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# NEWSREAL

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## REALTORS Care<sup>®</sup> Week - Volunteers Wanted!



# REALTORS Care<sup>®</sup> Week



REALTORS Care<sup>®</sup> Week (November 14 - 18, 2022) is next week, and **we need four more RAHB members to volunteer** at our Habitat for Humanity Build Day! Here are the details:

### RAHB's Habitat for Humanity Build Day

Tuesday, November 15, 2022, from 8:30 a.m. to 3:30 p.m.

Hamilton location (address to be confirmed)

- Kindly note that all volunteers must complete a virtual safety training webinar in advance of the build day.
- Safety equipment will be provided for your shift; however, should you own steel-toe boots, feel free to bring your own.
- No construction experience is necessary - only a great attitude!

**Register Now!**

Questions? Contact Alex Hill, RAHB's Education & Events Coordinator, by email at [alexh@rahb.ca](mailto:alexh@rahb.ca).

## RAHB Government Relations Your Way... Three Quick Questions to Have Your Say!



RAHB is currently tracking two local housing files that may be top of mind for members, and we want your feedback. Please click the links below to answer three quick questions on each topic. Note that a brief overview of each proposal is available at the top of the surveys.

Issue #1: [City of Hamilton Short-Term Rentals \(ex. Airbnb\)](#)

Issue #2: [Halton Region Vacant Homes Tax](#)

Thank you for your participation! If you have any additional comments, please get in touch with Crystal Henderson at [crystalh@rahb.ca](mailto:crystalh@rahb.ca).

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## Save the Date: RAHB Winter Wonders




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## CREA's REALTOR® Cooperation Policy

CREA recently announced to all members their intent to establish a new **REALTOR® Cooperation Policy** that would require REALTORS® to place their listing(s) on their board/association's MLS® System for cooperation with other REALTORS® within three (3) days of public marketing. In addition to limiting "coming soon" listings, this policy also placed restrictions on exclusive listings.

The Cooperation Policy was intended to take effect on January 1, 2023, and aimed to reinforce cooperation among REALTORS®, which will better serve the needs of consumers, strengthen the MLS® and REALTOR® trademarks and increase the level of professionalism. More details about the policy and FAQs are available at this link: <https://member.crea.ca/resources-compliance/legal-compliance-national-standards/compliance-resources/realtor-cooperation/>

On Saturday, November 5, RAHB received notification from CREA that

they are now considering other approaches to the policy; however, details are unavailable at this time. In addition, the January 1, 2023, date is no longer valid, and CREA will bring this policy to a vote at their AGM in April. CREA will be doing more consultations in the weeks ahead.

RAHB members will be updated when more details are available, but if you have any questions or feedback in the meantime, please get in touch with [communications@rahb.ca](mailto:communications@rahb.ca).

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## SOLD OUT: RAHB Reconnected - Success, Strategies & Sandwiches



We look forward to welcoming members on Tuesday, November 29, 2022, to the Collective Arts Brewery in Hamilton, for a "lunch & learn-style event" with renowned speaker Sunjay Nath.

Attendees will enjoy a freshly prepared lunch from a local Hamilton gem, Bread Bar, along with your choice of craft beer or cider from Collective Arts Brewery.

Doors open at 10:30 a.m., and the presentation will begin at 11:00 a.m. Lunch and craft beer/cider will be served at 12:30 p.m.

To join the *Wait List\**, click [HERE](#), select your sandwich option and then **ADD TO CART**.

\*Members on the waitlist will be notified by Friday, November 25, if spots become available.

Questions? Contact Alex Hill, RAHB's Education & Events Coordinator, by email at [alexh@rahb.ca](mailto:alexh@rahb.ca).

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## ORCF Motorcycle Ride for Charity



On September 28th, the Ontario REALTORS Care Foundation (ORCF) hosted the 15th year of their Motorcycle Ride for Charity fundraiser!

The event raised \$38,150, which will go directly to supporting charitable organizations in Ontario.

RAHB was pleased to host the riders at their Hamilton stop. Play the video to see how the day unfolded.

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## Members in Motion Report



Check out this resource to see RAHB's newest members, transfers, and deletions. To review the report from the last seven days, click here:

[Review Members in Motion Report](#)

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## RAHB Rendezvous



Check the "RAHB Rendezvous" section of NewsReal each week to see what RAHB is up to! To view more information about our upcoming webinars, please view our "Education Roundup" section below.

Upcoming Events, Professional Development and Meetings:

- Monday, November 14 - Friday, November 18: REALTORS Care® Week
- Wednesday, November 16: New Member Matrix Training from 10:00 a.m. to 11:00 a.m.
- Wednesday, November 23: New Member Matrix Training from 10:00 a.m. to 11:00 a.m.
- Thursday, November 24: New Member Matrix Training from 10:00 a.m. to 11:00 a.m.
- Tuesday, November 29: **RAHB Reconnected: Sandwiches & Strategies** doors open at 10:30 a.m.
- Wednesday, November 30: Governance and Bylaw Meeting begins at 9:00 a.m.

- Wednesday, November 30: **Residential Tenancies Act Webinar with Joe Hoffer** from 10:00 a.m. to 11:00 a.m.

\*Committee members should consult their RAHB staff liaison for meeting schedule changes.

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## Education Roundup



**Residential Tenancies Act**

with **Joe Hoffer**

Wednesday, November 30  
10 a.m. – 11 a.m.  
\$45

2022 SPONSORS

CTBx GeoWarehouse The Listings Lab CREA Real Estate Lawyers souqh Stewart

**Register Today for this Virtual Session!**

This Webinar will provide a summary of basic rules to be followed to ensure compliance with landlord-tenant laws while avoiding liability between purchasers and sellers of residential rental properties and is accompanied by separate materials for REALTORS® and their clients to be used for reference when buying, selling or operating multi-res properties.

**About Joe Hoffer:** Joe Hoffer is a lawyer with over 30 years of experience advising REALTORS®, agents, owners and investors about best practices and risk avoidance when it comes to the business of transacting multi-res properties.

[Register Now!](#)

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## Win a \$25 Gift Card to Play with Clay!



Here at RAHB, we love the local businesses in our jurisdictions and want to support and celebrate them in any way we can!

For every month of 2022, we will be featuring a “local love” contest that offers our followers to win a gift card to our local business pick of the month. For the month of November, we’re picking our favourite place to get our creative juices flowing! Our pick is @playwithclayhamilton - a drop-in pottery studio for all ages and ability! 🎨

How to enter to win a \$25 gift card to @playwithclayhamilton

➡ Follow @RAHBNews on Instagram

➡ Tag a friend you want to conquer pottery with! 🤝

Contest ends on Thursday, November 17, 2022 at 11:59 p.m. EST. Winner will be chosen at random and will be notified via Direct Message from @RAHBNews. The winner must be okay with either providing their email address for an e-gift card or picking up the gift card from the RAHB Realty Shoppe.

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## City of Hamilton Official Plan Update

The Province has issued a decision to the City of Hamilton in response to the Municipal Comprehensive Review (MCR) related Urban Hamilton Official Plan Amendment and Rural Hamilton Official Plan Amendment.

The decision issued by the Ministry of Municipal Affairs and Housing includes the following significant changes:

- Expansion of the urban boundary by 2,200 gross hectares
- Development in the new expansion areas cannot proceed until Secondary Planning work is completed
- Removal of City-wide minimum intensification and density targets
- Amendment to the height and density permissions in the City’s Community Nodes, including the Ancaster Community Node, to allow up to 6 storeys as-of-right, and up to 8 storeys subject to certain design policies, without amendment to the Plan
- The proposed height limit of 30 storeys for high-density residential uses, outside of the Downtown Secondary Plan Area, has been removed

- Further expansions to the Urban Area of 40 hectares or less without needing a MCR

More details are available through the following links:

- [GRIDS 2 / MCR](#)
- [Official Plan Review](#)

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## OREA Standard Form Webinar

Join OREA's Standard Forms Team for another informative Forms Webinar on **November 30, 2022, at 1:00 p.m.**, entitled, **Critical Member Written Communications with Consumers**, led by Cassandra Agnew Walker, OREA's Head of Standard Forms.

This Webinar will foster discussions to review:

- Setting the stage for written communications, from an initial consumer meeting to follow-up after sale negotiations
- The many OREA Forms that enable explicit consumer messaging, disclosures, acknowledgements and consents
- Guidance on how to foster healthy interactions between Members and consumers, and Members with other Members
- Pointers to vital OREA Forms and Member communication resources

[Register Now!](#)

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## OREA REALiTY+ Conference



REALiTY+ is less than two weeks away!

REALiTY+ offers special access to some of the biggest names in business from across the globe. Where else will you see Retired Navy SEAL - David Goggins, REALTOR® and reality TV star - Christine Quinn, and journalism icon - Lisa LaFlamme, all under one roof? Stay on top of changes in the real estate market, emerging trends, and level up your business by hearing from over 30 of the greatest minds in marketing, real estate and technology, all in one place.

To learn more about all of the incredible speakers OREA has at REALiTY+, the expansive tradeshow, the networking and after-hours events, and much more, visit [www.realityconference.ca](http://www.realityconference.ca).

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## News

[Canada has a homelessness crisis – and it's not just Toronto and](#)

[Vancouver](#) - National Post

[Could the worst be over for Canada's biggest housing market?](#) - The Financial Post

[How Much Housing Supply is Really Needed in Ontario?](#) - Storeys

[Doug Ford says housing on protected Greenbelt needed due to rising immigration](#) - The Globe & Mail

[Hamilton councillors look for ways to block the province's urban expansion into farmland](#) - The Hamilton Spectator

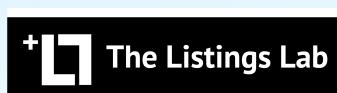
[Who is the Canadian home-seeker?](#) - Real Estate Magazine (REM)



Check out the local businesses offering discounts and special deals to RAHB members - just click the RAHB Advantage icon on your dashboard at [my.rahb.ca](http://my.rahb.ca) or [click here](#).

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#### RAHB 2022 SPONSORS



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REALTORS® Association of Hamilton-Burlington

Our mailing address is:

505 York Blvd, Hamilton, Ontario, L8R 3K4

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