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# NEWSREAL

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## REALTORS Care® Week - Volunteers Wanted!



# REALTORS Care® Week



REALTORS Care® Week (November 14 - 18, 2022) is quickly approaching, and we need our members to answer the call! This one-week initiative aims to support housing and shelter-related organizations across Canada.

RAHB has secured two opportunities to showcase member volunteer efforts during this monumental week.

### RAHB's Habitat for Humanity Build Day

Tuesday, November 15, 2022, from 8:30 a.m. to 3:30 p.m.

- 10 spots are still available
- Kindly note that all volunteers must complete a virtual safety training webinar in advance of the build day.
- Safety equipment will be provided for your shift; however, should you own steel-toe boots, feel free to bring your own.
- No construction experience is necessary - only a great attitude!

### Good Shepherd Food Bank

Thursday, November 17, 2022, from 9:00 a.m. to noon

- One spot available
- Volunteers require proof of three (3) Covid-19 vaccinations to participate.

Click below to register and reserve your spot.

[Register Now!](#)

Questions? Contact [Alex Hill](#)

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## RAHB Government Relations Your Way... Three Quick Questions to Have Your Say!



RAHB is currently tracking two local housing files that may be top of mind for members, and we want your feedback. Please click the links below to answer three quick questions on each topic. Note that a brief overview of each proposal is available at the top of the surveys.

Issue #1: [City of Hamilton Short-Term Rentals \(ex. Airbnb\)](#)

Issue #2: [Halton Region Vacant Homes Tax](#)

Thank you for your participation! If you have any additional comments, please get in touch with Crystal Henderson at [crystalh@rahb.ca](mailto:crystalh@rahb.ca).

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## MPAC & Teranet Update

Earlier this year, MPAC and Teranet notified all Ontario Boards and Associations that their licensing relationship with each other has changed. As a result, every real estate board and association in Ontario was required to enter into a new contract and licensing agreement directly with MPAC to access property assessment data.

Following an extensive review period and negotiation process with several boards and associations, as well as OREA, RAHB has now entered into agreements with both Teranet and MPAC. The new agreements have resulted in enhanced data access with additional data sets available, along with new bundled savings options for report purchasing, including the Residential Detail and Automated Valuation Reports.

However, these new agreements also come at an extra cost. MPAC and Teranet have increased their fees, resulting in a combined increase of approximately 27.5 percent as of October 1, 2022. To mitigate the impact of this increase on members, RAHB is currently offsetting this additional cost by using RAHB's Core Service Reserve Fund to cover the increased fees. What this means for members is there has not been - nor will there be - any increase to the monthly MLS® fee for Q4 2022.

Moving into 2023, while RAHB does not want to be in a position where we have to increase the monthly MLS® fee, our policy is to take a cost recovery or flow-through approach. In other words, the amount that service providers

charge RAHB is what members are charged. What this means for members is that the monthly MLS® fee will increase in 2023, perhaps as much as 25 percent. However, RAHB is currently completing an in-depth cost analysis of all current MLS® core service provider contracts and fees as part of a process to ensure what is charged to members is the actual cost to provide these services.

The Audit Finance Risk Committee will be reviewing the proposed monthly MLS® fee at their 2023 budget meeting at the beginning of December and will make a recommendation to the Board of Directors. Members will be advised of any increase once it is reviewed and approved by the Board of Directors in mid-December.

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## SOLD OUT: RAHB Reconnected - Success, Strategies & Sandwiches



TO JOIN THE WAITLIST, PLEASE FOLLOW THE REGISTRATION INSTRUCTIONS BELOW

We look forward to welcoming members on **Tuesday, November 29, 2022**, to the **Collective Arts Brewery in Hamilton**, for a "lunch & learn-style event" with **renowned speaker Sunjay Nath**.

Attendees will enjoy a freshly prepared lunch from a local Hamilton gem, **Bread Bar**, along with your choice of craft beer or cider from **Collective Arts Brewery**.

Doors open at 10:30 a.m., and the presentation will begin at 11:00 a.m. Lunch and craft beer/cider will be served at 12:30 p.m.

To get on the *Wait List\**, click [HERE](#), select your sandwich option and then **ADD TO CART**.

### Instructions:

From the top menu, click Login. You will be redirected to the same login screen used for RAHB's Matrix MLS® System. Please sign in with your Matrix MLS® ID and password. Once logged in, you will return to the Realty Shoppe store homepage to complete your event registration.

You can now click the Cart icon from the top menu and proceed to checkout on the next page. You will receive an email confirmation upon being successfully *added to the waitlist*.

\*Members on the waitlist will be notified by Friday, November 25, if spots become available.

Questions? Contact Alex Hill, RAHB's Education & Events Coordinator, by email at [alexh@rahb.ca](mailto:alexh@rahb.ca).

## Save the Date: RAHB Winter Wonders



## Win a \$25 Gift Card to Play with Clay!



Here at RAHB, we love the local businesses in our jurisdictions and want to support and celebrate them in any way we can!

For every month of 2022, we will be featuring a “local love” contest that offers our followers to win a gift card to our local business pick of the month. For the month of November, we’re picking our favourite place to get our creative juices flowing! Our pick is @playwithclayhamilton - a drop-in pottery studio for all ages and ability! 🎨

How to enter to win a \$25 gift card to @playwithclayhamilton

- ➡ Follow @RAHBNews on Instagram
- ➡ Tag a friend you want to conquer pottery with! 🤝

Contest ends on Thursday, November 17, 2022 at 11:59 p.m. EST. Winner will be chosen at random and will be notified via Direct Message from @RAHBNews. The winner must be okay with either providing their email address for an e-gift card or picking up the gift card from the RAHB Realty Shoppe.

## Members in Motion Report



Check out this resource to see RAHB's newest members, transfers, and deletions. To review the report from the last seven days, click here:

[Review Members in Motion Report](#)

## RAHB Rendezvous



Check the "RAHB Rendezvous" section of NewsReal each week to see what RAHB is up to! To view more information about our upcoming webinars, please view our "Education Roundup" section below.

Upcoming Events, Professional Development and Meetings:

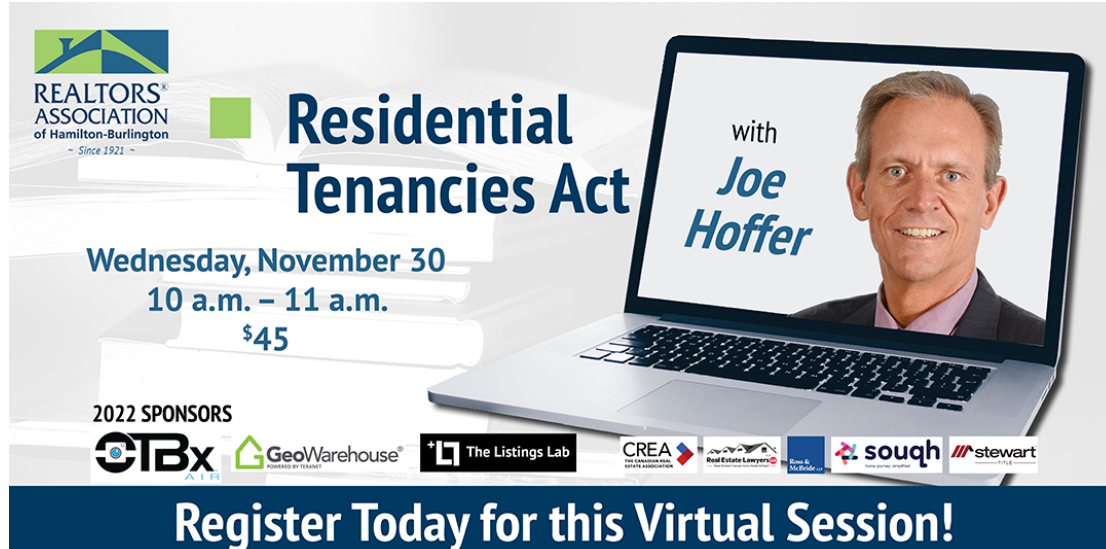
- Thursday, November 3: Board of Directors Meeting begins at 9:00 a.m.
- Wednesday, November 9: New Member Orientation begins at 10:00 a.m.
- Monday, November 14 - Friday, November 18: REALTORS Care® Week
- Wednesday, November 16: New Member Matrix Training from 10:00 a.m. to 11:00 a.m.
- Wednesday, November 23: New Member Matrix Training from 10:00 a.m. to 11:00 a.m.
- Thursday, November 24: New Member Matrix Training from 10:00 a.m. to 11:00 a.m.
- Tuesday, November 29: **RAHB Reconnected: Sandwiches & Strategies** doors open at 10:30 a.m.
- Wednesday, November 30: Governance and Bylaw Meeting begins at 9:00 a.m.
- Wednesday, November 30: **Residential Tendencies Act Webinar with Joe Hoffer** from 10:00 a.m. to 11:00 a.m.

\*Committee members should consult their RAHB staff liaison for meeting schedule changes.

## Education Roundup



# EDUCATION ROUNDUP



**REALTORS® ASSOCIATION of Hamilton-Burlington**  
- Since 1921 -

## Residential Tenancies Act

with **Joe Hoffer**

Wednesday, November 30  
10 a.m. – 11 a.m.  
\$45

2022 SPONSORS

CTBx | GeoWarehouse | The Listings Lab | CREA | Real Estate Lawyers | souqh | Stewart

**Register Today for this Virtual Session!**

This Webinar will provide a summary of basic rules to be followed to ensure compliance with landlord-tenant laws while avoiding liability between purchasers and sellers of residential rental properties and is accompanied by separate materials for REALTORS® and their clients to be used for reference when buying, selling or operating multi-res properties.

**About Joe Hoffer:** Joe Hoffer is a lawyer with over 30 years of experience advising REALTORS®, agents, owners and investors about best practices and risk avoidance when it comes to the business of transacting multi-res properties.

[Register Now!](#)

## Hamilton Day is November 5th!



**SUPPORTS**

**HAMILTON DAY**

NOV 5th

A ONE-DAY SHOPPING EVENT TO SUPPORT LOCAL AND SMALL BUSINESS!

Using a local RAHB REALTOR® is key when moving to a NEW COMMUNITY.

Empowering RAHB REALTORS® to Succeed

www.rahb.ca

Last year, the Hamilton Chamber revived Hamilton Day - a one day shopping event first hosted during the Great Depression to boost spirits and inject much needed dollars into our local economy.

Building on its tremendous success, the Chamber is marking Hamilton Day an annual tradition. On Saturday, November 5, Hamilton Day returns to support small and local businesses!

Hamilton Day is a one-day event for all Hamiltonians to reignite community pride, and inject much needed dollars and support to businesses across the city. Hamilton Day is not a one-location event, but rather an inclusive citywide celebration to support local.

RAHB is a proud sponsor and participant of Hamilton Day 2022. Join us! Share your commitment to shopping local and help spread the word.

Learn more at [hamiltoday.ca](https://hamiltoday.ca)

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## Increases to Non-Resident Speculation Tax

On October 25, the Government of Ontario announced amendments to the Non-Resident Speculation Tax (NRST).

Here's what REALTORS® need to know about the changes to the NRST and how it might impact their transactions.

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### Increasing the NRST

As of October 25, 2022, the NRST rate will be **increased from 20% to 25%** and continues to **apply to all regions of the province**. The NRST applies to the transfer of “designated land”, which is considered land that **contains at least one and no more than six single family residences**.

Back in March, the government raised the NRST from 15% to 20%. The new increase to 25% makes this the highest provincial tax in Canada that exists to deter foreign speculation in the housing market.

To read the full article, [click here](#).

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## OREA + ORFC Call for Candidates

**Applications for the OREA and Ontario REALTORS Care® Foundation Board of Directors are NOW open.**

If you are interested in networking with colleagues across the province, giving back to your profession and community, and helping Ontarians achieve their dreams of home ownership, apply now!

### **POSITIONS AVAILABLE:**

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#### **OREA'S 2023 Board of Directors:**

Four Provincial Directors (one each for Western, Northern, Eastern and Central Ontario) will be elected, each serving a two-year term. In addition, three Directors-at-Large will be elected, two Directors-at-Large will each serve a two-year term, and one Director-at-Large will serve a one-year term.

The application deadline is midnight on **January 15, 2023**

[Apply to the OREA Board](#)

#### **Ontario REALTORS Care® Foundation 2023 Board of Directors:**

REALTOR® Directors (one each from the Eastern, Northern and Western areas), and one Public Director who must be an Executive Officer of a Member Board. Submit your candidacy forms online at [www.realtorscareontario.ca](https://www.realtorscareontario.ca).

The application deadline is midnight on **December 16, 2022**.

[Apply to the ORCF Board](#)

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## News

[How are Canadians feeling about their finances in the current climate? - Canadian Mortgage Professional](#)

[Laying out what's next for Hamilton's new slate of city councillors - The Hamilton Spectator](#)

[Not Coming Soon? CREA to Ban Most Off-Market Listings Starting in 2023 - Storeys](#)

[Andrea Horwath says housing, safe streets, transportation and trust will be priorities - CBC Hamilton](#)

[Canada to admit 1.4 million immigrants in three years to address labour shortages - The Financial Post](#)

[This Canadian housing market is poised for a record year - Canadian Mortgage Professional](#)



Check out the local businesses offering discounts and special deals to RAHB members - just click the RAHB Advantage icon on your dashboard at [my.rahb.ca](https://my.rahb.ca) or [click here](#).

### RAHB 2022 SPONSORS



REALTORS<sup>®</sup> Association of Hamilton-Burlington

Our mailing address is:

505 York Blvd, Hamilton, Ontario, L8R 3K4

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