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# NEWSREAL

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## Ticket Sales are Open: RAHB Winter Wonders



You're invited! Get into the festive spirit at **RAHB Winter Wonders** on **Tuesday, December 20, 2022**, from **6 p.m. to 9 p.m.** at the **Royal Botanical Gardens (RBG)**. Winter Wonders is a unique outdoor experience through Hendrie Park's picturesque pathways adorned with festive lights, interactive installations, and magical displays telling the stories of fantastic winter wonders. Members are encouraged to invite family and clients. More tickets equal more savings!

Ticket pricing is as follows:

# OF TICKETS	PRICE PER TICKET
1-2	\$20.00
3-4	<del>\$20.00</del> <b>\$17.50</b>
5-8	<del>\$20.00</del> <b>\$15.00</b>

*\*TICKETS ARE SUBJECT TO HST. ALL SALES ARE FINAL.  
Each ticket includes a hot beverage and a yummy treat.*

Don't miss out on your chance to attend this event! Tickets will sell quickly, so make sure you order early!

The ticket deadline is Monday, December 5, 2022, at midnight.

Purchase RAHB Winter Wonders Tickets

## RAHB Members Participate in REALTORS Care® Week

Yesterday, our RAHB volunteers were busy painting and getting homes move-in ready with Habitat for Humanity Hamilton.

Additionally, two shifts of RAHB members will be on-site at the Good Shepherd in Hamilton tomorrow to help out in their warehouse.

Thank you so much to our members for giving back!

We love to share how much REALTORS Care®! Tag us in a photo of your community volunteer efforts and follow [@RAHBnews](#) on Instagram.



## New MLS® Policies Re: “Buyer to Verify” in Listing Remarks

Effective immediately, RAHB members will not be permitted to include a notation on a listing that passes responsibility for the accuracy of listing information to another REALTOR® or a buyer. This practice violates the REALTOR® Code, and RAHB’s MLS® Policies have been updated to reflect this.

To view these new policies, [click here](#).

## RAHB's Professional Development Program Call for Speakers



RAHB is looking for AWESOME speakers to add to our 2023 Professional Development line-up.

We are looking for subject matter experts who:

- Know how to command a stage and keep an audience engaged.
- Provide concepts and ideas that are practical and easily implemented.
- Bring expertise in their chosen field and a passion for their subject matter, leaving participants wanting more.

*Are you aware of a speaker or instructor who fits the bill?* Then we need your help!

Please click the button below to access RAHB's Call For Speakers. Then, simply forward the document to your favourite speaker contact(s) and ask them to apply by completing the Speaker Profile by December 23, 2022.

[Access RAHB's Call for Speakers](#)

If you have any questions, please contact:

Alex Hill

Education & Events Coordinator

905.529.8101 ext. 294

[alexh@rahb.ca](mailto:alexh@rahb.ca)

## SOLD OUT: RAHB Reconnected - Success, Strategies & Sandwiches



We look forward to welcoming members on Tuesday, November 29, 2022,

to the **Collective Arts Brewery in Hamilton**, for a "lunch & learn-style event" with renowned speaker **Sunjay Nath**.

Attendees will enjoy a freshly prepared lunch from a local Hamilton gem, **Bread Bar**, along with your choice of craft beer or cider from **Collective Arts Brewery**.

Doors open at 10:30 a.m., and the presentation will begin at 11:00 a.m. Lunch and craft beer/cider will be served at 12:30 p.m.

To join the *Wait List\**, click [HERE](#), select your sandwich option and then **ADD TO CART**.

\*Members on the waitlist will be notified by Friday, November 25, if spots become available.

Questions? Contact Alex Hill, RAHB's Education & Events Coordinator, by email at [alexh@rahb.ca](mailto:alexh@rahb.ca).

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## Members in Motion Report



Check out this resource to see RAHB's newest members, transfers, and deletions. To review the report from the last seven days, click here:

[Review Members in Motion Report](#)

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## RAHB Rendezvous



Check the "RAHB Rendezvous" section of NewsReal each week to see what RAHB is up to! To view more information about our upcoming webinars, please view our "Education Roundup" section below.

Upcoming Events, Professional Development and Meetings:

- Monday, November 14 - Friday, November 18: REALTORS Care® Week

- Wednesday, November 23: New Member Matrix Training from 10:00 a.m. to 11:00 a.m.
- Thursday, November 24: New Member Matrix Training from 10:00 a.m. to 11:00 a.m.
- Tuesday, November 29: **RAHB Reconnected: Success, Sandwiches & Strategies** doors open at 10:30 a.m.
- Wednesday, November 30: Governance and Bylaw Meeting begins at 9:00 a.m.
- Wednesday, November 30: **Residential Tenancies Act Webinar with Joe Hoffer** from 10:00 a.m. to 11:00 a.m.
- Thursday, December 1: **Matrix Course: CMA's in Matrix** from 10:00 a.m. to 11:00 a.m.
- Thursday, December 1: Audit, Finance, and Risk Committee Meeting begins at 9:30 a.m.
- Wednesday December 7: New Member Orientation from 10:00 a.m. to 12:30 p.m.
- Wednesday, December 14: New Member Matrix Training from 10:00 a.m. to 11:00 a.m.
- Thursday, December 15: Board of Directors Meeting begins at 9:00 a.m.
- Tuesday, December 20: **RAHB Winter Wonders at Royal Botanical Gardens** from 5:30 p.m. to 9:30 p.m.

\*Committee members should consult their RAHB staff liaison for meeting schedule changes.

## Education Roundup



**REALTORS' ASSOCIATION of Hamilton-Burlington** - Since 1921 -

**Residential Tenancies Act**

with **Joe Hoffer**

Wednesday, November 30  
10 a.m. – 11 a.m.  
\$45

2022 SPONSORS

CTBx GeoWarehouse The Listings Lab CREA Real Estate Lawyers souqh Stewart

**Register Today for this Virtual Session!**

This Webinar will provide a summary of basic rules to be followed to ensure compliance with landlord-tenant laws while avoiding liability between purchasers and sellers of residential rental properties and is accompanied by separate materials for REALTORS® and their clients to be used for reference when buying, selling or operating multi-res properties.

**About Joe Hoffer:** Joe Hoffer is a lawyer with over 30 years of experience advising REALTORS®, agents, owners and investors about best practices and risk avoidance when it comes to the business of transacting multi-res properties.

**Register Now!**

## Win a \$25 Gift Card to Play with Clay!



Here at RAHB, we love the local businesses in our jurisdictions and want to support and celebrate them in any way we can!

For every month of 2022, we will be featuring a “local love” contest that offers our followers to win a gift card to our local business pick of the month. For the month of November, we’re picking our favourite place to get our creative juices flowing! Our pick is @playwithclayhamilton - a drop-in pottery studio for all ages and ability! 🎨

How to enter to win a \$25 gift card to @playwithclayhamilton

- ➡ Follow @RAHBNews on Instagram
- ➡ Tag a friend you want to conquer pottery with! 🤝

Contest ends on Thursday, November 17, 2022 at 11:59 p.m. EST. Winner will be chosen at random and will be notified via Direct Message from @RAHBNews. The winner must be okay with either providing their email address for an e-gift card or picking up the gift card from the RAHB Realty Shoppe.

## City of Hamilton Launches Secondary Suite Forgivable Loan Program

A pilot initiative to increase affordable rental unit stock has been launched by the City of Hamilton.

Homeowners can apply for **forgivable loans of up to \$25,000** to cover costs related to secondary suite construction or renovation in existing single-family homes or garden suites on the property lot of a single-family home so long as it is their primary residence. An **additional \$5,000 grant is available if accessible modifications are included** in the renovations.

To qualify for the loan the homeowner must have an annual income of no more than \$92,500 and agree to rent the secondary suite to tenants with an income of no more than \$62,500.

For further information and full list of eligibility criteria, [click here](#).

## YWCA Hamilton's A Safe Home for the Holidays REALTORS® Challenge



The Safe Home for Holidays REALTORS® Challenge has a goal to raise \$10,000 to provide safe, permanent, affordable housing for women and children at the Putman Family YWCA. From November 14th to December 24th, YWCA is calling on the REALTOR® community to challenge their clients, colleagues, community, family and friends to help provide 50 women and women with children a safe home for the holidays.

To learn more and donate today, [click here](#).

## OREA REALiTY+ Conference



REALiTY+ begins next week!

REALiTY+ offers special access to some of the biggest names in business from across the globe. Where else will you see Retired Navy SEAL - David Goggins, REALTOR® and reality TV star - Christine Quinn, and journalism icon - Lisa LaFlamme, all under one roof? Stay on top of changes in the real estate market, emerging trends, and level up your business by hearing from over 30 of the greatest minds in marketing, real estate and technology, all in one place.

To learn more about all of the incredible speakers OREA has at REALiTY+, the expansive tradeshow, the networking and after-hours events, and much more, visit [www.realityconference.ca](http://www.realityconference.ca).

## Upcoming Black Friday and Cyber Monday Deals from the Realty Shoppe!

ALL THINGS REALTOR®

**REALTY SHOPPE**

SINCE 1992

**BLACK FRIDAY**

**SALE**

REALTORS® ASSOCIATION of Hamilton-Burlington

Since 1921

**On Friday, November 25 ONLY, enjoy a 10% discount, on these six popular Realty Shoppe products, IN PERSON PURCHASES ONLY.**

*While quantities last, some restrictions apply.*

**Purchasers' names will be entered in a draw for a prize valued at \$73.50!**

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Online: [store.rahb.ca](http://store.rahb.ca) (from [my.rahb.ca](http://my.rahb.ca))      Contact [realtyshoppe@rahb.ca](mailto:realtyshoppe@rahb.ca) or call 905.529.5979 for details.

ALL THINGS REALTOR®

**REALTY SHOPPE**

SINCE 1992

REALTORS® ASSOCIATION of Hamilton-Burlington

Since 1921

[store.rahb.ca](http://store.rahb.ca)

**REALTORS® ASSOCIATION of Hamilton-Burlington**

Since 1921

\* Monday, November 28 – ONLINE PURCHASES ONLY  
Must be paid in full at time of order  
While quantities last, some restrictions apply.

## News

- [Canada's housing downturn slows in October, with sales up slightly and prices levelling out - The Globe & Mail](#)
- [How does Canadian housing affordability fare versus other G7 nations? - Canadian Mortgage Professional](#)
- [Ontario Expects Housing Starts, Sales, and Prices to Fall in 2023: Economic Statement - Storeys](#)
- [Concern over 'vertical sprawl' after province nixes Hamilton's 30-storey height limit - The Hamilton Spectator](#)
- [Living wage in Hamilton rises to \\$19.05 per hour, up more than 10% from last calculation - CBC Hamilton](#)



Check out the local businesses offering discounts and special deals to RAHB members - just click the RAHB Advantage icon on your dashboard at [my.rahb.ca](http://my.rahb.ca) or [click here](#).

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505 York Blvd, Hamilton, Ontario, L8R 3K4

Empowering RAHB REALTORS® to Succeed.

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