



### HAMILTON Residential Market Activity Report July 2022





Prepared for the REALTORS <sup>®</sup> Association of Hamilton-Burlington by the Canadian Real Estate Association



#### HAMILTON **MLS® Residential Market Activity**



|  |               | Compared to ° |           |           |           |           |           |
|--|---------------|---------------|-----------|-----------|-----------|-----------|-----------|
| Actual                                   | July 2022     | July 2021     | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                           | 465           | -39.8         | -56.0     | -42.7     | -26.2     | -46.7     | -29.8     |
| Dollar Volume                            | \$368,773,637 | -38.6         | -44.4     | -17.6     | 23.4      | 13.9      | 85.5      |
| New Listings                             | 1,032         | 12.4          | -16.9     | -8.6      | -9.3      | 1.8       | 8.9       |
| Active Listings                          | 1,464         | 117.2         | 42.4      | -11.2     | -10.2     | 3.1       | -22.2     |
| Sales to New Listings Ratio <sup>1</sup> | 45.1          | 84.2          | 85.2      | 71.8      | 55.4      | 86.1      | 69.8      |
| Months of Inventory <sup>2</sup>         | 3.1           | 0.9           | 1.0       | 2.0       | 2.6       | 1.6       | 2.8       |
| Average Price                            | \$793,062     | 2.0           | 26.5      | 43.6      | 67.1      | 113.8     | 164.2     |
| Median Price                             | \$732,500     | 2.4           | 24.2      | 45.0      | 70.5      | 116.1     | 173.9     |
| Sale to List Price Ratio <sup>3</sup>    | 99.2          | 105.9         | 101.6     | 98.9      | 98.5      | 99.0      | 97.5      |
| Median Days on Market                    | 18.0          | 9.0           | 12.0      | 21.0      | 20.0      | 19.0      | 30.0      |
| Average Days on Market                   | 22.8          | 17.0          | 20.9      | 31.3      | 24.1      | 30.8      | 45.6      |

|  |                 | Compared to <sup>°</sup> |           |           |           |           |           |
|--|-----------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Year-to-date                           | July 2022       | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                         | 4,746           | -28.0                    | -1.0      | -5.5      | -15.7     | -14.2     | -0.1      |
| Dollar Volume                          | \$4,456,543,201 | -13.8                    | 54.3      | 66.7      | 54.8      | 122.1     | 222.7     |
| New Listings                           | 8,708           | 1.7                      | 35.0      | 9.1       | 6.3       | 18.9      | 29.0      |
| Active Listings⁴                       | 936             | 34.2                     | -6.8      | -39.3     | -6.9      | -29.0     | -48.0     |
| Sales to New Listings Ratio $^{\circ}$ | 54.5            | 77.0                     | 74.3      | 62.9      | 68.7      | 75.5      | 70.4      |
| Months of Inventory 6                  | 1.4             | 0.7                      | 1.5       | 2.1       | 1.2       | 1.7       | 2.7       |
| Average Price                          | \$939,010       | 19.7                     | 55.9      | 76.5      | 83.7      | 158.8     | 223.1     |
| Median Price                           | \$850,000       | 17.2                     | 50.5      | 70.9      | 80.9      | 154.0     | 223.2     |
| Sale to List Price Ratio <sup>7</sup>  | 112.4           | 109.4                    | 100.7     | 99.2      | 104.8     | 99.4      | 97.6      |
| Median Days on Market                  | 8.0             | 8.0                      | 14.0      | 18.0      | 10.0      | 16.0      | 27.0      |
| Average Days on Market                 | 13.1            | 13.4                     | 25.2      | 30.6      | 18.8      | 29.7      | 45.2      |

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

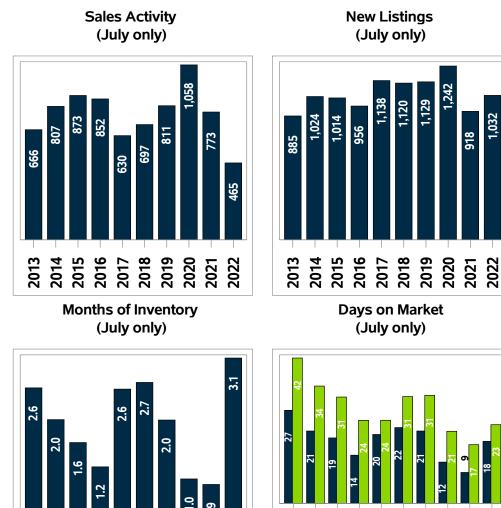
<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

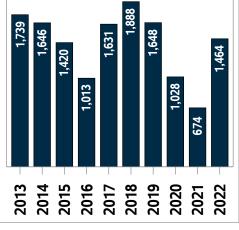
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



#### HAMILTON **MLS® Residential Market Activity**



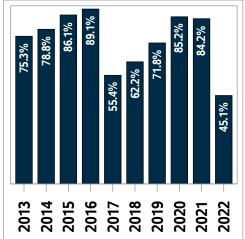


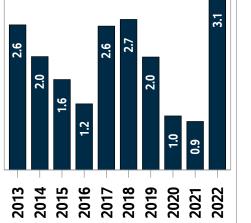


**Active Listings** 

(July only)

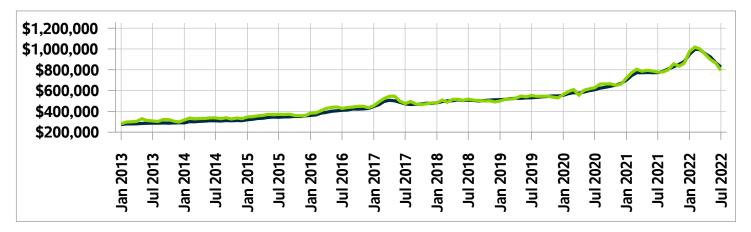
Sales to New Listings Ratio (July only)





2013 2014 2015 2016 2018 2019 2017 2020 2022 2021 Median Days on Market Average Days on Market

MLS® HPI Composite Benchmark Price and Average Price

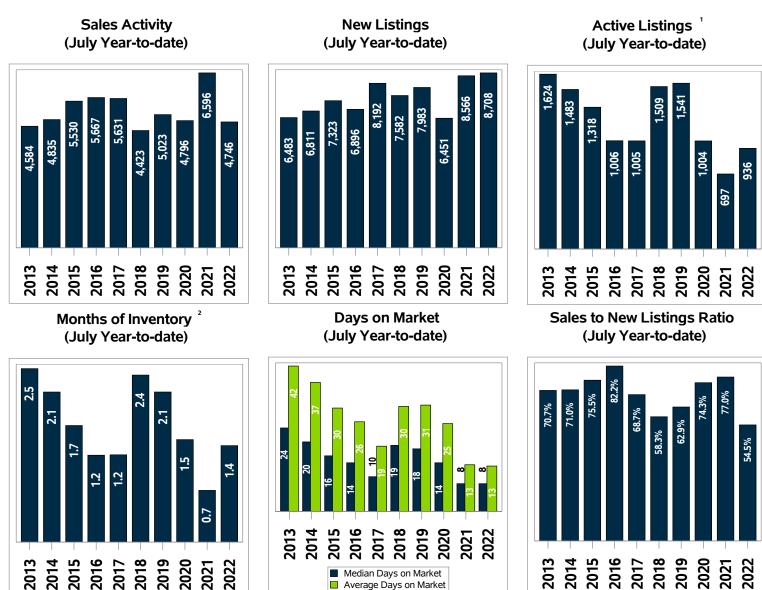






#### HAMILTON MLS® Residential Market Activity





<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### HAMILTON MLS® Single Family Detached Market Activity



|  |               | Compared to <sup>°</sup> |           |           |           |           |           |
|--|---------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Actual                                   | July 2022     | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                           | 313           | -41.2                    | -54.9     | -46.6     | -30.0     | -51.3     | -34.7     |
| Dollar Volume                            | \$269,553,644 | -40.5                    | -44.0     | -23.3     | 19.1      | 4.2       | 72.6      |
| New Listings                             | 713           | 14.4                     | -14.0     | -14.0     | -13.8     | -7.2      | -1.1      |
| Active Listings                          | 1,031         | 132.2                    | 50.3      | -18.2     | -14.8     | -4.9      | -27.8     |
| Sales to New Listings Ratio <sup>1</sup> | 43.9          | 85.4                     | 83.7      | 70.7      | 54.1      | 83.7      | 66.4      |
| Months of Inventory <sup>2</sup>         | 3.3           | 0.8                      | 1.0       | 2.2       | 2.7       | 1.7       | 3.0       |
| Average Price                            | \$861,194     | 1.1                      | 24.2      | 43.5      | 70.1      | 114.1     | 164.2     |
| Median Price                             | \$764,000     | -2.1                     | 19.4      | 40.2      | 67.9      | 108.5     | 167.1     |
| Sale to List Price Ratio <sup>3</sup>    | 99.5          | 106.7                    | 102.2     | 98.8      | 98.3      | 99.1      | 97.5      |
| Median Days on Market                    | 16.0          | 8.0                      | 11.0      | 21.0      | 18.0      | 18.0      | 30.0      |
| Average Days on Market                   | 22.2          | 16.5                     | 20.7      | 31.5      | 23.5      | 32.2      | 46.4      |

|  |                 |           | Compared to <sup>°</sup> |           |           |           |           |  |
|--|-----------------|-----------|--------------------------|-----------|-----------|-----------|-----------|--|
| Year-to-date                           | July 2022       | July 2021 | July 2020                | July 2019 | July 2017 | July 2015 | July 2012 |  |
| Sales Activity                         | 3,138           | -29.3     | -2.4                     | -8.5      | -21.2     | -22.3     | -10.4     |  |
| Dollar Volume                          | \$3,262,282,267 | -15.1     | 54.0                     | 63.1      | 47.3      | 104.9     | 196.9     |  |
| New Listings                           | 5,944           | 1.5       | 37.0                     | 3.5       | 0.1       | 9.6       | 17.1      |  |
| Active Listings <sup>⁴</sup>           | 646             | 38.8      | -7.6                     | -43.3     | -13.4     | -34.9     | -53.3     |  |
| Sales to New Listings Ratio $^{\circ}$ | 52.8            | 75.8      | 74.1                     | 59.7      | 67.1      | 74.5      | 69.0      |  |
| Months of Inventory $^{\circ}$         | 1.4             | 0.7       | 1.5                      | 2.3       | 1.3       | 1.7       | 2.8       |  |
| Average Price                          | \$1,039,606     | 20.1      | 57.7                     | 78.3      | 86.9      | 163.9     | 231.4     |  |
| Median Price                           | \$940,000       | 20.5      | 54.1                     | 75.7      | 86.1      | 161.1     | 230.4     |  |
| Sale to List Price Ratio <sup>7</sup>  | 113.3           | 110.3     | 100.8                    | 99.2      | 105.0     | 99.4      | 97.6      |  |
| Median Days on Market                  | 8.0             | 7.0       | 13.0                     | 17.0      | 10.0      | 16.0      | 26.0      |  |
| Average Days on Market                 | 12.6            | 12.9      | 26.2                     | 30.2      | 19.1      | 30.0      | 44.5      |  |

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



2.8

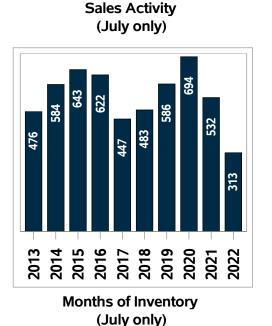
2013

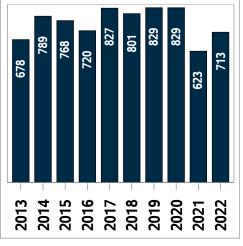
#### HAMILTON MLS® Single Family Detached Market Activity

**New Listings** 

(July only)

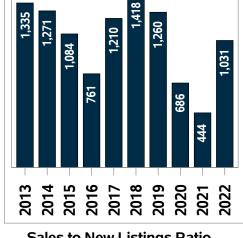






Days on Market (July only)

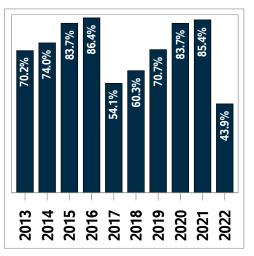




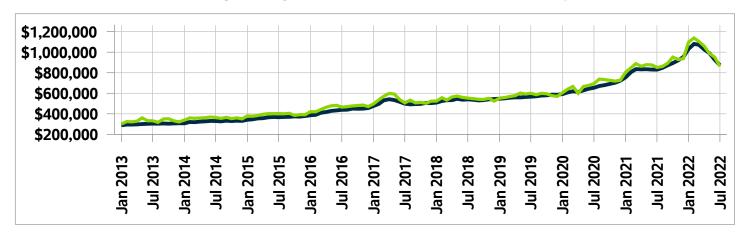
**Active Listings** 

(July only)

Sales to New Listings Ratio (July only)



MLS® HPI Single Family Detached Benchmark Price and Average Price



2.7 2.9 3.3

2014 2015 2016 2016 2017 2018 0.8

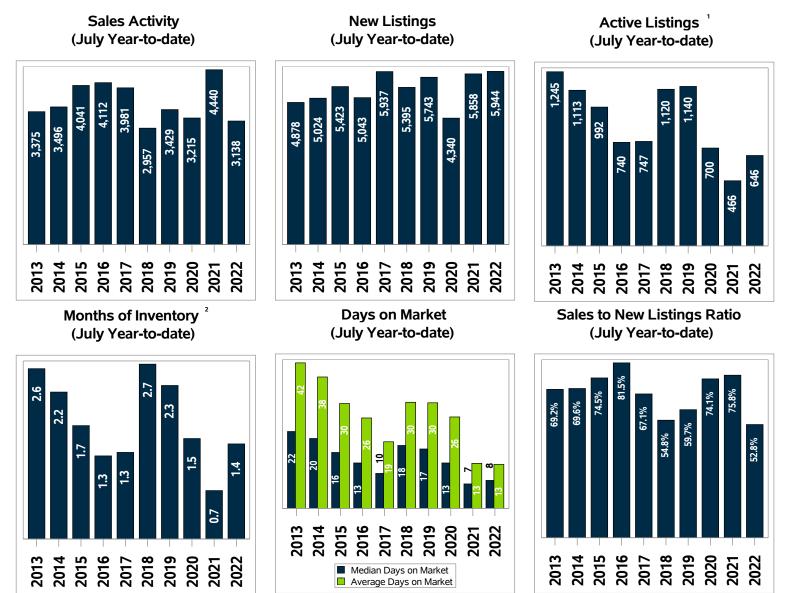
2021 2022

2019 2020



#### HAMILTON MLS® Single Family Detached Market Activity





<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year. <sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### HAMILTON MLS® Single Family Attached Market Activity



|  |              | Compared to <sup>°</sup> |           |           |           |           |           |
|--|--------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Actual                                   | July 2022    | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                           | 20           | -20.0                    | -56.5     | -4.8      | -23.1     | -35.5     | -33.3     |
| Dollar Volume                            | \$13,596,200 | -18.4                    | -45.1     | 37.8      | 25.2      | 43.7      | 83.2      |
| New Listings                             | 58           | 75.8                     | 26.1      | 34.9      | 18.4      | 81.3      | 41.5      |
| Active Listings                          | 71           | 153.6                    | 208.7     | 14.5      | 18.3      | 54.3      | 20.3      |
| Sales to New Listings Ratio <sup>1</sup> | 34.5         | 75.8                     | 100.0     | 48.8      | 53.1      | 96.9      | 73.2      |
| Months of Inventory <sup>2</sup>         | 3.6          | 1.1                      | 0.5       | 3.0       | 2.3       | 1.5       | 2.0       |
| Average Price                            | \$679,810    | 2.1                      | 26.2      | 44.7      | 62.8      | 122.7     | 174.7     |
| Median Price                             | \$690,000    | 0.7                      | 26.0      | 55.1      | 68.9      | 129.2     | 197.4     |
| Sale to List Price Ratio <sup>3</sup>    | 99.9         | 105.3                    | 102.2     | 99.4      | 97.1      | 98.5      | 97.9      |
| Median Days on Market                    | 9.0          | 9.0                      | 10.0      | 20.0      | 24.0      | 13.0      | 22.0      |
| Average Days on Market                   | 16.1         | 18.7                     | 14.1      | 29.7      | 25.1      | 19.1      | 32.9      |

|  |               |           | Compared to ° |           |           |           |           |  |
|--|---------------|-----------|---------------|-----------|-----------|-----------|-----------|--|
| Year-to-date                           | July 2022     | July 2021 | July 2020     | July 2019 | July 2017 | July 2015 | July 2012 |  |
| Sales Activity                         | 216           | -28.7     | -5.7          | 12.5      | -6.5      | -14.6     | 4.3       |  |
| Dollar Volume                          | \$175,776,368 | -11.3     | 49.4          | 105.5     | 76.6      | 131.8     | 268.7     |  |
| New Listings                           | 378           | -2.6      | 37.0          | 31.7      | 16.3      | 20.0      | 47.1      |  |
| Active Listings <sup>⁴</sup>           | 39            | 47.8      | 20.6          | -11.0     | 15.1      | -9.8      | -24.7     |  |
| Sales to New Listings Ratio $^{\circ}$ | 57.1          | 78.1      | 83.0          | 66.9      | 71.1      | 80.3      | 80.5      |  |
| Months of Inventory 6                  | 1.3           | 0.6       | 1.0           | 1.6       | 1.0       | 1.2       | 1.8       |  |
| Average Price                          | \$813,779     | 24.4      | 58.4          | 82.6      | 88.9      | 171.5     | 253.3     |  |
| Median Price                           | \$790,000     | 21.5      | 53.4          | 81.0      | 88.1      | 175.3     | 250.2     |  |
| Sale to List Price Ratio <sup>7</sup>  | 113.7         | 111.3     | 102.0         | 100.8     | 105.5     | 100.2     | 97.5      |  |
| Median Days on Market                  | 8.0           | 7.0       | 12.0          | 14.0      | 8.0       | 12.0      | 22.0      |  |
| Average Days on Market                 | 11.0          | 11.1      | 21.4          | 22.0      | 15.3      | 22.2      | 35.0      |  |

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

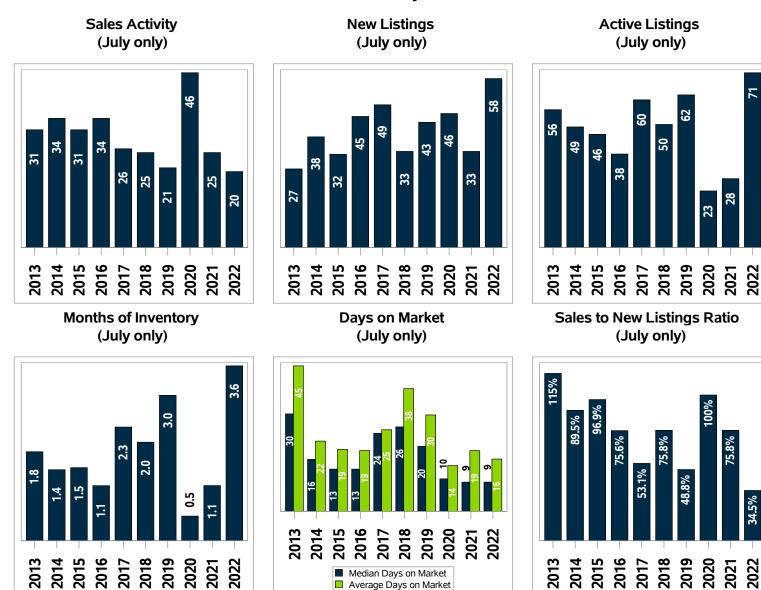
<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

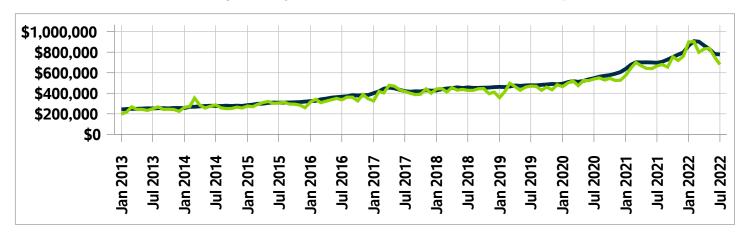


#### HAMILTON MLS® Single Family Attached Market Activity





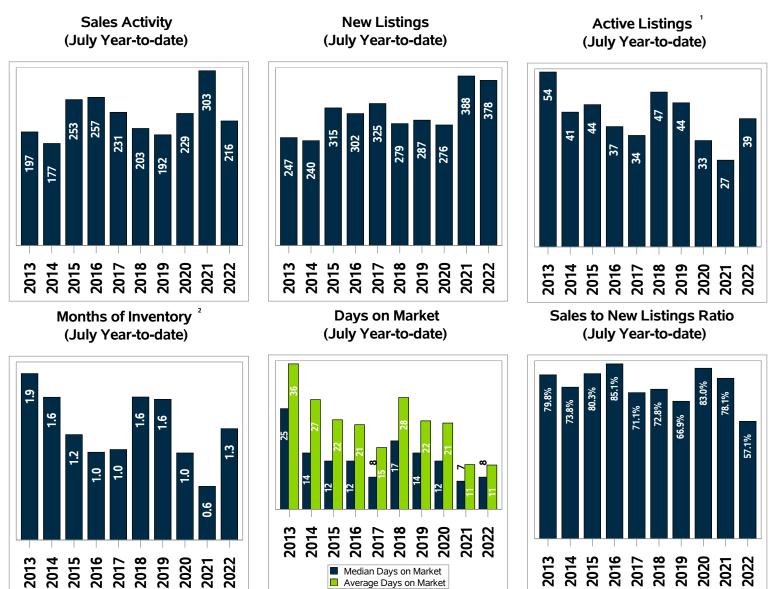
MLS® HPI Single Family Attached Benchmark Price and Average Price





#### HAMILTON MLS® Single Family Attached Market Activity





<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year. <sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### HAMILTON **MLS® Townhouse Market Activity**



|  |              | Compared to <sup>°</sup> |           |           |           |           |           |
|--|--------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Actual                                   | July 2022    | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                           | 83           | -33.1                    | -60.3     | -40.3     | -23.9     | -37.6     | -22.4     |
| Dollar Volume                            | \$59,897,300 | -31.1                    | -47.7     | -5.7      | 25.2      | 48.3      | 129.8     |
| New Listings                             | 178          | 14.8                     | -25.8     | -3.3      | -11.9     | 19.5      | 53.4      |
| Active Listings                          | 211          | 139.8                    | 46.5      | -0.5      | -21.6     | 17.9      | -9.4      |
| Sales to New Listings Ratio <sup>1</sup> | 46.6         | 80.0                     | 87.1      | 75.5      | 54.0      | 89.3      | 92.2      |
| Months of Inventory <sup>2</sup>         | 2.5          | 0.7                      | 0.7       | 1.5       | 2.5       | 1.3       | 2.2       |
| Average Price                            | \$721,654    | 3.0                      | 31.8      | 57.9      | 64.5      | 137.6     | 196.3     |
| Median Price                             | \$732,500    | 4.6                      | 32.0      | 54.2      | 72.4      | 132.5     | 196.0     |
| Sale to List Price Ratio <sup>3</sup>    | 98.8         | 105.9                    | 100.9     | 99.1      | 99.2      | 99.4      | 97.2      |
| Median Days on Market                    | 18.0         | 9.0                      | 12.0      | 22.0      | 22.0      | 19.0      | 29.0      |
| Average Days on Market                   | 23.4         | 14.8                     | 17.0      | 30.1      | 23.6      | 25.1      | 41.8      |

|  |               |           | Compared to ° |           |           |           |           |  |
|--|---------------|-----------|---------------|-----------|-----------|-----------|-----------|--|
| Year-to-date                           | July 2022     | July 2021 | July 2020     | July 2019 | July 2017 | July 2015 | July 2012 |  |
| Sales Activity                         | 849           | -29.3     | -8.3          | -8.1      | -12.8     | -0.1      | 23.9      |  |
| Dollar Volume                          | \$698,796,264 | -15.5     | 42.5          | 62.8      | 59.6      | 175.5     | 315.1     |  |
| New Listings                           | 1,546         | 3.7       | 35.9          | 19.3      | 10.7      | 44.9      | 68.0      |  |
| Active Listings <sup>⁴</sup>           | 148           | 61.0      | 18.0          | -29.1     | 2.0       | -4.6      | -24.9     |  |
| Sales to New Listings Ratio $^{\circ}$ | 54.9          | 80.5      | 81.4          | 71.3      | 69.8      | 79.7      | 74.5      |  |
| Months of Inventory 6                  | 1.2           | 0.5       | 0.9           | 1.6       | 1.0       | 1.3       | 2.0       |  |
| Average Price                          | \$823,082     | 19.5      | 55.4          | 77.2      | 83.1      | 175.8     | 234.9     |  |
| Median Price                           | \$815,000     | 16.4      | 52.3          | 71.6      | 85.2      | 169.3     | 227.3     |  |
| Sale to List Price Ratio <sup>7</sup>  | 112.0         | 109.2     | 100.6         | 98.9      | 104.6     | 99.6      | 97.7      |  |
| Median Days on Market                  | 8.0           | 7.0       | 13.0          | 20.0      | 10.0      | 17.0      | 27.0      |  |
| Average Days on Market                 | 12.6          | 10.6      | 20.1          | 30.8      | 15.6      | 25.9      | 41.5      |  |

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

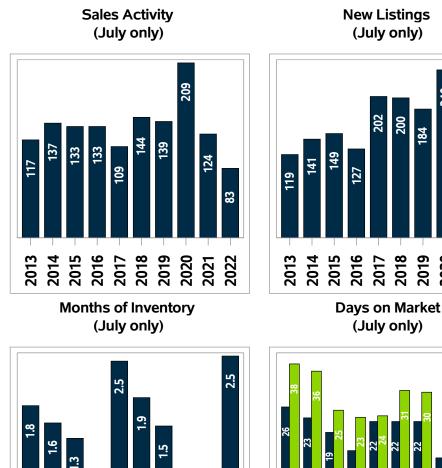
<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

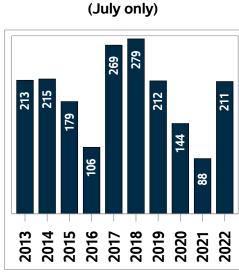


#### HAMILTON **MLS®** Townhouse Market Activity



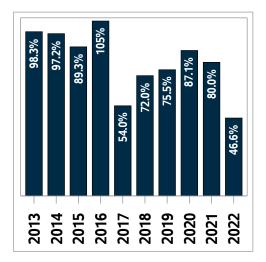


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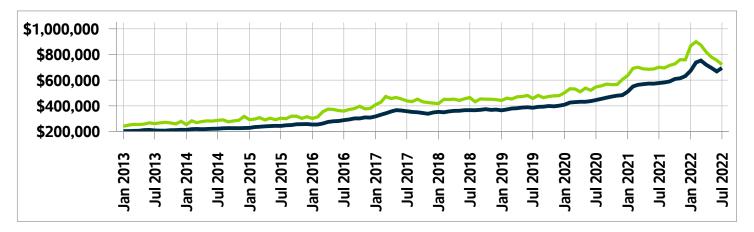
**Active Listings** 

Sales to New Listings Ratio (July only)





 Median Days on Market Average Days on Market



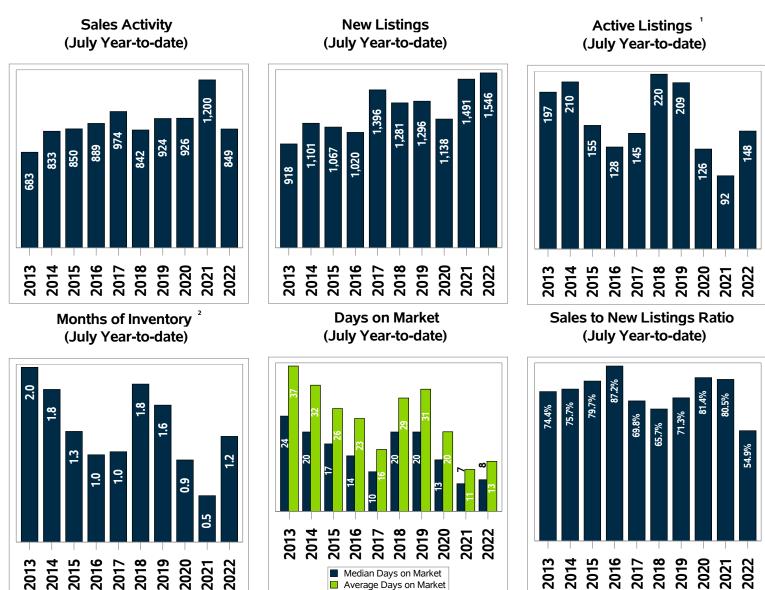
0.8

2015 2016 2016 2017 2018



#### HAMILTON MLS® Townhouse Market Activity





<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.



#### HAMILTON MLS® Apartment-Style Market Activity



|  |              | Compared to <sup>°</sup> |           |           |           |           |           |
|--|--------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Actual                                   | July 2022    | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                           | 45           | -48.3                    | -54.5     | -21.1     | 4.7       | -26.2     | 18.4      |
| Dollar Volume                            | \$23,607,493 | -42.5                    | -36.7     | 20.6      | 83.1      | 75.0      | 241.1     |
| New Listings                             | 74           | -26.7                    | -35.7     | 12.1      | 37.0      | 32.1      | 23.3      |
| Active Listings                          | 124          | 13.8                     | -24.4     | 18.1      | 63.2      | 49.4      | -0.8      |
| Sales to New Listings Ratio <sup>1</sup> | 60.8         | 86.1                     | 86.1      | 86.4      | 79.6      | 108.9     | 63.3      |
| Months of Inventory <sup>2</sup>         | 2.8          | 1.3                      | 1.7       | 1.8       | 1.8       | 1.4       | 3.3       |
| Average Price                            | \$524,611    | 11.2                     | 39.3      | 52.7      | 75.0      | 137.2     | 188.0     |
| Median Price                             | \$520,000    | 15.0                     | 39.2      | 46.5      | 92.6      | 138.5     | 208.6     |
| Sale to List Price Ratio <sup>3</sup>    | 97.7         | 101.3                    | 98.5      | 99.3      | 99.8      | 97.3      | 97.9      |
| Median Days on Market                    | 22.0         | 15.0                     | 20.0      | 21.0      | 24.0      | 22.0      | 36.0      |
| Average Days on Market                   | 29.2         | 22.8                     | 33.2      | 29.7      | 29.9      | 34.3      | 56.0      |

|  |               | Compared to <sup>°</sup> |           |           |           |           |           |
|--|---------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Year-to-date                           | July 2022     | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                         | 514           | -17.8                    | 31.5      | 16.3      | 27.2      | 51.6      | 63.7      |
| Dollar Volume                          | \$299,759,058 | 4.0                      | 107.4     | 105.8     | 165.8     | 334.0     | 448.4     |
| New Listings                           | 773           | -2.2                     | 20.2      | 25.9      | 60.4      | 79.4      | 85.8      |
| Active Listings <sup>⁴</sup>           | 89            | -16.4                    | -33.9     | -35.0     | 38.1      | -13.1     | -33.6     |
| Sales to New Listings Ratio $^{\circ}$ | 66.5          | 79.1                     | 60.8      | 72.0      | 83.8      | 78.7      | 75.5      |
| Months of Inventory $^{\circ}$         | 1.2           | 1.2                      | 2.4       | 2.2       | 1.1       | 2.1       | 3.0       |
| Average Price                          | \$583,189     | 26.5                     | 57.7      | 77.0      | 108.9     | 186.2     | 235.0     |
| Median Price                           | \$570,000     | 29.0                     | 60.6      | 81.1      | 119.2     | 203.2     | 257.5     |
| Sale to List Price Ratio <sup>7</sup>  | 107.5         | 102.9                    | 99.0      | 98.6      | 102.9     | 97.8      | 96.9      |
| Median Days on Market                  | 10.0          | 13.0                     | 20.0      | 23.0      | 15.0      | 29.0      | 42.0      |
| Average Days on Market                 | 17.3          | 23.6                     | 32.4      | 36.3      | 24.2      | 40.4      | 67.1      |

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

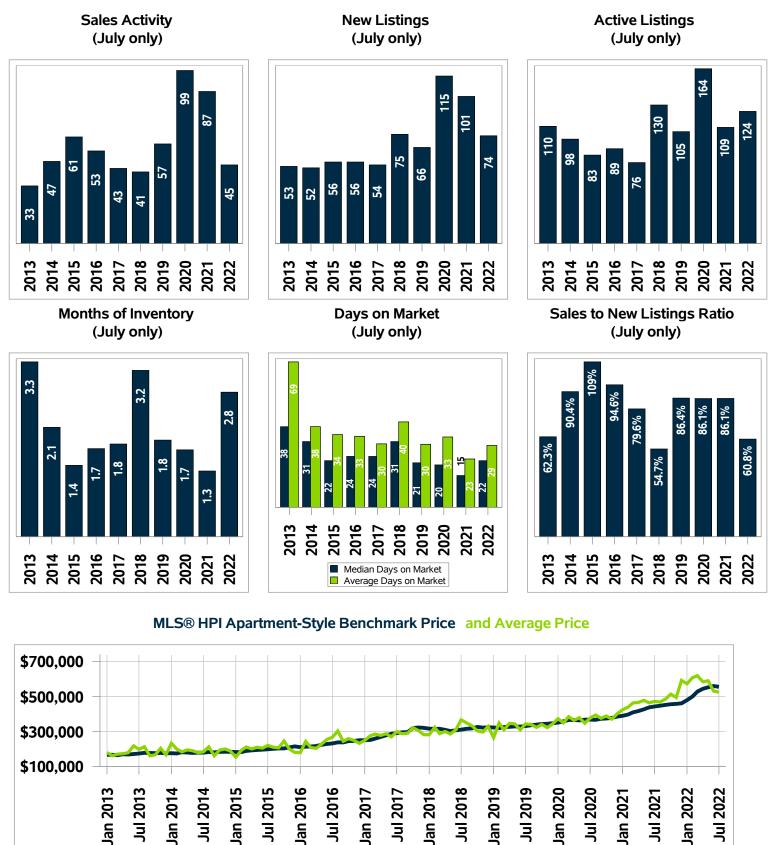
<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.

<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



#### HAMILTON MLS® Apartment-Style Market Activity



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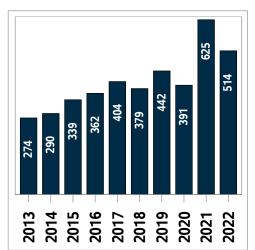
#### HAMILTON MLS® Apartment-Style Market Activity

**New Listings** 

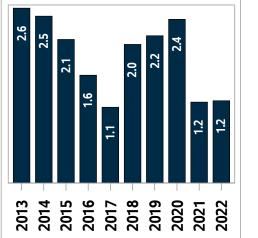
(July Year-to-date)

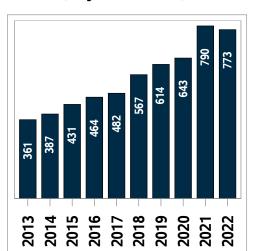


#### Sales Activity (July Year-to-date)



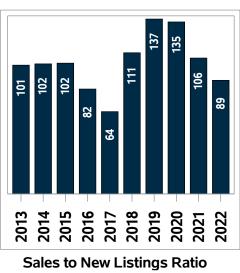
Months of Inventory<sup>2</sup> (July Year-to-date)





Days on Market (July Year-to-date)

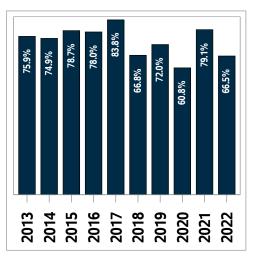




Active Listings

(July Year-to-date)

(July Year-to-date)

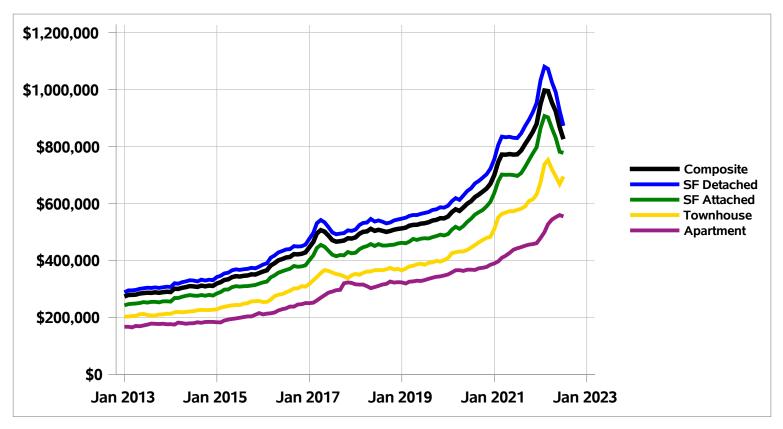


<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year. <sup>2</sup> Average active listings January to the current month / average sales January to the current month.





|                    | MLS <sup>®</sup> Home Price Index Benchmark Price |                       |                 |                 |                  |             |             |  |  |  |
|--------------------|---|-----------------------|-----------------|-----------------|------------------|-------------|-------------|--|--|--|
|                    |   | percentage change vs. |                 |                 |                  |             |             |  |  |  |
| Benchmark<br>Type: | July 2022   | 1 month ago           | 3 months<br>ago | 6 months<br>ago | 12 months<br>ago | 3 years ago | 5 years ago |  |  |  |
| Composite          | \$825,900   | -4.9                  | -13.5           | -13.0           | 6.9              | 55.6        | 75.2        |  |  |  |
| SF Detached        | \$872,800   | -5.7                  | -14.9           | -15.5           | 5.2              | 54.0        | 75.1        |  |  |  |
| SF Attached        | \$777,900   | -0.5                  | -10.0           | -10.0           | 11.6             | 62.7        | 85.0        |  |  |  |
| Townhouse          | \$695,000   | 4.0                   | -3.4            | 3.1             | 20.3             | 80.5        | 94.1        |  |  |  |
| Apartment          | \$554,800   | -0.8                  | 2.0             | 15.8            | 25.3             | 67.4        | 90.7        |  |  |  |



MLS<sup>®</sup> HPI Benchmark Price





## Composite 🏤 🏦 🖡

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 51 to 99                    |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry & Siding            |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 2                           |
| Garage Description                                 | Attached, Single<br>width   |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1361                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 7                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |

### Single Family Detached

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 51 to 99                    |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry & Siding            |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 2                           |
| Garage Description                                 | Attached, Single<br>width   |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1448                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Lot Size   | 4522                        |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 8                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |



#### HAMILTON MLS® HPI Benchmark Descriptions



### Single Family Attached 🇰

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 6 to 15                   |
| Attached<br>Specification                          | Row                       |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1344                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Lot Size   | 2268                      |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 7                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |



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| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 31 to 50                  |
| Attached<br>Specification                          | Row                       |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1268                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 7                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |





### Apartment

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 2                         |
| Age Category                                       | 31 to 50                  |
| Attached<br>Specification                          | Row                       |
| <b>Basement Finish</b>                             | Unfinished                |
| Bedrooms   | 2                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry                   |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 1                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 931                       |
| Half Bathrooms                                     | 0                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 4                         |
| Type Of Covered<br>Parking                         | Underground               |
| Wastewater<br>Disposal                             | Municipal sewers          |



#### ANCASTER (42) **MLS® Residential Market Activity**



|  |              | Compared to <sup>®</sup> |           |           |           |           |           |
|--|--------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Actual                                   | July 2022    | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                           | 25           | -54.5                    | -73.1     | -66.2     | -41.9     | -66.2     | -52.8     |
| Dollar Volume                            | \$27,658,388 | -54.1                    | -64.5     | -54.2     | -16.4     | -36.7     | 15.2      |
| New Listings                             | 83           | 18.6                     | -24.5     | -25.2     | -4.6      | -11.7     | -9.8      |
| Active Listings                          | 146          | 105.6                    | 24.8      | -31.5     | -14.1     | -13.6     | -23.6     |
| Sales to New Listings Ratio <sup>1</sup> | 30.1         | 78.6                     | 84.5      | 66.7      | 49.4      | 78.7      | 57.6      |
| Months of Inventory <sup>2</sup>         | 5.8          | 1.3                      | 1.3       | 2.9       | 4.0       | 2.3       | 3.6       |
| Average Price                            | \$1,106,336  | 0.9                      | 31.9      | 35.4      | 43.8      | 87.2      | 144.3     |
| Median Price                             | \$1,100,000  | 21.5                     | 42.9      | 40.1      | 55.4      | 109.5     | 163.2     |
| Sale to List Price Ratio <sup>3</sup>    | 97.0         | 106.7                    | 100.0     | 97.8      | 97.1      | 98.2      | 97.6      |
| Median Days on Market                    | 14.0         | 10.0                     | 15.0      | 30.0      | 25.0      | 26.5      | 31.0      |
| Average Days on Market                   | 22.3         | 17.5                     | 32.7      | 40.7      | 27.8      | 38.5      | 56.0      |

|  |               | Compared to <sup>*</sup> |           |           |           |           |           |
|--|---------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Year-to-date                           | July 2022     | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                         | 358           | -29.0                    | -19.4     | -8.9      | -19.2     | -18.6     | 7.5       |
| Dollar Volume                          | \$476,991,769 | -16.4                    | 30.0      | 57.8      | 36.3      | 95.8      | 215.7     |
| New Listings                           | 710           | 1.6                      | 14.5      | -13.7     | -1.3      | 6.4       | 23.5      |
| Active Listings <sup>⁴</sup>           | 89            | 31.6                     | -35.5     | -59.3     | -18.4     | -42.7     | -47.1     |
| Sales to New Listings Ratio $^{\circ}$ | 50.4          | 72.1                     | 71.6      | 47.8      | 61.6      | 66.0      | 57.9      |
| Months of Inventory $^{\circ}$         | 1.7           | 0.9                      | 2.2       | 3.9       | 1.7       | 2.5       | 3.5       |
| Average Price                          | \$1,332,379   | 17.7                     | 61.2      | 73.2      | 68.6      | 140.6     | 193.7     |
| Median Price                           | \$1,200,000   | 14.4                     | 53.6      | 65.5      | 66.7      | 129.0     | 189.9     |
| Sale to List Price Ratio <sup>7</sup>  | 109.2         | 107.1                    | 99.3      | 98.0      | 102.2     | 98.3      | 97.8      |
| Median Days on Market                  | 8.0           | 8.0                      | 18.0      | 26.0      | 11.0      | 21.0      | 29.0      |
| Average Days on Market                 | 15.1          | 13.0                     | 34.1      | 40.8      | 24.1      | 36.4      | 47.4      |

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

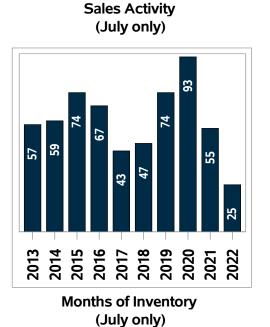
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

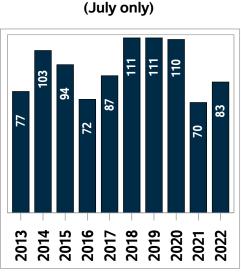


#### ANCASTER (42) MLS® Residential Market Activity

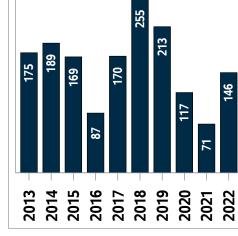
**New Listings** 







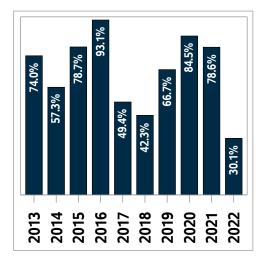
Days on Market (July only)

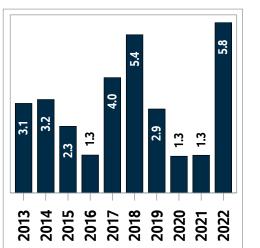


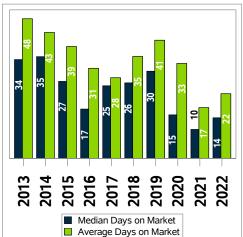
**Active Listings** 

(July only)

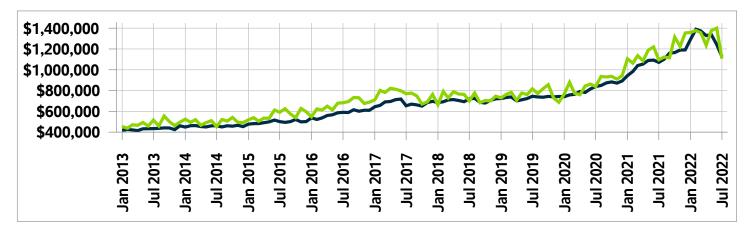
Sales to New Listings Ratio (July only)







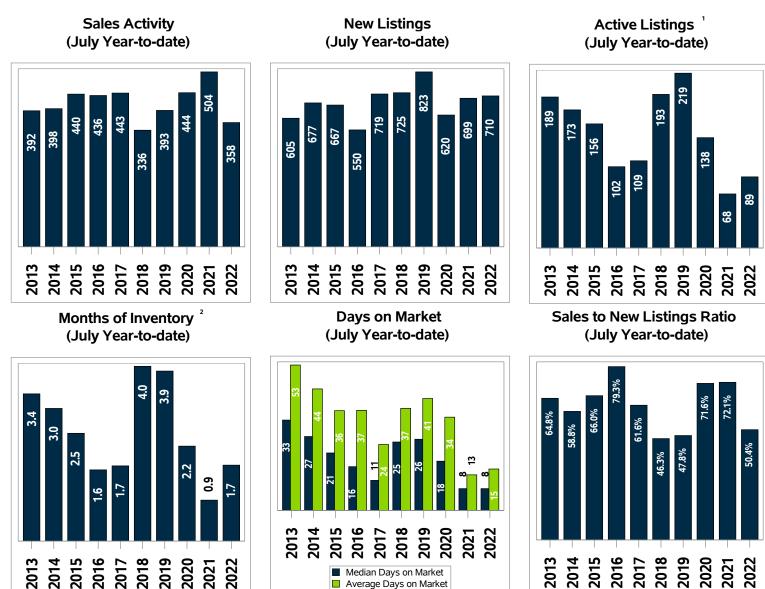
MLS® HPI Composite Benchmark Price and Average Price





#### ANCASTER (42) MLS® Residential Market Activity





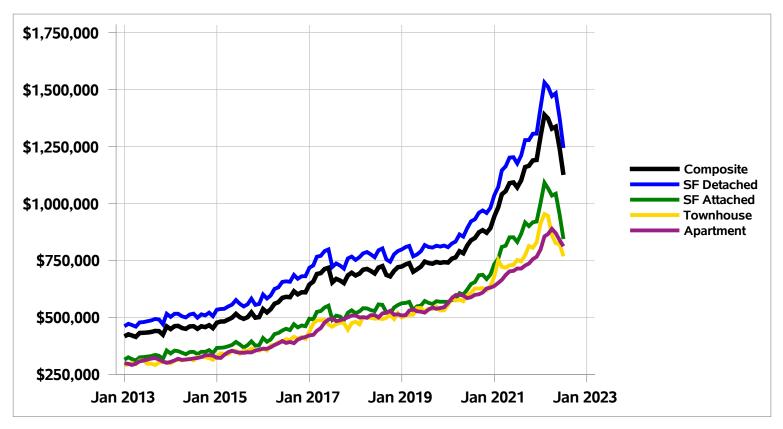
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





| MLS <sup>®</sup> Home Price Index Benchmark Price |             |             |                       |                 |                  |             |             |
|---|-------------|-------------|-----------------------|-----------------|------------------|-------------|-------------|
|   |             |             | percentage change vs. |                 |                  |             |             |
| Benchmark<br>Type:                                | July 2022   | 1 month ago | 3 months<br>ago       | 6 months<br>ago | 12 months<br>ago | 3 years ago | 5 years ago |
| Composite   | \$1,125,600 | -9.4        | -15.3                 | -13.0           | 5.1              | 51.0        | 72.2        |
| SF Detached                                       | \$1,243,700 | -9.5        | -15.5                 | -12.5           | 5.8              | 52.1        | 72.3        |
| SF Attached                                       | \$844,200   | -11.2       | -18.4                 | -15.7           | 1.5              | 47.5        | 72.1        |
| Townhouse   | \$768,700   | -6.6        | -10.6                 | -15.7           | 2.2              | 45.7        | 67.2        |
| Apartment   | \$812,500   | -3.1        | -8.6                  | 1.8             | 13.6             | 55.9        | 64.0        |



MLS<sup>®</sup> HPI Benchmark Price





## Composite 🏤 🏦 🖡

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 6 to 15                   |
| <b>Basement Finish</b>                             | Totally finished          |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1906                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 8                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |

### Single Family Detached

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 4                         |
| Age Category                                       | 6 to 15                   |
| <b>Basement Finish</b>                             | Totally finished          |
| Bedrooms   | 4                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 2210                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Lot Size   | 7500                      |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 9                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |



# ANCASTER (42) MLS® HPI Benchmark Descriptions



### Single Family Attached

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 0 to 5                    |
| Attached<br>Specification                          | Row                       |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1403                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Lot Size   | 2422                      |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 7                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |



| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 6 to 15                   |
| Attached<br>Specification                          | Row                       |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1402                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 7                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |





## Apartment

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 1                         |
| Age Category                                       | 6 to 15                   |
| Attached<br>Specification                          | Row                       |
| <b>Basement Finish</b>                             | Unfinished                |
| Bedrooms   | 1                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry                   |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1030                      |
| Half Bathrooms                                     | 0                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 4                         |
| Type Of Covered<br>Parking                         | Underground               |
| Wastewater<br>Disposal                             | Municipal sewers          |



#### DUNDAS (41) MLS® Residential Market Activity



|  |              | Compared to <sup>®</sup> |           |           |           |           |           |  |
|--|--------------|--------------------------|-----------|-----------|-----------|-----------|-----------|--|
| Actual                                   | July 2022    | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |  |
| Sales Activity                           | 29           | -9.4                     | 7.4       | -6.5      | 31.8      | -9.4      | -6.5      |  |
| Dollar Volume                            | \$27,844,500 | -12.1                    | 18.8      | 48.8      | 142.1     | 90.8      | 164.8     |  |
| New Listings                             | 37           | 19.4                     | 5.7       | -9.8      | -5.1      | -9.8      | -5.1      |  |
| Active Listings                          | 43           | 207.1                    | 26.5      | -24.6     | -24.6     | -37.7     | -31.7     |  |
| Sales to New Listings Ratio <sup>1</sup> | 78.4         | 103.2                    | 77.1      | 75.6      | 56.4      | 78.0      | 79.5      |  |
| Months of Inventory <sup>2</sup>         | 1.5          | 0.4                      | 1.3       | 1.8       | 2.6       | 2.2       | 2.0       |  |
| Average Price                            | \$960,155    | -3.0                     | 10.6      | 59.1      | 83.6      | 110.6     | 183.1     |  |
| Median Price                             | \$846,000    | -9.5                     | 5.8       | 52.7      | 69.5      | 104.0     | 161.9     |  |
| Sale to List Price Ratio <sup>3</sup>    | 97.2         | 105.0                    | 100.6     | 99.1      | 97.5      | 98.1      | 97.5      |  |
| Median Days on Market                    | 19.0         | 7.0                      | 12.0      | 25.0      | 34.5      | 29.0      | 34.0      |  |
| Average Days on Market                   | 26.3         | 15.8                     | 26.3      | 32.2      | 30.5      | 36.0      | 42.5      |  |

|  |               | Compared to ° |           |           |           |           |           |  |
|--|---------------|---------------|-----------|-----------|-----------|-----------|-----------|--|
| Year-to-date                           | July 2022     | July 2021     | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |  |
| Sales Activity                         | 209           | -25.4         | 38.4      | 6.6       | -14.0     | -20.5     | -9.5      |  |
| Dollar Volume                          | \$227,293,238 | -13.2         | 99.7      | 89.0      | 55.5      | 88.3      | 174.0     |  |
| New Listings                           | 294           | -7.3          | 47.0      | -1.0      | -11.7     | -14.0     | 5.8       |  |
| Active Listings <sup>⁴</sup>           | 28            | 16.1          | -2.0      | -49.5     | -27.5     | -52.7     | -54.3     |  |
| Sales to New Listings Ratio $^{\circ}$ | 71.1          | 88.3          | 75.5      | 66.0      | 73.0      | 76.9      | 83.1      |  |
| Months of Inventory 6                  | 0.9           | 0.6           | 1.3       | 2.0       | 1.1       | 1.6       | 1.8       |  |
| Average Price                          | \$1,087,527   | 16.2          | 44.3      | 77.2      | 80.8      | 137.0     | 202.8     |  |
| Median Price                           | \$1,015,000   | 15.3          | 46.7      | 81.7      | 82.9      | 133.3     | 198.5     |  |
| Sale to List Price Ratio <sup>7</sup>  | 111.2         | 109.8         | 100.5     | 98.9      | 103.2     | 98.8      | 97.7      |  |
| Median Days on Market                  | 7.0           | 7.0           | 13.0      | 18.0      | 11.0      | 19.0      | 27.0      |  |
| Average Days on Market                 | 12.8          | 13.5          | 26.4      | 30.9      | 19.2      | 29.4      | 50.9      |  |

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

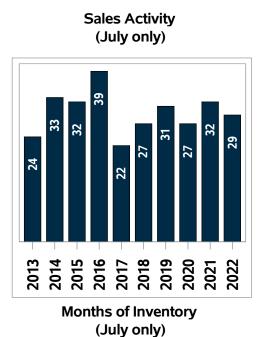


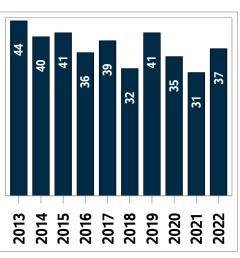
#### DUNDAS (41) MLS® Residential Market Activity

**New Listings** 

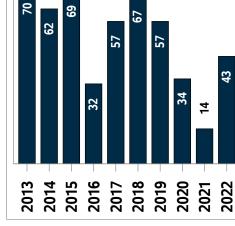
(July only)







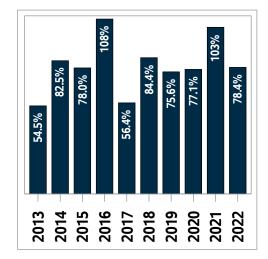
Days on Market (July only)

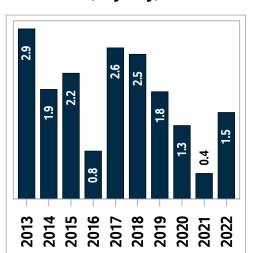


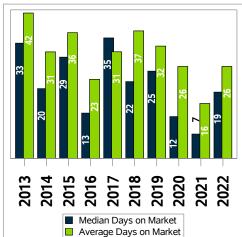
**Active Listings** 

(July only)

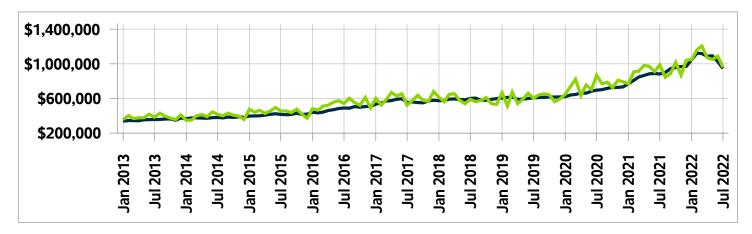
Sales to New Listings Ratio (July only)







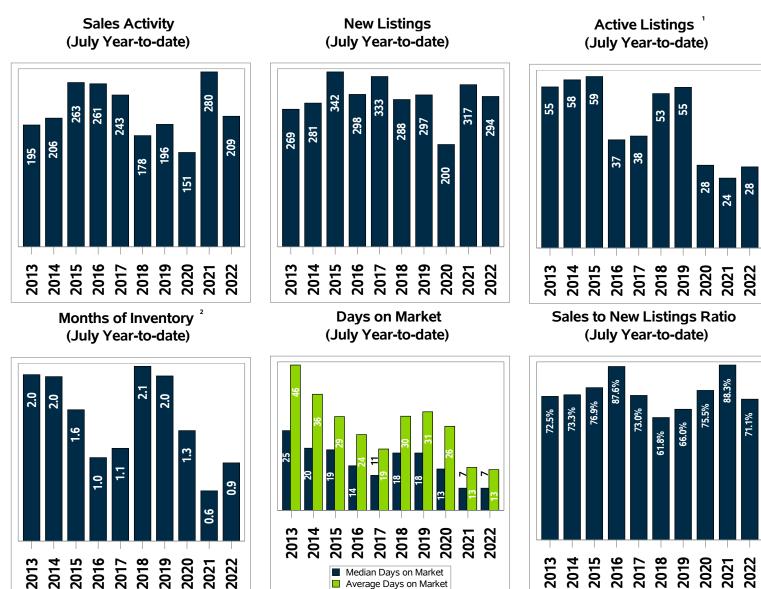
MLS® HPI Composite Benchmark Price and Average Price





#### DUNDAS (41) MLS® Residential Market Activity





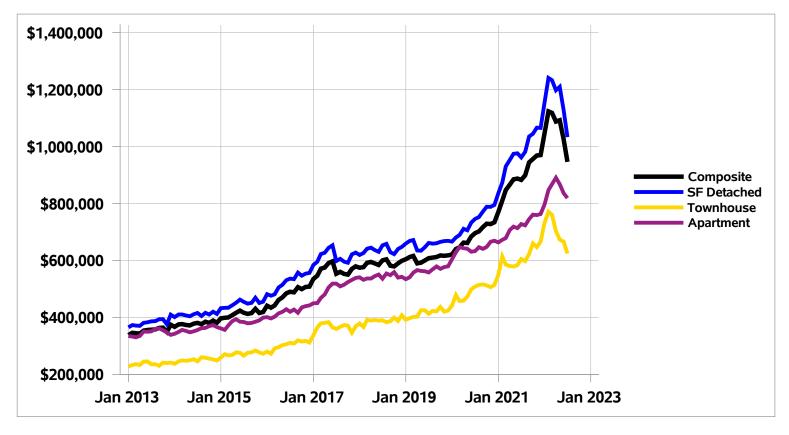
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





| MLS <sup>®</sup> Home Price Index Benchmark Price |             |             |   |       |      |      |      |  |  |  |  |
|---|-------------|-------------|---|-------|------|------|------|--|--|--|--|
|   |             |             | percentage change vs.                                 |       |      |      |      |  |  |  |  |
| Benchmark<br>Type:                                | July 2022   | 1 month ago | 3 months6 months12 months1 month agoagoago3 years ago |       |      |      |      |  |  |  |  |
| Composite   | \$946,300   | -7.7        | -13.0   | -9.6  | 7.2  | 55.6 | 71.0 |  |  |  |  |
| SF Detached                                       | \$1,033,200 | -8.3        | -13.7   | -10.5 | 7.4  | 56.1 | 72.7 |  |  |  |  |
| Townhouse   | \$624,600   | -6.2        | -11.2   | -14.7 | 3.2  | 51.2 | 73.5 |  |  |  |  |
| Apartment   | \$819,000   | -2.1        | -8.0  | 2.8   | 12.5 | 46.7 | 57.9 |  |  |  |  |



MLS<sup>®</sup> HPI Benchmark Price





## Composite 🏤 🏦 🖡

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 51 to 99                    |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry & Siding            |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 2                           |
| Garage Description                                 | Attached, Single<br>width   |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1470                        |
| Half Bathrooms                                     | 1                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 7                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |

### Single Family Detached ר ר ר ר בי א כו ב

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 51 to 99                    |
| <b>Basement Finish</b>                             | Totally finished            |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry & Siding            |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 2                           |
| Garage Description                                 | Attached, Single<br>width   |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1538                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Lot Size   | 6297                        |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 8                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |



#### DUNDAS (41) MLS® HPI Benchmark Descriptions



### Townhouse 開

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 16 to 30                  |
| Attached<br>Specification                          | Row                       |
| <b>Basement Finish</b>                             | Totally finished          |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1411                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 7                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |

### Apartment

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 2                         |
| Age Category                                       | 6 to 15                   |
| Attached<br>Specification                          | Row                       |
| <b>Basement Finish</b>                             | Unfinished                |
| Bedrooms   | 2                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry                   |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 1                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1155                      |
| Half Bathrooms                                     | 0                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 5                         |
| Type Of Covered<br>Parking                         | Underground               |
| Wastewater<br>Disposal                             | Municipal sewers          |



#### **FLAMBOROUGH (43)** MLS® Residential Market Activity



|  |              | Compared to ° |           |           |           |           |           |  |
|--|--------------|---------------|-----------|-----------|-----------|-----------|-----------|--|
| Actual                                   | July 2022    | July 2021     | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |  |
| Sales Activity                           | 9            | -65.4         | -69.0     | -72.7     | -50.0     | -66.7     | -70.0     |  |
| Dollar Volume                            | \$11,825,400 | -63.9         | -61.7     | -56.0     | -12.5     | -27.8     | -30.3     |  |
| New Listings                             | 40           | 66.7          | 33.3      | -13.0     | -7.0      | -7.0      | -32.2     |  |
| Active Listings                          | 94           | 193.8         | 59.3      | -20.3     | -11.3     | -23.0     | -46.9     |  |
| Sales to New Listings Ratio <sup>1</sup> | 22.5         | 108.3         | 96.7      | 71.7      | 41.9      | 62.8      | 50.8      |  |
| Months of Inventory <sup>2</sup>         | 10.4         | 1.2           | 2.0       | 3.6       | 5.9       | 4.5       | 5.9       |  |
| Average Price                            | \$1,313,933  | 4.4           | 23.3      | 61.4      | 75.1      | 116.6     | 132.4     |  |
| Median Price                             | \$1,150,000  | -0.1          | 21.1      | 64.3      | 34.5      | 108.0     | 110.7     |  |
| Sale to List Price Ratio <sup>3</sup>    | 102.3        | 102.5         | 98.6      | 97.4      | 97.6      | 95.9      | 97.8      |  |
| Median Days on Market                    | 29.0         | 11.5          | 22.0      | 35.0      | 23.5      | 57.0      | 65.0      |  |
| Average Days on Market                   | 28.7         | 16.8          | 48.3      | 47.0      | 31.0      | 77.5      | 85.0      |  |

|  |               | Compared to <sup>°</sup> |           |           |           |           |           |  |
|--|---------------|--------------------------|-----------|-----------|-----------|-----------|-----------|--|
| Year-to-date                           | July 2022     | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |  |
| Sales Activity                         | 156           | -23.5                    | -12.4     | 0.6       | -31.0     | -11.4     | -24.3     |  |
| Dollar Volume                          | \$240,716,162 | -7.5                     | 50.5      | 88.2      | 33.0      | 126.8     | 132.6     |  |
| New Listings                           | 324           | 27.1                     | 41.5      | -0.3      | -4.1      | 12.1      | -20.4     |  |
| Active Listings <sup>⁴</sup>           | 53            | 67.7                     | -24.6     | -47.8     | -28.8     | -51.9     | -68.8     |  |
| Sales to New Listings Ratio $^{\circ}$ | 48.1          | 80.0                     | 77.7      | 47.7      | 66.9      | 60.9      | 50.6      |  |
| Months of Inventory 6                  | 2.4           | 1.1                      | 2.8       | 4.6       | 2.3       | 4.4       | 5.8       |  |
| Average Price                          | \$1,543,052   | 21.0                     | 71.7      | 87.0      | 92.7      | 155.8     | 207.1     |  |
| Median Price                           | \$1,427,500   | 19.0                     | 66.2      | 90.3      | 92.2      | 147.8     | 208.0     |  |
| Sale to List Price Ratio <sup>7</sup>  | 106.9         | 106.1                    | 97.8      | 97.8      | 99.4      | 96.8      | 96.8      |  |
| Median Days on Market                  | 9.0           | 8.0                      | 32.0      | 26.0      | 18.5      | 45.0      | 50.0      |  |
| Average Days on Market                 | 18.6          | 19.1                     | 53.6      | 43.8      | 39.0      | 70.8      | 70.1      |  |

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.



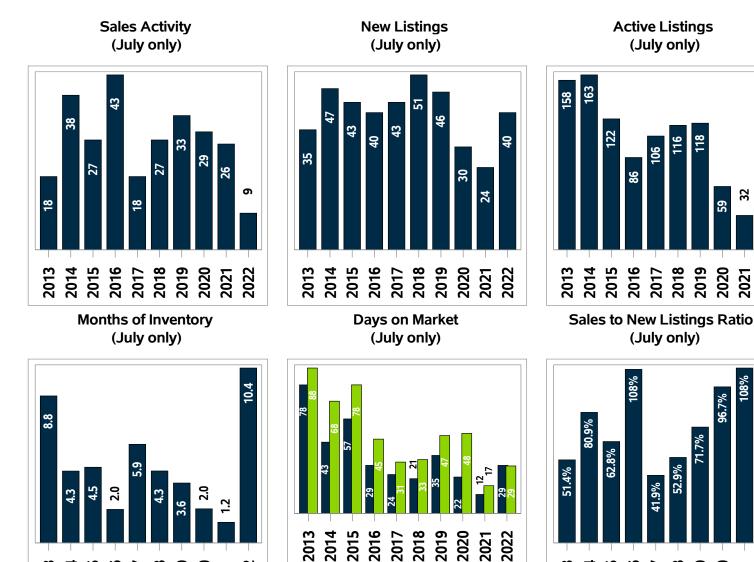
#### **FLAMBOROUGH (43) MLS® Residential Market Activity**



96.7%

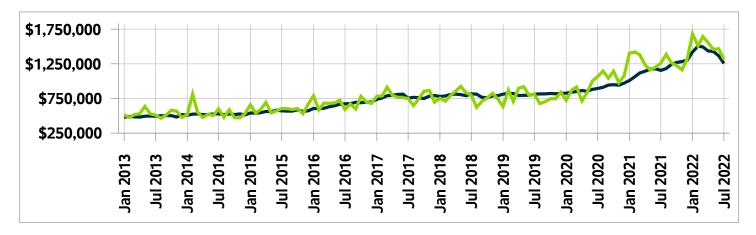
2015 2016 2017 2013 2019 2019 2020 2020 2021 2022

22.5%



MLS® HPI Composite Benchmark Price and Average Price

Median Days on Market Average Days on Market

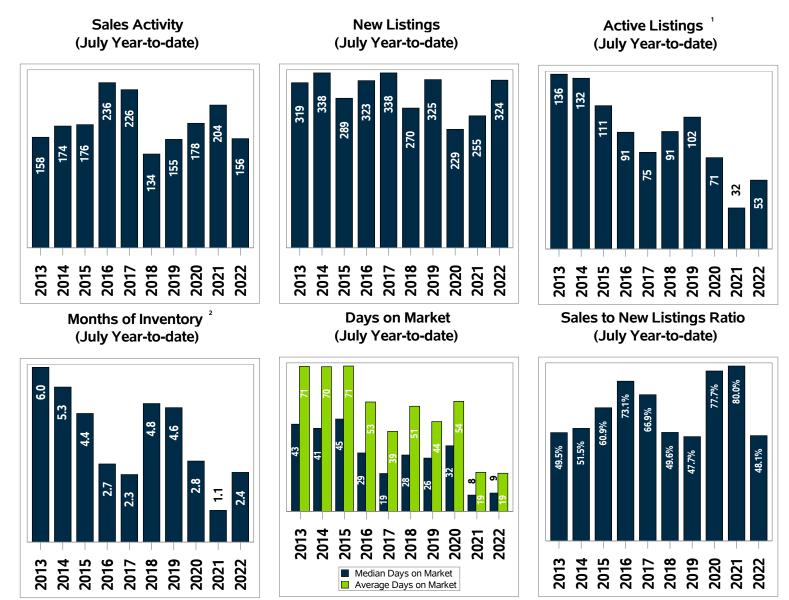


2015 2016 2016 2017 2018



#### FLAMBOROUGH (43) MLS® Residential Market Activity





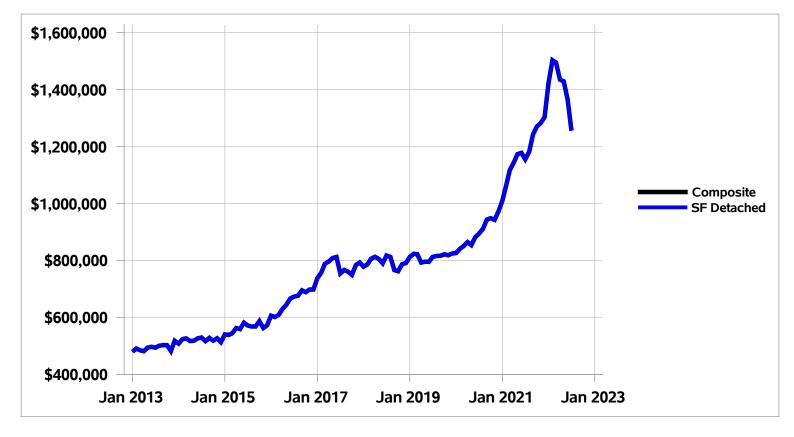
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





| MLS <sup>®</sup> Home Price Index Benchmark Price |             |                       |             |             |     |      |      |  |
|---|-------------|-----------------------|-------------|-------------|-----|------|------|--|
|   |             | percentage change vs. |             |             |     |      |      |  |
| Benchmark<br>Type:                                | July 2022   | 1 month ago           | 3 years ago | 5 years ago |     |      |      |  |
| Composite   | \$1,255,700 | -8.0                  | -12.5       | -11.8       | 8.7 | 54.5 | 66.4 |  |
| SF Detached                                       | \$1,256,000 | -8.0                  | -12.5       | -11.8       | 8.7 | 54.5 | 66.4 |  |



MLS<sup>®</sup> HPI Benchmark Price





# Composite 🏤 🏦 🖡

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 31 to 50                    |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry & Siding            |
| Freshwater Supply                                  | Private supply              |
| Full Bathrooms                                     | 2                           |
| Garage Description                                 | Attached, Single<br>width   |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1908                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Number of<br>Fireplaces                            | 1                           |
| Total Number Of<br>Rooms                           | 9                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Private                     |

### Single Family Detached 🏾 🏦

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 31 to 50                    |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry & Siding            |
| Freshwater Supply                                  | Private supply              |
| Full Bathrooms                                     | 2                           |
| Garage Description                                 | Attached, Single<br>width   |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1908                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Lot Size   | 27014                       |
| Number of<br>Fireplaces                            | 1                           |
| Total Number Of<br>Rooms                           | 9                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Private                     |



#### **GLANBROOK (53)** MLS® Residential Market Activity



|  |              | Compared to ° |           |           |           |           |           |
|--|--------------|---------------|-----------|-----------|-----------|-----------|-----------|
| Actual                                   | July 2022    | July 2021     | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                           | 28           | -31.7         | -65.0     | -50.9     | -24.3     | -44.0     | -22.2     |
| Dollar Volume                            | \$23,831,015 | -40.1         | -54.8     | -30.6     | 17.1      | 13.5      | 82.7      |
| New Listings                             | 71           | 47.9          | -1.4      | -7.8      | -11.3     | -6.6      | 29.1      |
| Active Listings                          | 106          | 292.6         | 165.0     | -14.5     | -5.4      | -19.1     | -21.5     |
| Sales to New Listings Ratio <sup>1</sup> | 39.4         | 85.4          | 111.1     | 74.0      | 46.3      | 65.8      | 65.5      |
| Months of Inventory <sup>2</sup>         | 3.8          | 0.7           | 0.5       | 2.2       | 3.0       | 2.6       | 3.8       |
| Average Price                            | \$851,108    | -12.2         | 29.1      | 41.2      | 54.7      | 102.7     | 134.9     |
| Median Price                             | \$817,000    | -7.2          | 29.7      | 39.7      | 56.2      | 109.5     | 142.0     |
| Sale to List Price Ratio <sup>3</sup>    | 97.5         | 107.6         | 100.6     | 98.5      | 98.5      | 98.8      | 98.2      |
| Median Days on Market                    | 16.5         | 8.0           | 11.0      | 27.0      | 19.0      | 20.0      | 44.5      |
| Average Days on Market                   | 21.1         | 19.2          | 20.6      | 40.8      | 22.3      | 28.9      | 86.4      |

|  |               | Compared to <sup>®</sup> |           |           |           |           |           |
|--|---------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Year-to-date                           | July 2022     | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                         | 296           | -25.6                    | -2.0      | -14.5     | -2.6      | -3.0      | 28.1      |
| Dollar Volume                          | \$311,301,698 | -13.1                    | 64.4      | 54.5      | 87.0      | 147.3     | 290.4     |
| New Listings                           | 577           | 12.5                     | 56.8      | 7.1       | 24.4      | 26.5      | 51.4      |
| Active Listings <sup>⁴</sup>           | 62            | 88.6                     | 26.3      | -46.3     | 8.0       | -35.4     | -49.1     |
| Sales to New Listings Ratio $^{\circ}$ | 51.3          | 77.6                     | 82.1      | 64.2      | 65.5      | 66.9      | 60.6      |
| Months of Inventory 6                  | 1.5           | 0.6                      | 1.1       | 2.3       | 1.3       | 2.2       | 3.7       |
| Average Price                          | \$1,051,695   | 16.8                     | 67.7      | 80.6      | 92.1      | 154.8     | 204.7     |
| Median Price                           | \$990,000     | 18.9                     | 62.8      | 80.0      | 90.4      | 152.6     | 200.1     |
| Sale to List Price Ratio <sup>7</sup>  | 112.0         | 109.9                    | 99.8      | 98.4      | 103.3     | 98.6      | 97.9      |
| Median Days on Market                  | 8.0           | 7.0                      | 14.0      | 28.0      | 10.0      | 21.0      | 34.0      |
| Average Days on Market                 | 12.0          | 10.6                     | 24.9      | 39.0      | 18.7      | 36.8      | 57.8      |

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

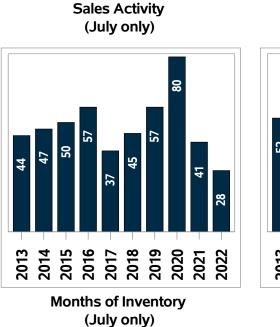
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

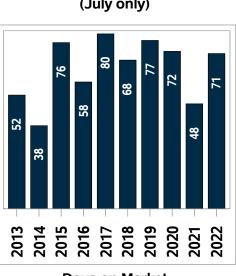
<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



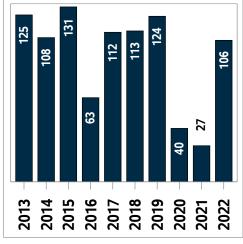
#### GLANBROOK (53) MLS® Residential Market Activity



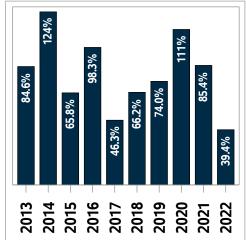


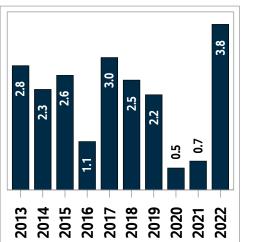


Days on Market (July only)



Sales to New Listings Ratio (July only)





2017

Median Days on Market
Average Days on Market

2019

2020

2021 2022

2018

2014 2015 2016

2013



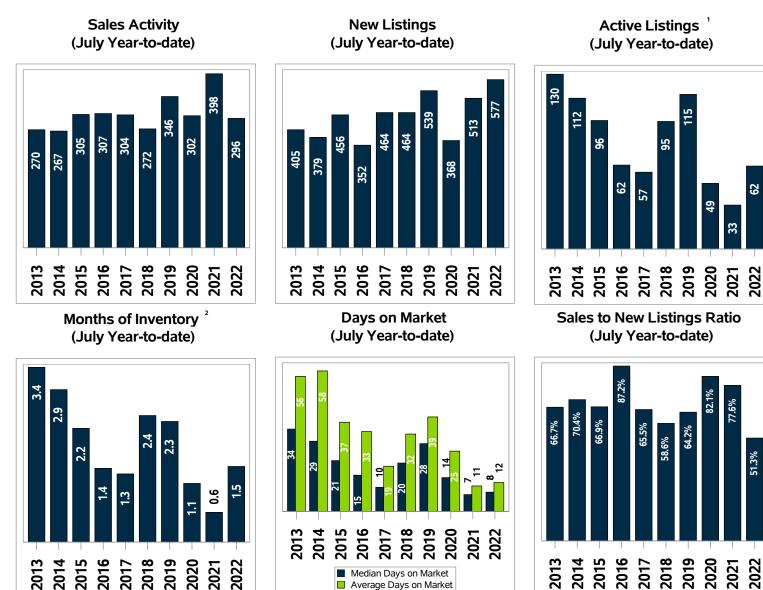
New Listings (July only)

Active Listings (July only)



#### GLANBROOK (53) MLS® Residential Market Activity





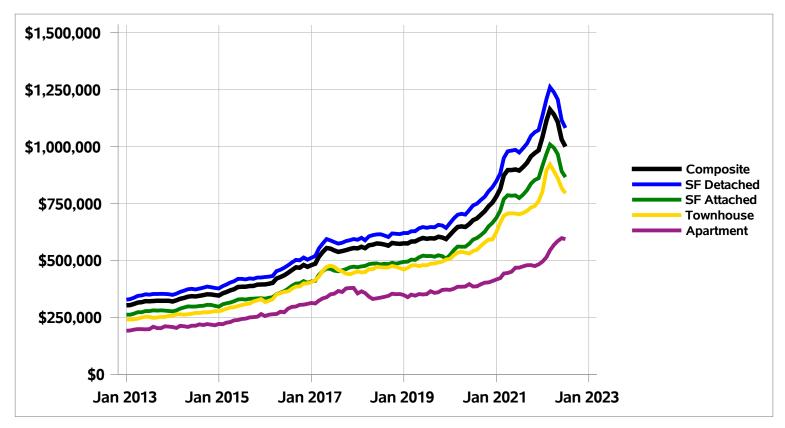
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





| MLS <sup>®</sup> Home Price Index Benchmark Price |             |             |   |      |      |      |      |  |  |  |  |
|---|-------------|-------------|---|------|------|------|------|--|--|--|--|
|   |             |             | percentage change vs.                           |      |      |      |      |  |  |  |  |
| Benchmark<br>Type:                                | July 2022   | 1 month ago | 1 month ago ago ago ago 3 years ago 5 years ago |      |      |      |      |  |  |  |  |
| Composite   | \$999,700   | -3.0        | -12.4   | -4.1 | 11.7 | 67.9 | 83.7 |  |  |  |  |
| SF Detached                                       | \$1,081,800 | -3.0        | -12.6   | -4.9 | 11.1 | 68.1 | 86.2 |  |  |  |  |
| SF Attached                                       | \$865,900   | -2.9        | -12.9   | -5.6 | 11.8 | 66.7 | 90.1 |  |  |  |  |
| Townhouse   | \$795,100   | -2.8        | -10.8   | -1.0 | 13.1 | 66.0 | 68.4 |  |  |  |  |
| Apartment   | \$594,100   | -0.7        | 4.5   | 19.9 | 26.8 | 68.5 | 67.7 |  |  |  |  |



MLS<sup>®</sup> HPI Benchmark Price





## Composite 🏤 🏦 🖡

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 6 to 15                   |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1498                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 7                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |

### 

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 6 to 15                   |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1811                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Lot Size   | 4714                      |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 8                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |



#### GLANBROOK (53) MLS® HPI Benchmark Descriptions



# Single Family Attached

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 6 to 15                   |
| Attached<br>Specification                          | Row                       |
| <b>Basement Finish</b>                             | Unfinished                |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1376                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Lot Size   | 2022                      |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 6                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |



| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 2                         |
| Age Category                                       | 16 to 30                  |
| Attached<br>Specification                          | Row                       |
| Bedrooms   | 2                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1277                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 6                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |





# Apartment

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 2                         |
| Age Category                                       | 16 to 30                  |
| Attached<br>Specification                          | Row                       |
| <b>Basement Finish</b>                             | Unfinished                |
| Bedrooms   | 2                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry                   |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1140                      |
| Half Bathrooms                                     | 0                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 4                         |
| Wastewater<br>Disposal                             | Municipal sewers          |



#### **HAMILTON BEACH (29)** MLS® Residential Market Activity



|  |             | Compared to <sup>°</sup> |           |           |           |           |           |  |
|--|-------------|--------------------------|-----------|-----------|-----------|-----------|-----------|--|
| Actual                                   | July 2022   | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |  |
| Sales Activity                           | 3           | 0.0                      | -25.0     | 0.0       | 50.0      | 50.0      | 0.0       |  |
| Dollar Volume                            | \$2,605,000 | 38.6                     | 15.4      | 81.0      | 229.7     | 307.0     | 170.2     |  |
| New Listings                             | 5           | 150.0                    | 25.0      | -16.7     | -54.5     | 25.0      | 25.0      |  |
| Active Listings                          | 11          | —                        | 22.2      | -21.4     | -21.4     | 120.0     | -8.3      |  |
| Sales to New Listings Ratio <sup>1</sup> | 60.0        | 150.0                    | 100.0     | 50.0      | 18.2      | 50.0      | 75.0      |  |
| Months of Inventory <sup>2</sup>         | 3.7         | —                        | 2.3       | 4.7       | 7.0       | 2.5       | 4.0       |  |
| Average Price                            | \$868,333   | 38.6                     | 53.8      | 81.0      | 119.8     | 171.4     | 170.2     |  |
| Median Price                             | \$725,000   | 11.5                     | 33.3      | 50.7      | 83.5      | 126.6     | 157.1     |  |
| Sale to List Price Ratio <sup>3</sup>    | 102.0       | 97.0                     | 99.2      | 98.7      | 98.8      | 97.4      | 97.4      |  |
| Median Days on Market                    | 54.0        | 21.0                     | 14.0      | 39.0      | 23.5      | 38.0      | 88.0      |  |
| Average Days on Market                   | 39.0        | 16.7                     | 14.5      | 49.3      | 23.5      | 38.0      | 87.0      |  |

|  |                   | Compared to ° |           |           |           |           |           |
|--|-------------------|---------------|-----------|-----------|-----------|-----------|-----------|
| Year-to-date                           | July 2022         | July 2021     | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                         | 21                | -40.0         | 0.0       | 23.5      | -30.0     | -4.5      | 40.0      |
| Dollar Volume                          | \$20,994,477      | -32.2         | 62.7      | 90.1      | 35.1      | 137.3     | 358.6     |
| New Listings                           | 42                | 5.0           | 40.0      | -10.6     | -28.8     | 50.0      | 40.0      |
| Active Listings <sup>⁴</sup>           | 5                 | -5.7          | -26.7     | -60.7     | -46.8     | -28.3     | -59.3     |
| Sales to New Listings Ratio $^{\circ}$ | 50.0              | 87.5          | 70.0      | 36.2      | 50.8      | 78.6      | 50.0      |
| Months of Inventory $^{\circ}$         | 1.6               | 1.0           | 2.1       | 4.9       | 2.1       | 2.1       | 5.4       |
| Average Price                          | <b>\$999</b> ,737 | 12.9          | 62.7      | 53.9      | 93.0      | 148.6     | 227.6     |
| Median Price                           | \$856,000         | 11.2          | 45.1      | 42.9      | 79.5      | 170.0     | 203.5     |
| Sale to List Price Ratio <sup>7</sup>  | 113.4             | 102.8         | 98.6      | 96.6      | 100.6     | 97.1      | 95.7      |
| Median Days on Market                  | 9.0               | 14.0          | 15.0      | 36.0      | 16.0      | 22.0      | 61.0      |
| Average Days on Market                 | 14.4              | 31.0          | 24.2      | 43.4      | 22.4      | 44.6      | 59.3      |

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



#### **HAMILTON BEACH (29) MLS® Residential Market Activity**



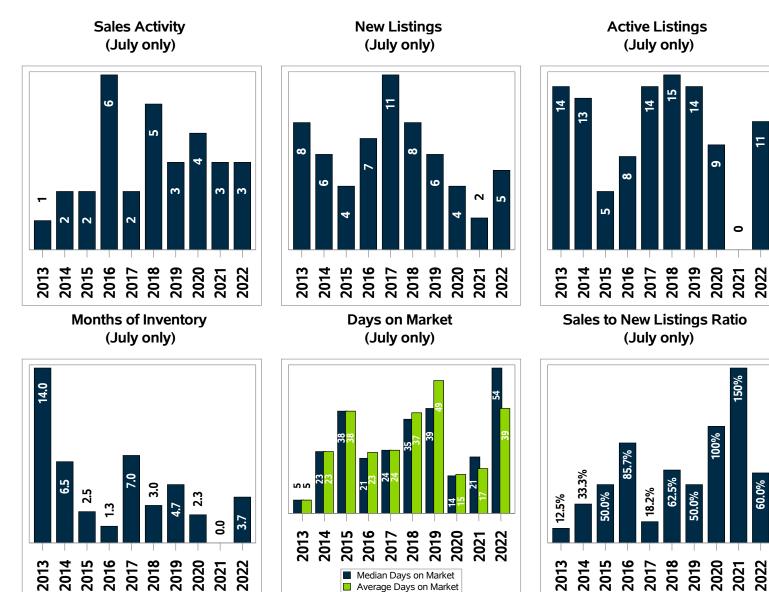
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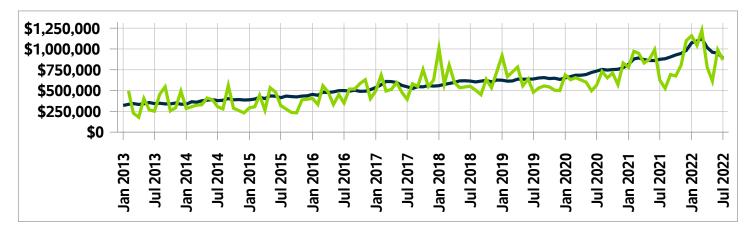
2021 2022

150%

60.0%



MLS® HPI Composite Benchmark Price and Average Price





#### **HAMILTON BEACH (29) MLS® Residential Market Activity**

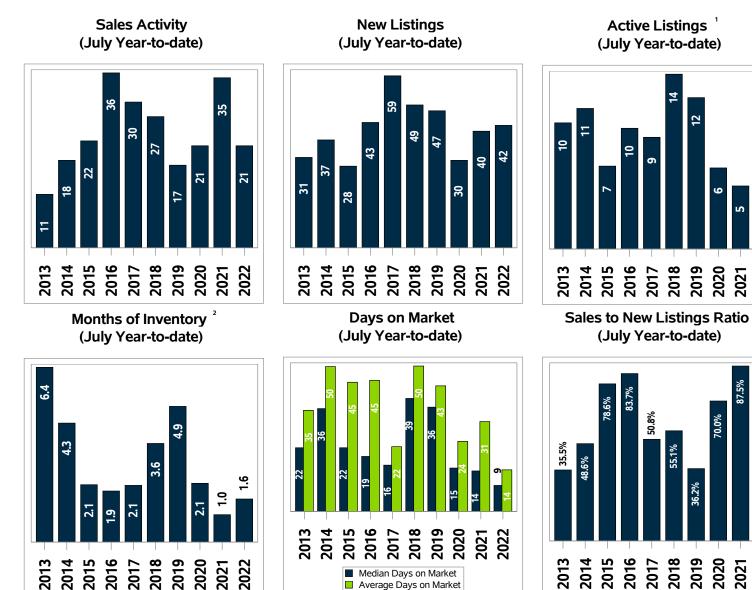


2022 2021

87.5%

50.0%

2022



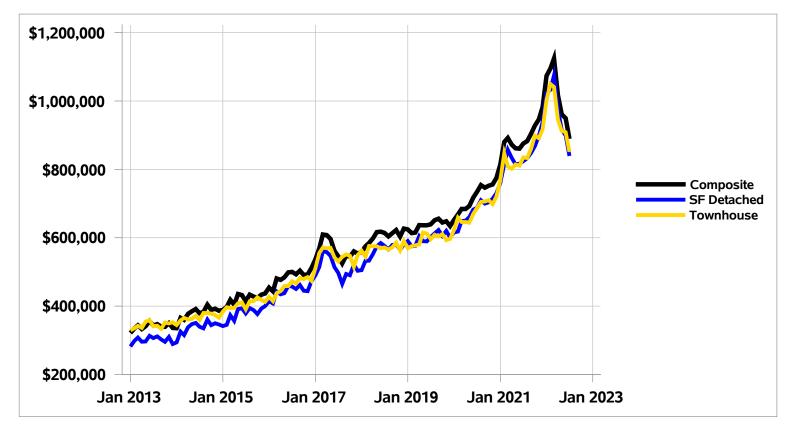
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





| MLS <sup>®</sup> Home Price Index Benchmark Price |           |                       |                 |                 |                  |             |             |  |
|---|-----------|-----------------------|-----------------|-----------------|------------------|-------------|-------------|--|
|   |           | percentage change vs. |                 |                 |                  |             |             |  |
| Benchmark<br>Type:                                | July 2022 | 1 month ago           | 3 months<br>ago | 6 months<br>ago | 12 months<br>ago | 3 years ago | 5 years ago |  |
| Composite   | \$889,200 | -6.4                  | -12.5           | -17.2           | 1.6              | 39.1        | 62.9        |  |
| SF Detached                                       | \$839,200 | -6.7                  | -14.0           | -18.0           | 1.9              | 39.4        | 68.9        |  |
| Townhouse   | \$851,000 | -6.3                  | -10.1           | -15.2           | 2.0              | 42.8        | 60.4        |  |



### MLS<sup>®</sup> HPI Benchmark Price





## Composite 🏤 🏦 🖡

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 6 to 15                     |
| <b>Basement Finish</b>                             | Unfinished                  |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry & Siding            |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 2                           |
| Garage Description                                 | Attached, Single<br>width   |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1441                        |
| Half Bathrooms                                     | 1                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 7                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |

### Single Family Detached 🏾 🏦

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 51 to 99                    |
| <b>Basement Finish</b>                             | Unfinished                  |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Siding                      |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 2                           |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1510                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Lot Size   | 5251                        |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 7                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |





### Townhouse 🗰

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 6 to 15                   |
| Attached<br>Specification                          | Row                       |
| <b>Basement Finish</b>                             | Unfinished                |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1373                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 6                         |
| Wastewater<br>Disposal                             | Municipal sewers          |



#### **HAMILTON CENTRE (13)** MLS® Residential Market Activity



|  |             | Compared to <sup>°</sup> |           |           |           |           |           |
|--|-------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Actual                                   | July 2022   | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                           | 11          | -21.4                    | -8.3      | 22.2      | 57.1      | -15.4     | 10.0      |
| Dollar Volume                            | \$6,721,210 | -11.8                    | 20.8      | 111.5     | 209.3     | 129.9     | 258.3     |
| New Listings                             | 20          | 0.0                      | 5.3       | 17.6      | 122.2     | 17.6      | 5.3       |
| Active Listings                          | 26          | 73.3                     | 13.0      | 44.4      | 52.9      | 4.0       | -16.1     |
| Sales to New Listings Ratio <sup>1</sup> | 55.0        | 70.0                     | 63.2      | 52.9      | 77.8      | 76.5      | 52.6      |
| Months of Inventory <sup>2</sup>         | 2.4         | 1.1                      | 1.9       | 2.0       | 2.4       | 1.9       | 3.1       |
| Average Price                            | \$611,019   | 12.2                     | 31.8      | 73.1      | 96.8      | 171.7     | 225.7     |
| Median Price                             | \$555,000   | 2.9                      | 38.7      | 63.2      | 109.4     | 160.6     | 205.8     |
| Sale to List Price Ratio <sup>3</sup>    | 100.6       | 102.5                    | 99.4      | 106.5     | 100.0     | 96.5      | 97.2      |
| Median Days on Market                    | 9.0         | 13.5                     | 14.5      | 13.0      | 18.0      | 20.0      | 28.5      |
| Average Days on Market                   | 16.4        | 18.9                     | 16.6      | 14.7      | 19.1      | 28.4      | 31.3      |

|  |              | Compared to ° |           |           |           |           |           |
|--|--------------|---------------|-----------|-----------|-----------|-----------|-----------|
| Year-to-date                           | July 2022    | July 2021     | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                         | 66           | -39.4         | 0.0       | -1.5      | -7.0      | -28.3     | -7.0      |
| Dollar Volume                          | \$44,169,468 | -26.5         | 54.3      | 71.8      | 88.1      | 135.4     | 305.3     |
| New Listings                           | 124          | -23.0         | 30.5      | 18.1      | 21.6      | -4.6      | 15.9      |
| Active Listings <sup>⁴</sup>           | 14           | -7.5          | -2.9      | -2.9      | 11.2      | -35.3     | -52.6     |
| Sales to New Listings Ratio $^{\circ}$ | 53.2         | 67.7          | 69.5      | 63.8      | 69.6      | 70.8      | 66.4      |
| Months of Inventory $^{\circ}$         | 1.5          | 1.0           | 1.5       | 1.5       | 1.3       | 1.7       | 2.9       |
| Average Price                          | \$669,234    | 21.4          | 54.3      | 74.4      | 102.4     | 228.2     | 336.0     |
| Median Price                           | \$625,500    | 20.3          | 54.3      | 78.0      | 101.8     | 247.5     | 325.5     |
| Sale to List Price Ratio <sup>7</sup>  | 114.9        | 111.9         | 102.9     | 101.8     | 105.7     | 99.4      | 96.6      |
| Median Days on Market                  | 8.0          | 9.0           | 14.0      | 16.0      | 12.0      | 16.0      | 24.0      |
| Average Days on Market                 | 12.5         | 15.9          | 19.7      | 23.8      | 18.0      | 26.4      | 37.9      |

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

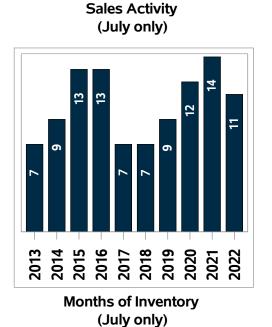
<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

#### HAMILTON CENTRE (13) **MLS® Residential Market Activity**

**New Listings** 

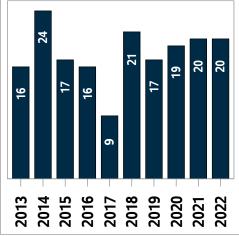
(July only)





CREA

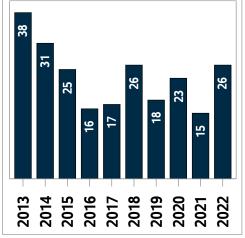
THE CANADIAN REAL



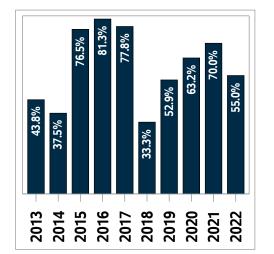
**Days on Market** 

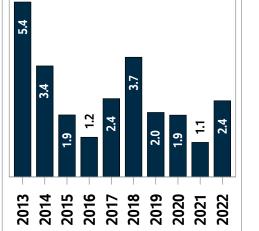
(July only)

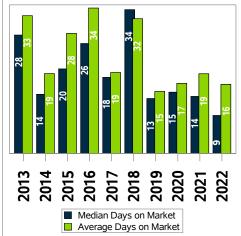




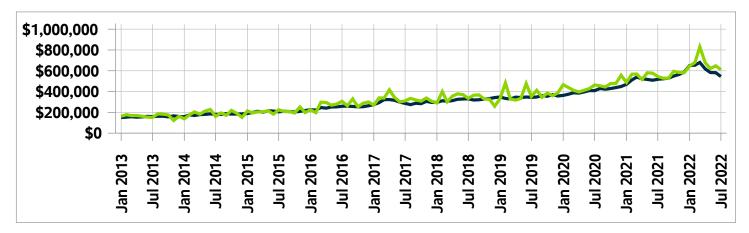
Sales to New Listings Ratio (July only)







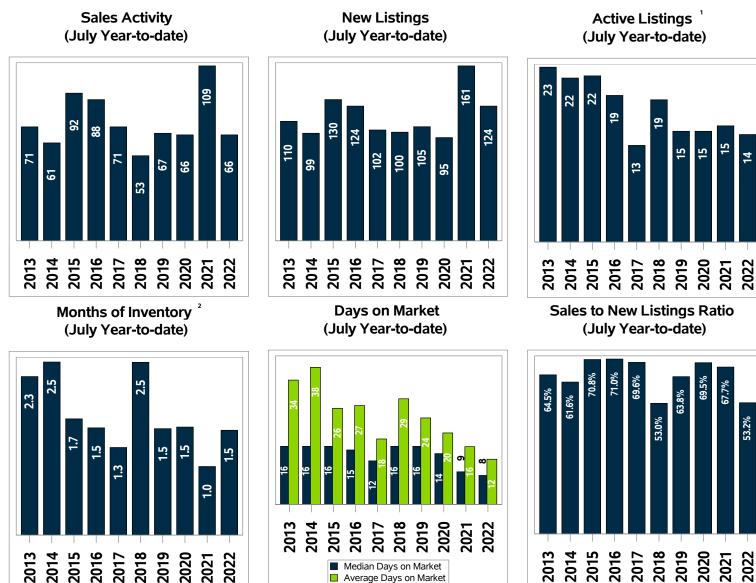
MLS® HPI Composite Benchmark Price and Average Price





#### **HAMILTON CENTRE (13) MLS® Residential Market Activity**





Active Listings <sup>1</sup> (July Year-to-date)

6

13

69.6%

63.8%

53.0%

15 15

2020

67.7%

53.2%

2022 2021

<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

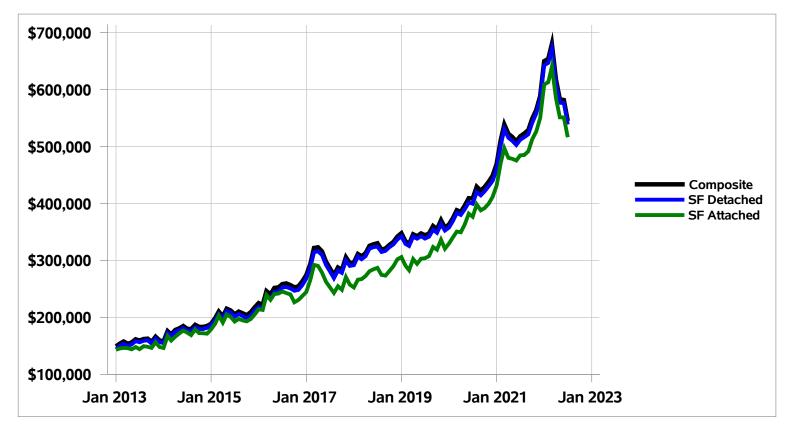
Median Days on Market Average Days on Market

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





| MLS <sup>®</sup> Home Price Index Benchmark Price |           |   |       |       |     |      |       |  |  |
|---|-----------|---|-------|-------|-----|------|-------|--|--|
|   |           | percentage change vs.   |       |       |     |      |       |  |  |
| Benchmark<br>Type:                                | July 2022 | 3 months 6 months 12 months   1 month ago ago ago 3 years ago |       |       |     |      |       |  |  |
| Composite   | \$544,800 | -6.3  | -11.8 | -16.2 | 5.2 | 58.2 | 90.3  |  |  |
| SF Detached                                       | \$538,800 | -6.5  | -11.7 | -16.2 | 5.2 | 59.2 | 91.7  |  |  |
| SF Attached                                       | \$516,400 | -6.3  | -11.8 | -15.2 | 6.6 | 69.9 | 104.1 |  |  |



### MLS<sup>®</sup> HPI Benchmark Price



#### HAMILTON CENTRE (13) MLS® HPI Benchmark Descriptions



## Composite 🏫 🏦 🖡

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 100+                        |
| <b>Basement Finish</b>                             | Unfinished                  |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry & Siding            |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 1                           |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1289                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 6                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |

### Single Family Detached 🏾 🏦

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 51 to 99                    |
| <b>Basement Finish</b>                             | Unfinished                  |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry & Siding            |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 1                           |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1300                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Lot Size   | 2306                        |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 6                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |





# Single Family Attached

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 100+                        |
| Attached<br>Specification                          | Semi Detached               |
| <b>Basement Finish</b>                             | Unfinished                  |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry                     |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 1                           |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1246                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Lot Size   | 1841                        |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 6                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |



#### **HAMILTON CENTRE (14)** MLS® Residential Market Activity



|  |              | Compared to <sup>°</sup> |           |           |           |           |           |
|--|--------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Actual                                   | July 2022    | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                           | 23           | -8.0                     | -30.3     | -11.5     | -8.0      | -17.9     | 21.1      |
| Dollar Volume                            | \$12,370,880 | -6.5                     | -8.0      | 20.4      | 55.5      | 73.4      | 344.0     |
| New Listings                             | 36           | 9.1                      | -29.4     | 33.3      | 9.1       | 16.1      | 0.0       |
| Active Listings                          | 56           | 21.7                     | 0.0       | 14.3      | 21.7      | -3.4      | -23.3     |
| Sales to New Listings Ratio <sup>1</sup> | 63.9         | 75.8                     | 64.7      | 96.3      | 75.8      | 90.3      | 52.8      |
| Months of Inventory <sup>2</sup>         | 2.4          | 1.8                      | 1.7       | 1.9       | 1.8       | 2.1       | 3.8       |
| Average Price                            | \$537,864    | 1.6                      | 32.0      | 36.1      | 69.0      | 111.1     | 266.7     |
| Median Price                             | \$540,000    | 6.5                      | 42.1      | 51.0      | 71.4      | 153.2     | 291.3     |
| Sale to List Price Ratio <sup>3</sup>    | 98.9         | 102.9                    | 102.9     | 99.7      | 97.7      | 98.5      | 96.9      |
| Median Days on Market                    | 14.0         | 18.0                     | 13.0      | 19.5      | 16.0      | 18.0      | 34.0      |
| Average Days on Market                   | 23.0         | 24.2                     | 23.1      | 29.8      | 21.5      | 23.0      | 42.1      |

|  |               | Compared to <sup>°</sup> |           |           |           |           |           |
|--|---------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Year-to-date                           | July 2022     | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                         | 180           | -26.2                    | 6.5       | 9.8       | -13.5     | -3.2      | 25.9      |
| Dollar Volume                          | \$112,173,044 | -12.3                    | 59.8      | 93.6      | 54.1      | 154.2     | 445.5     |
| New Listings                           | 316           | -11.5                    | 19.2      | 21.1      | 14.1      | 19.7      | 43.0      |
| Active Listings <sup>⁴</sup>           | 38            | -13.9                    | -19.8     | -26.2     | -4.6      | -20.1     | -48.9     |
| Sales to New Listings Ratio $^{\circ}$ | 57.0          | 68.3                     | 63.8      | 62.8      | 75.1      | 70.5      | 64.7      |
| Months of Inventory $^{\circ}$         | 1.5           | 1.3                      | 2.0       | 2.2       | 1.3       | 1.8       | 3.7       |
| Average Price                          | \$623,184     | 18.8                     | 50.1      | 76.4      | 78.0      | 162.7     | 333.4     |
| Median Price                           | \$614,000     | 22.2                     | 57.4      | 87.5      | 78.0      | 183.6     | 365.2     |
| Sale to List Price Ratio <sup>7</sup>  | 113.4         | 107.0                    | 100.6     | 99.3      | 105.5     | 101.3     | 95.8      |
| Median Days on Market                  | 10.0          | 10.0                     | 19.0      | 22.5      | 12.0      | 16.0      | 34.0      |
| Average Days on Market                 | 20.6          | 19.4                     | 31.7      | 32.8      | 21.2      | 29.5      | 51.3      |

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

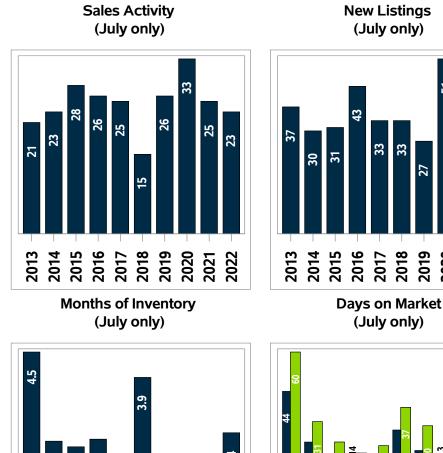
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

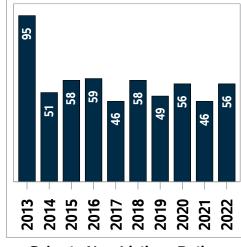
<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



#### HAMILTON CENTRE (14) MLS® Residential Market Activity

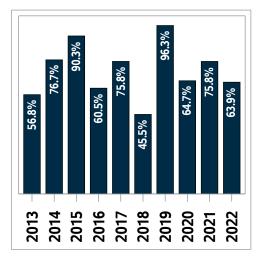


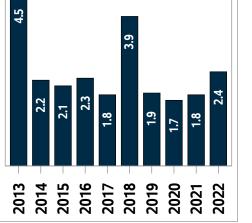




Active Listings (July only)

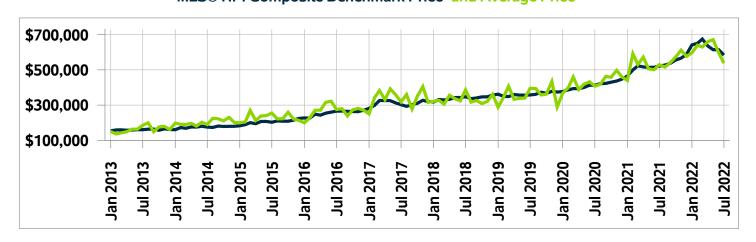
Sales to New Listings Ratio (July only)





MLS® HPI Composite Benchmark Price and Average Price

Median Days on Market
Average Days on Market



Source: Canadian MLS® Systems, CREA



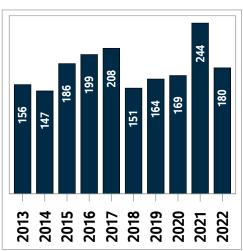
#### HAMILTON CENTRE (14) MLS® Residential Market Activity

**New Listings** 

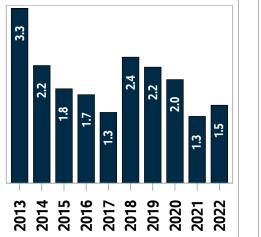
(July Year-to-date)

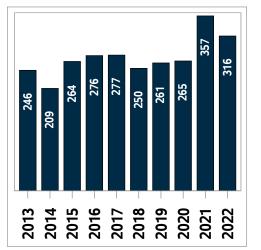


### Sales Activity (July Year-to-date)



Months of Inventory<sup>2</sup> (July Year-to-date)

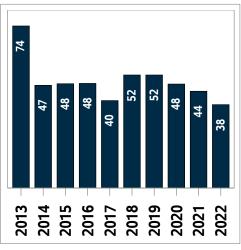




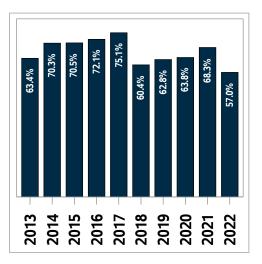
Days on Market (July Year-to-date)



#### Active Listings <sup>1</sup> (July Year-to-date)



Sales to New Listings Ratio (July Year-to-date)



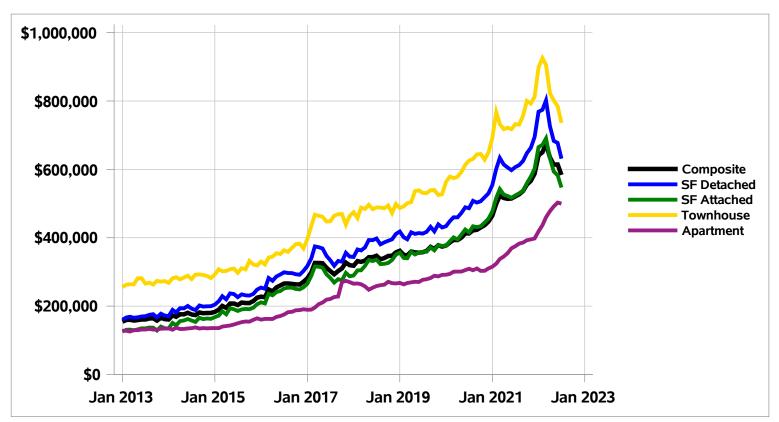
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





|                    | MLS <sup>®</sup> Home Price Index Benchmark Price |             |   |       |      |      |       |  |  |
|--------------------|---|-------------|---|-------|------|------|-------|--|--|
|                    |   |             | percentage change vs.                                 |       |      |      |       |  |  |
| Benchmark<br>Type: | July 2022   | 1 month ago | 3 months6 months12 months1 month agoagoago3 years ago |       |      |      |       |  |  |
| Composite          | \$583,700   | -5.0        | -8.1  | -8.9  | 12.1 | 63.2 | 93.0  |  |  |
| SF Detached        | \$631,300   | -6.8        | -13.1   | -17.9 | 4.1  | 53.2 | 89.0  |  |  |
| SF Attached        | \$546,800   | -6.2        | -13.5   | -17.8 | 4.4  | 52.4 | 93.6  |  |  |
| Townhouse          | \$735,800   | -6.2        | -10.6   | -18.1 | 0.5  | 38.6 | 64.2  |  |  |
| Apartment          | \$499,700   | -0.6        | 4.6   | 19.4  | 33.3 | 80.5 | 126.3 |  |  |



### MLS<sup>®</sup> HPI Benchmark Price



#### HAMILTON CENTRE (14) MLS® HPI Benchmark Descriptions



## Composite 🏫 🏦 🖡

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 2                           |
| Age Category                                       | 100+                        |
| <b>Basement Finish</b>                             | Unfinished                  |
| Bedrooms   | 2                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry                     |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 1                           |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1210                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 6                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |

### 

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 100+                        |
| <b>Basement Finish</b>                             | Unfinished                  |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry                     |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 2                           |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1565                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Lot Size   | 2741                        |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 7                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |



#### HAMILTON CENTRE (14) MLS® HPI Benchmark Descriptions

Disposal



### Single Family Attached

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 100+                        |
| Attached<br>Specification                          | Semi Detached               |
| <b>Basement Finish</b>                             | Unfinished                  |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry                     |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 1                           |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1327                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Lot Size   | 1988                        |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 6                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |



| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 2                         |
| Age Category                                       | 100+                      |
| Attached<br>Specification                          | Row                       |
| <b>Basement Finish</b>                             | Unfinished                |
| Bedrooms   | 2                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry                   |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 1                         |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1415                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 6                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |





# Apartment

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 1                         |
| Age Category                                       | 31 to 50                  |
| Attached<br>Specification                          | Row                       |
| Basement Finish                                    | Unfinished                |
| Bedrooms   | 1                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry                   |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 1                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 779                       |
| Half Bathrooms                                     | 0                         |
| Heating Fuel                                       | Natural Gas               |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 4                         |
| Type Of Covered<br>Parking                         | Underground               |
| Wastewater<br>Disposal                             | Municipal sewers          |



#### **HAMILTON CENTRE (20)** MLS® Residential Market Activity



|  |              | Compared to <sup>°</sup> |           |           |           |           |           |
|--|--------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Actual                                   | July 2022    | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                           | 18           | -57.1                    | -66.0     | -35.7     | -58.1     | -67.3     | -53.8     |
| Dollar Volume                            | \$10,962,000 | -51.8                    | -55.6     | 8.3       | -23.1     | -6.4      | 79.6      |
| New Listings                             | 52           | -11.9                    | -20.0     | 15.6      | -25.7     | -20.0     | -3.7      |
| Active Listings                          | 65           | 14.0                     | 80.6      | -1.5      | -21.7     | -3.0      | -35.0     |
| Sales to New Listings Ratio <sup>1</sup> | 34.6         | 71.2                     | 81.5      | 62.2      | 61.4      | 84.6      | 72.2      |
| Months of Inventory <sup>2</sup>         | 3.6          | 1.4                      | 0.7       | 2.4       | 1.9       | 1.2       | 2.6       |
| Average Price                            | \$609,000    | 12.5                     | 30.6      | 68.4      | 83.8      | 186.0     | 289.1     |
| Median Price                             | \$590,000    | 12.4                     | 31.1      | 68.3      | 86.1      | 183.7     | 301.4     |
| Sale to List Price Ratio <sup>3</sup>    | 102.9        | 108.4                    | 103.9     | 99.2      | 99.2      | 101.6     | 96.4      |
| Median Days on Market                    | 13.5         | 9.5                      | 10.0      | 24.0      | 18.0      | 14.0      | 24.0      |
| Average Days on Market                   | 18.7         | 18.5                     | 13.7      | 23.6      | 19.6      | 20.0      | 49.0      |

|  |               | Compared to <sup>*</sup> |           |           |           |           |           |
|--|---------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Year-to-date                           | July 2022     | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                         | 243           | -28.9                    | 5.2       | -4.3      | -33.4     | -25.2     | -11.3     |
| Dollar Volume                          | \$166,722,955 | -13.9                    | 65.6      | 72.7      | 35.2      | 144.2     | 295.9     |
| New Listings                           | 426           | -16.0                    | 26.4      | 13.9      | -14.8     | 5.7       | 9.5       |
| Active Listings <sup>⁴</sup>           | 41            | -5.6                     | -1.0      | -23.6     | -28.9     | -27.5     | -62.3     |
| Sales to New Listings Ratio $^{\circ}$ | 57.0          | 67.5                     | 68.5      | 67.9      | 73.0      | 80.6      | 70.4      |
| Months of Inventory 6                  | 1.2           | 0.9                      | 1.3       | 1.5       | 1.1       | 1.2       | 2.8       |
| Average Price                          | \$686,103     | 21.2                     | 57.5      | 80.5      | 103.1     | 226.6     | 346.4     |
| Median Price                           | \$655,000     | 21.3                     | 56.0      | 81.9      | 101.5     | 223.5     | 348.6     |
| Sale to List Price Ratio <sup>7</sup>  | 119.7         | 115.0                    | 101.7     | 100.9     | 106.9     | 100.0     | 97.6      |
| Median Days on Market                  | 8.0           | 8.0                      | 12.0      | 13.0      | 12.0      | 14.0      | 24.0      |
| Average Days on Market                 | 11.2          | 12.3                     | 19.3      | 21.7      | 18.9      | 23.8      | 44.6      |

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

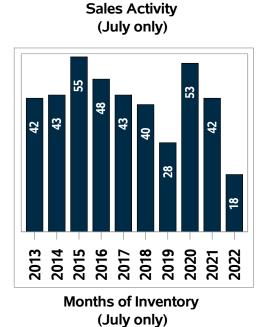
<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

#### HAMILTON CENTRE (20) **MLS® Residential Market Activity**

**New Listings** 

(July only)



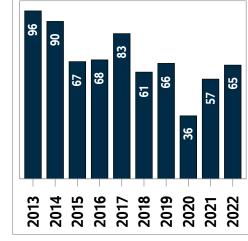


CREA

THE CANADIAN REAL

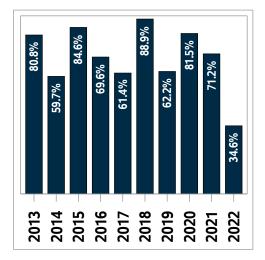
2 2 69 65 59 52 52 <del>Ю</del> \$ 2014 2015 2016 2018 2019 2013 2020 2017 2022 2021

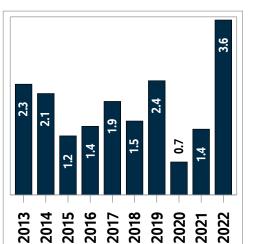
**Days on Market** (July only)

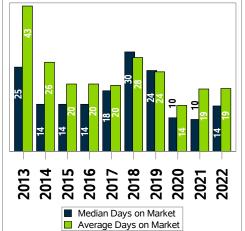


**Active Listings** (July only)

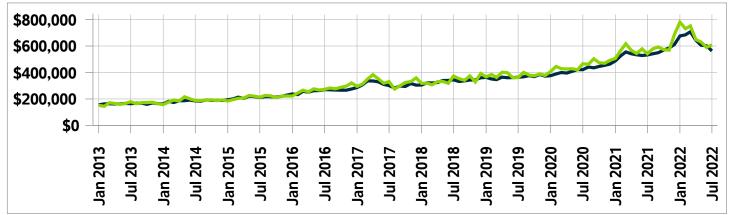
Sales to New Listings Ratio (July only)







MLS® HPI Composite Benchmark Price and Average Price



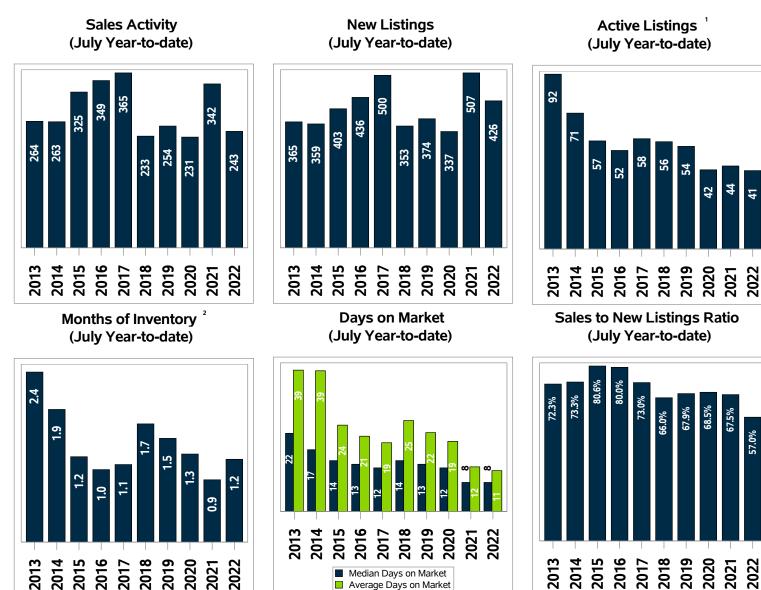


Source: Canadian MLS® Systems, CREA



#### HAMILTON CENTRE (20) MLS® Residential Market Activity





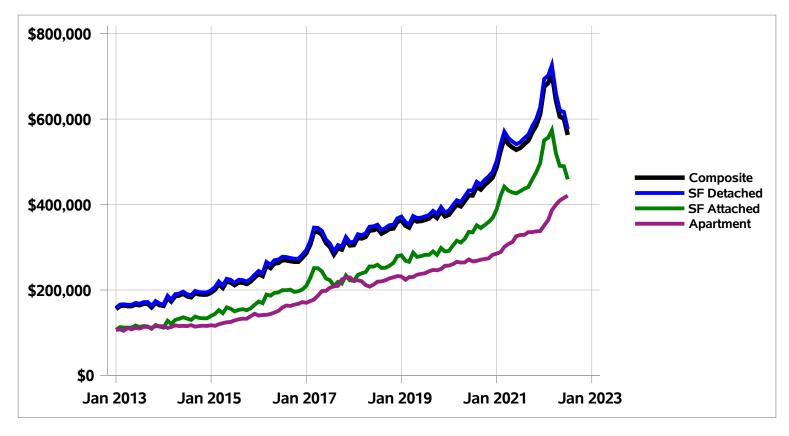
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





| MLS <sup>®</sup> Home Price Index Benchmark Price |           |             |   |       |      |      |       |  |  |
|---|-----------|-------------|---|-------|------|------|-------|--|--|
|   |           |             | percentage change vs.                                 |       |      |      |       |  |  |
| Benchmark<br>Type:                                | July 2022 | 1 month ago | 3 months6 months12 months1 month agoagoago3 years ago |       |      |      |       |  |  |
| Composite   | \$562,900 | -6.4        | -12.6   | -16.7 | 5.7  | 54.6 | 86.9  |  |  |
| SF Detached                                       | \$576,400 | -6.5        | -12.7   | -16.9 | 5.6  | 54.8 | 86.7  |  |  |
| SF Attached                                       | \$458,900 | -6.3        | -6.3 -11.7 -16.6 6.4 62.6 105.8                       |       |      |      |       |  |  |
| Apartment   | \$420,700 | 1.2         | 5.3   | 19.9  | 28.0 | 75.9 | 104.8 |  |  |



### MLS<sup>®</sup> HPI Benchmark Price



#### HAMILTON CENTRE (20) MLS® HPI Benchmark Descriptions



## Composite 🏫 🏦 🖡

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 51 to 99                    |
| <b>Basement Finish</b>                             | Unfinished                  |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry & Siding            |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 1                           |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1265                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 7                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |

### 

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 51 to 99                    |
| <b>Basement Finish</b>                             | Unfinished                  |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry & Siding            |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 1                           |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1286                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Lot Size   | 2500                        |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 7                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |



#### HAMILTON CENTRE (20) MLS® HPI Benchmark Descriptions



# Single Family Attached

| Features   | Value                       |  |  |  |  |
|--|-----------------------------|--|--|--|--|
| Above Ground<br>Bedrooms                           | 3                           |  |  |  |  |
| Age Category                                       | 51 to 99                    |  |  |  |  |
| Attached<br>Specification                          | Semi Detached               |  |  |  |  |
| <b>Basement Finish</b>                             | Unfinished                  |  |  |  |  |
| Bedrooms   | 3                           |  |  |  |  |
| Below Ground<br>Bedrooms                           | 0                           |  |  |  |  |
| Exterior Walls                                     | Masonry                     |  |  |  |  |
| Freshwater Supply                                  | Municipal<br>waterworks     |  |  |  |  |
| Full Bathrooms                                     | 1                           |  |  |  |  |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1078                        |  |  |  |  |
| Half Bathrooms                                     | 0                           |  |  |  |  |
| Heating  | Forced air                  |  |  |  |  |
| Heating Fuel                                       | Natural Gas                 |  |  |  |  |
| Lot Size   | 1575                        |  |  |  |  |
| Number of<br>Fireplaces                            | 0                           |  |  |  |  |
| Total Number Of<br>Rooms                           | 6                           |  |  |  |  |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |  |  |  |  |
| Wastewater<br>Disposal                             | Municipal sewers            |  |  |  |  |

### Apartment

| Features   | Value                   |
|--|-------------------------|
| Above Ground<br>Bedrooms                           | 2                       |
| Age Category                                       | 51 to 99                |
| Attached<br>Specification                          | Row                     |
| <b>Basement Finish</b>                             | Unfinished              |
| Bedrooms   | 2                       |
| Below Ground<br>Bedrooms                           | 0                       |
| Exterior Walls                                     | Masonry                 |
| Freshwater Supply                                  | Municipal<br>waterworks |
| Full Bathrooms                                     | 1                       |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 858                     |
| Half Bathrooms                                     | 0                       |
| Heating Fuel                                       | Natural Gas             |
| Number of<br>Fireplaces                            | 0                       |
| Total Number Of<br>Rooms                           | 4                       |
| Wastewater<br>Disposal                             | Municipal sewers        |



#### **HAMILTON CENTRE (21)** MLS® Residential Market Activity



|  |             | Compared to <sup>°</sup> |           |           |           |           |           |
|--|-------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Actual                                   | July 2022   | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                           | 9           | 28.6                     | -25.0     | -10.0     | -40.0     | -25.0     | 12.5      |
| Dollar Volume                            | \$4,628,925 | 36.9                     | 10.3      | 48.1      | 32.2      | 117.8     | 388.3     |
| New Listings                             | 10          | 0.0                      | 0.0       | -54.5     | -54.5     | -33.3     | -9.1      |
| Active Listings                          | 16          | 128.6                    | 300.0     | -33.3     | -38.5     | -42.9     | -36.0     |
| Sales to New Listings Ratio <sup>1</sup> | 90.0        | 70.0                     | 120.0     | 45.5      | 68.2      | 80.0      | 72.7      |
| Months of Inventory <sup>2</sup>         | 1.8         | 1.0                      | 0.3       | 2.4       | 1.7       | 2.3       | 3.1       |
| Average Price                            | \$514,325   | 6.5                      | 47.1      | 64.6      | 120.3     | 190.4     | 334.0     |
| Median Price                             | \$505,000   | -0.6                     | 45.3      | 71.8      | 103.6     | 232.6     | 297.6     |
| Sale to List Price Ratio <sup>3</sup>    | 105.7       | 115.2                    | 107.3     | 96.7      | 95.5      | 97.7      | 93.5      |
| Median Days on Market                    | 21.0        | 11.0                     | 10.5      | 21.0      | 26.0      | 18.0      | 68.0      |
| Average Days on Market                   | 19.9        | 18.7                     | 13.3      | 23.2      | 28.4      | 23.7      | 68.3      |

|  |              | Compared to <sup>*</sup> |           |           |           |           |           |
|--|--------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Year-to-date                           | July 2022    | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                         | 75           | -10.7                    | 33.9      | 23.0      | -17.6     | -2.6      | 27.1      |
| Dollar Volume                          | \$42,756,328 | 7.9                      | 118.7     | 134.5     | 91.5      | 216.2     | 592.1     |
| New Listings                           | 136          | 24.8                     | 103.0     | 44.7      | 4.6       | 30.8      | 67.9      |
| Active Listings <sup>⁴</sup>           | 13           | 39.4                     | 53.3      | -14.0     | -24.6     | -42.9     | -52.3     |
| Sales to New Listings Ratio $^{\circ}$ | 55.1         | 77.1                     | 83.6      | 64.9      | 70.0      | 74.0      | 72.8      |
| Months of Inventory $^{\circ}$         | 1.2          | 0.8                      | 1.1       | 1.8       | 1.3       | 2.1       | 3.3       |
| Average Price                          | \$570,084    | 20.8                     | 63.3      | 90.7      | 132.3     | 224.6     | 444.5     |
| Median Price                           | \$551,000    | 17.2                     | 57.5      | 90.0      | 129.6     | 216.7     | 425.3     |
| Sale to List Price Ratio <sup>7</sup>  | 120.4        | 114.5                    | 104.5     | 101.4     | 102.1     | 98.4      | 94.7      |
| Median Days on Market                  | 9.0          | 8.0                      | 13.0      | 14.0      | 12.0      | 16.0      | 28.0      |
| Average Days on Market                 | 12.8         | 13.3                     | 21.4      | 24.0      | 20.5      | 33.0      | 57.4      |

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

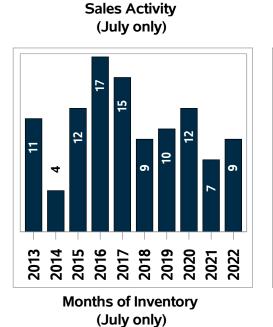
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

#### HAMILTON CENTRE (21) MLS® Residential Market Activity

**New Listings** 





CREA

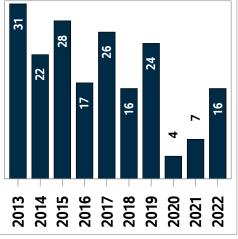
THE CANADIAN REAL

(July only) 22 16 15 10 2 2 0 00 2014 2015 2016 2018 2019 2020 2013 2017 2021 2022

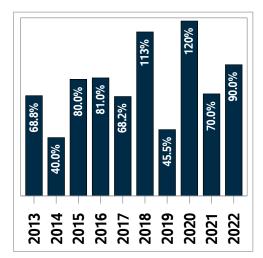
**Days on Market** 

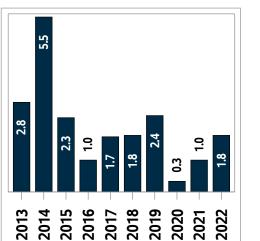
(July only)

Active Listings (July only)



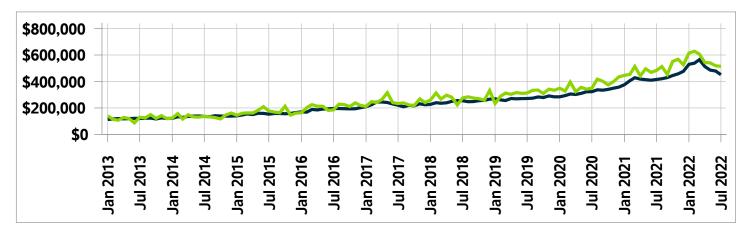
Sales to New Listings Ratio (July only)







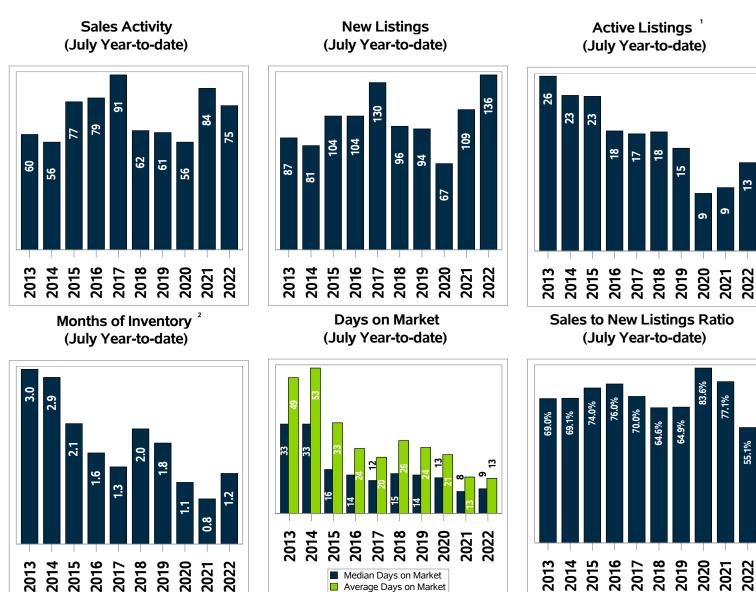
MLS® HPI Composite Benchmark Price and Average Price





#### HAMILTON CENTRE (21) MLS® Residential Market Activity





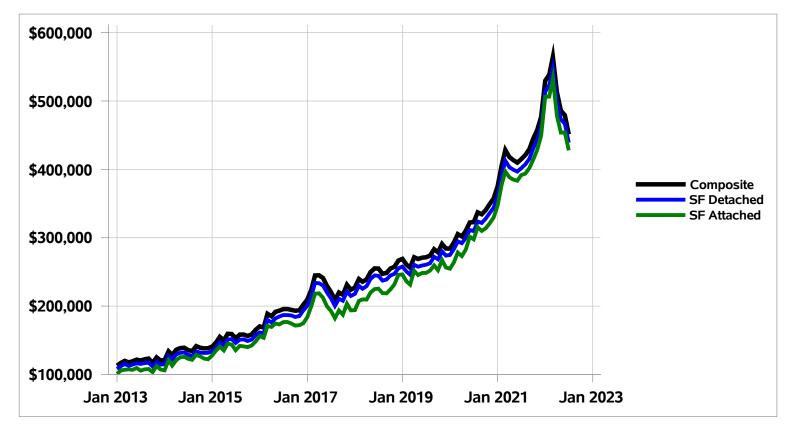
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





| MLS <sup>®</sup> Home Price Index Benchmark Price |           |                       |                 |                 |                  |             |             |  |  |  |
|---|-----------|-----------------------|-----------------|-----------------|------------------|-------------|-------------|--|--|--|
|   |           | percentage change vs. |                 |                 |                  |             |             |  |  |  |
| Benchmark<br>Type:                                | July 2022 | 1 month ago           | 3 months<br>ago | 6 months<br>ago | 12 months<br>ago | 3 years ago | 5 years ago |  |  |  |
| Composite   | \$451,200 | -5.8                  | -12.0           | -14.8           | 8.7              | 66.2        | 104.3       |  |  |  |
| SF Detached                                       | \$439,100 | -5.9                  | -12.1           | -14.5           | 9.3              | 68.6        | 107.6       |  |  |  |
| SF Attached                                       | \$427,800 | -5.8                  | -10.6           | -15.5           | 9.2              | 72.2        | 121.8       |  |  |  |



## MLS<sup>®</sup> HPI Benchmark Price



### HAMILTON CENTRE (21) MLS® HPI Benchmark Descriptions



## Composite 🏫 🏦 🖡

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 51 to 99                    |
| <b>Basement Finish</b>                             | Unfinished                  |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Siding                      |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 1                           |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1148                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 6                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |

## Single Family Detached 🏦

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 51 to 99                    |
| <b>Basement Finish</b>                             | Unfinished                  |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Siding                      |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 1                           |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1149                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Lot Size   | 2500                        |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 6                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |





## Single Family Attached

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 51 to 99                    |
| Attached<br>Specification                          | Semi Detached               |
| <b>Basement Finish</b>                             | Unfinished                  |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry                     |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 1                           |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1132                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Lot Size   | 1454                        |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 6                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |



#### **HAMILTON CENTRE (22)** MLS® Residential Market Activity



|  |             | Compared to ° |           |           |           |           |           |  |
|--|-------------|---------------|-----------|-----------|-----------|-----------|-----------|--|
| Actual                                   | July 2022   | July 2021     | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |  |
| Sales Activity                           | 12          | -36.8         | -47.8     | -52.0     | -33.3     | -63.6     | -29.4     |  |
| Dollar Volume                            | \$8,856,000 | -32.7         | -35.0     | -25.3     | 15.0      | -22.4     | 125.3     |  |
| New Listings                             | 24          | 0.0           | -7.7      | -31.4     | -7.7      | -20.0     | 26.3      |  |
| Active Listings                          | 32          | 255.6         | 60.0      | -8.6      | -11.1     | 14.3      | 6.7       |  |
| Sales to New Listings Ratio <sup>1</sup> | 50.0        | 79.2          | 88.5      | 71.4      | 69.2      | 110.0     | 89.5      |  |
| Months of Inventory <sup>2</sup>         | 2.7         | 0.5           | 0.9       | 1.4       | 2.0       | 0.8       | 1.8       |  |
| Average Price                            | \$738,000   | 6.6           | 24.5      | 55.6      | 72.5      | 113.4     | 219.2     |  |
| Median Price                             | \$705,500   | 4.8           | 15.7      | 53.4      | 64.8      | 100.9     | 201.5     |  |
| Sale to List Price Ratio <sup>3</sup>    | 102.5       | 110.9         | 104.4     | 99.3      | 99.5      | 99.3      | 97.2      |  |
| Median Days on Market                    | 12.0        | 8.0           | 9.0       | 15.0      | 13.0      | 14.0      | 27.0      |  |
| Average Days on Market                   | 22.3        | 8.7           | 14.8      | 29.6      | 17.5      | 21.8      | 33.4      |  |

|  |              | Compared to <sup>®</sup> |           |           |           |           |           |  |
|--|--------------|--------------------------|-----------|-----------|-----------|-----------|-----------|--|
| Year-to-date                           | July 2022    | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |  |
| Sales Activity                         | 113          | -27.6                    | -6.6      | -17.5     | -32.3     | -42.1     | -14.4     |  |
| Dollar Volume                          | \$97,734,458 | -11.8                    | 45.3      | 46.3      | 25.4      | 60.6      | 221.8     |  |
| New Listings                           | 201          | 0.0                      | 25.6      | -10.3     | -11.5     | -15.9     | 28.8      |  |
| Active Listings <sup>⁴</sup>           | 19           | 52.3                     | -7.6      | -35.0     | -5.6      | -28.7     | -49.2     |  |
| Sales to New Listings Ratio $^{\circ}$ | 56.2         | 77.6                     | 75.6      | 61.2      | 73.6      | 81.6      | 84.6      |  |
| Months of Inventory 6                  | 1.2          | 0.6                      | 1.2       | 1.5       | 0.9       | 1.0       | 2.0       |  |
| Average Price                          | \$864,907    | 21.7                     | 55.6      | 77.4      | 85.4      | 177.1     | 276.0     |  |
| Median Price                           | \$835,000    | 19.3                     | 57.3      | 79.6      | 85.6      | 177.9     | 271.5     |  |
| Sale to List Price Ratio <sup>7</sup>  | 115.0        | 112.7                    | 102.1     | 101.5     | 108.5     | 102.2     | 97.2      |  |
| Median Days on Market                  | 7.0          | 8.0                      | 12.0      | 11.0      | 9.0       | 11.0      | 25.0      |  |
| Average Days on Market                 | 10.6         | 12.0                     | 20.7      | 20.3      | 13.7      | 19.5      | 44.2      |  |

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

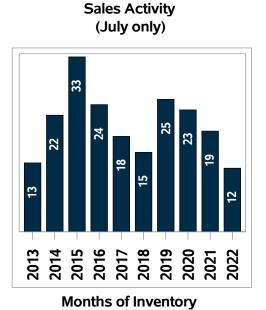


#### HAMILTON CENTRE (22) MLS® Residential Market Activity

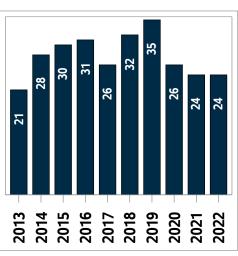
**New Listings** 

(July only)

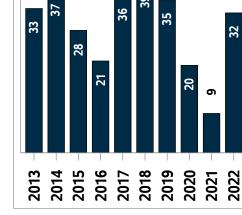




(July only)



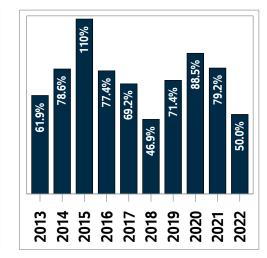
Days on Market (July only)

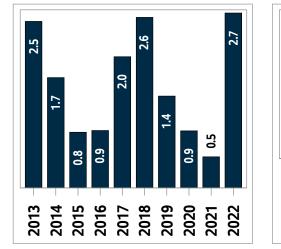


**Active Listings** 

(July only)

Sales to New Listings Ratio (July only)





MLS® HPI Composite Benchmark Price and Average Price

2018 2019 2020

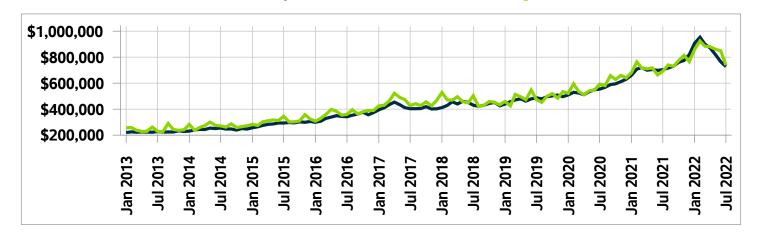
2021 2022

2017

Median Days on MarketAverage Days on Market

2014 2015 2016

2013





#### **HAMILTON CENTRE (22) MLS® Residential Market Activity**

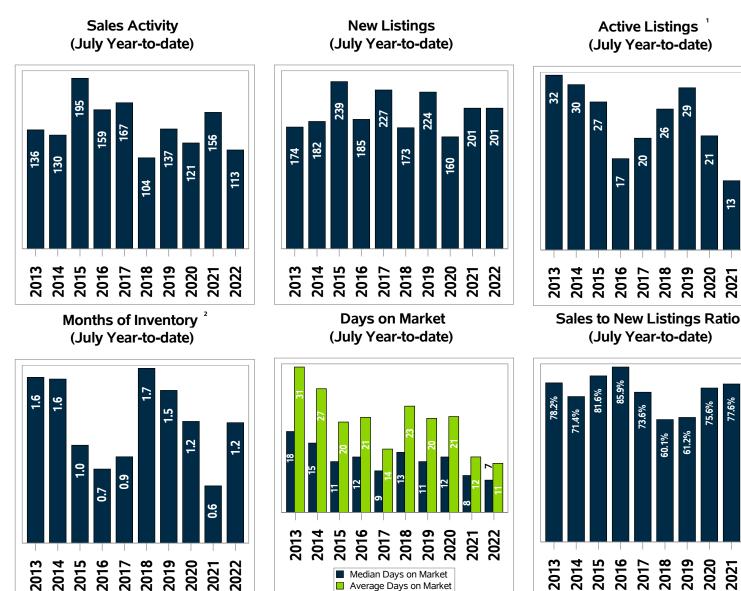


19

2022 2021

56.2%

2021 2022



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

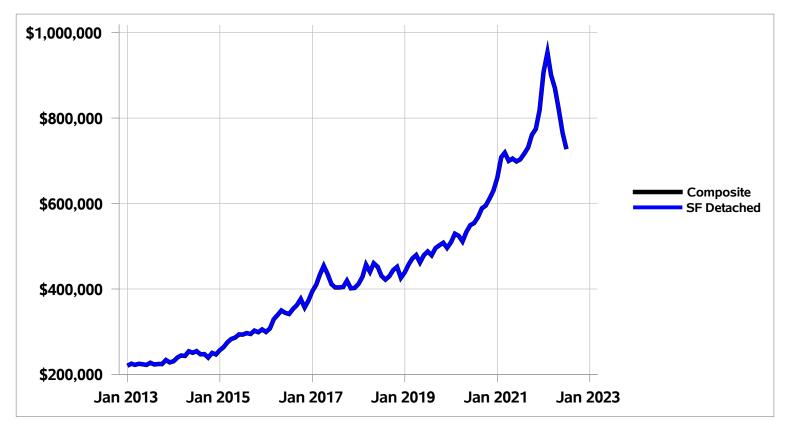
Average Days on Market

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





| MLS <sup>®</sup> Home Price Index Benchmark Price |           |                       |                 |                 |                  |             |             |  |  |
|---|-----------|-----------------------|-----------------|-----------------|------------------|-------------|-------------|--|--|
|   |           | percentage change vs. |                 |                 |                  |             |             |  |  |
| Benchmark<br>Type:                                | July 2022 | 1 month ago           | 3 months<br>ago | 6 months<br>ago | 12 months<br>ago | 3 years ago | 5 years ago |  |  |
| Composite   | \$727,300 | -4.9                  | -16.4           | -19.8           | 3.4              | 49.1        | 80.2        |  |  |
| SF Detached                                       | \$727,600 | -4.9                  | -16.4           | -19.9           | 3.4              | 49.1        | 80.1        |  |  |



MLS<sup>®</sup> HPI Benchmark Price



### HAMILTON CENTRE (22) MLS® HPI Benchmark Descriptions



## Composite 🏦 🏦 🖡

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 51 to 99                    |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry & Siding            |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 2                           |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1534                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 7                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |

## Single Family Detached 🏦

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 51 to 99                    |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry                     |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 2                           |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1533                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Lot Size   | 3150                        |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 7                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |



### HAMILTON EAST (23) MLS® Residential Market Activity



|  |              | Compared to <sup>®</sup> |           |           |           |           |           |  |
|--|--------------|--------------------------|-----------|-----------|-----------|-----------|-----------|--|
| Actual                                   | July 2022    | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |  |
| Sales Activity                           | 34           | -20.9                    | -19.0     | -20.9     | 21.4      | -17.1     | 30.8      |  |
| Dollar Volume                            | \$20,043,125 | -15.2                    | 11.1      | 21.5      | 134.9     | 117.9     | 360.9     |  |
| New Listings                             | 55           | 19.6                     | 19.6      | 7.8       | 14.6      | 3.8       | 71.9      |  |
| Active Listings                          | 49           | 122.7                    | 40.0      | 11.4      | -3.9      | 25.6      | -16.9     |  |
| Sales to New Listings Ratio <sup>1</sup> | 61.8         | 93.5                     | 91.3      | 84.3      | 58.3      | 77.4      | 81.3      |  |
| Months of Inventory <sup>2</sup>         | 1.4          | 0.5                      | 0.8       | 1.0       | 1.8       | 1.0       | 2.3       |  |
| Average Price                            | \$589,504    | 7.3                      | 37.2      | 53.7      | 93.4      | 162.8     | 252.4     |  |
| Median Price                             | \$585,000    | 9.3                      | 33.0      | 59.6      | 87.2      | 166.0     | 264.5     |  |
| Sale to List Price Ratio <sup>3</sup>    | 101.2        | 108.3                    | 106.0     | 99.7      | 96.6      | 100.6     | 96.9      |  |
| Median Days on Market                    | 13.0         | 8.0                      | 10.0      | 13.0      | 16.0      | 12.0      | 26.5      |  |
| Average Days on Market                   | 18.6         | 11.3                     | 12.6      | 20.3      | 22.1      | 19.6      | 41.0      |  |

|  |               | Compared to <sup>°</sup> |           |           |           |           |           |  |
|--|---------------|--------------------------|-----------|-----------|-----------|-----------|-----------|--|
| Year-to-date                           | July 2022     | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |  |
| Sales Activity                         | 218           | -27.6                    | 3.3       | -4.0      | -14.2     | -6.4      | 14.1      |  |
| Dollar Volume                          | \$143,394,408 | -13.5                    | 68.8      | 75.1      | 83.0      | 194.4     | 368.5     |  |
| New Listings                           | 358           | -6.0                     | 39.3      | 17.4      | 6.9       | 19.3      | 46.7      |  |
| Active Listings <sup>⁴</sup>           | 34            | 35.8                     | 19.9      | -3.3      | -2.1      | -6.4      | -46.1     |  |
| Sales to New Listings Ratio $^{\circ}$ | 60.9          | 79.0                     | 82.1      | 74.4      | 75.8      | 77.7      | 78.3      |  |
| Months of Inventory <sup>6</sup>       | 1.1           | 0.6                      | 0.9       | 1.1       | 0.9       | 1.1       | 2.3       |  |
| Average Price                          | \$657,773     | 19.4                     | 63.4      | 82.3      | 113.2     | 214.7     | 310.5     |  |
| Median Price                           | \$650,000     | 18.7                     | 66.7      | 82.6      | 109.7     | 212.5     | 311.4     |  |
| Sale to List Price Ratio <sup>7</sup>  | 117.4         | 116.0                    | 104.7     | 100.3     | 106.6     | 100.7     | 96.7      |  |
| Median Days on Market                  | 8.0           | 7.0                      | 11.0      | 13.0      | 10.0      | 12.0      | 25.0      |  |
| Average Days on Market                 | 11.4          | 9.5                      | 18.5      | 19.4      | 17.1      | 20.0      | 47.6      |  |

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

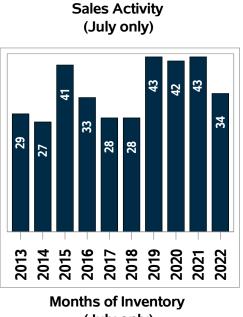


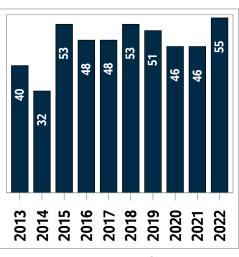
### **HAMILTON EAST (23) MLS® Residential Market Activity**

**New Listings** 

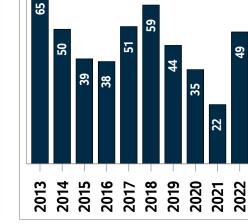
(July only)







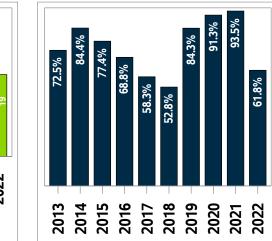
**Days on Market** (July only)

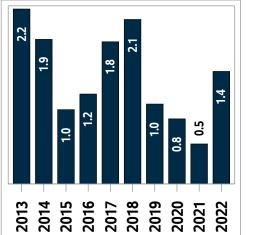


**Active Listings** 

(July only)

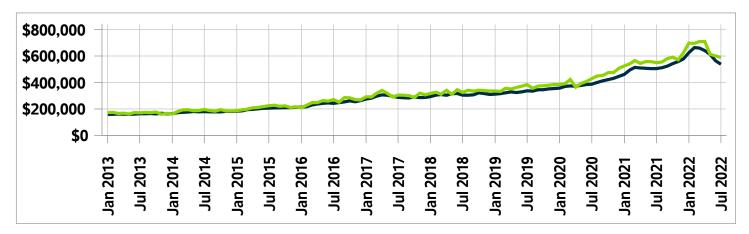
Sales to New Listings Ratio (July only)





2014 2015 2016 2019 2013 2018 2020 2022 2021 201 Median Days on Market Average Days on Market

MLS® HPI Composite Benchmark Price and Average Price



(July only)

Source: Canadian MLS® Systems, CREA

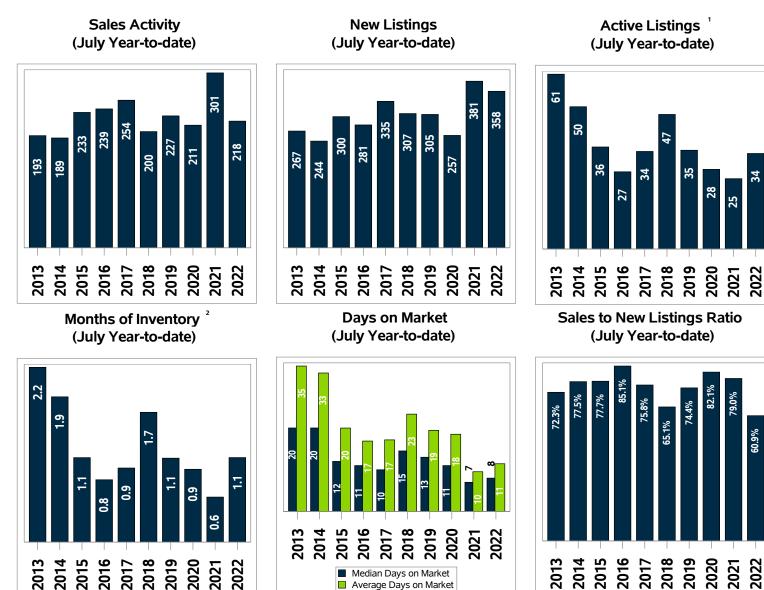


### **HAMILTON EAST (23) MLS® Residential Market Activity**



2022

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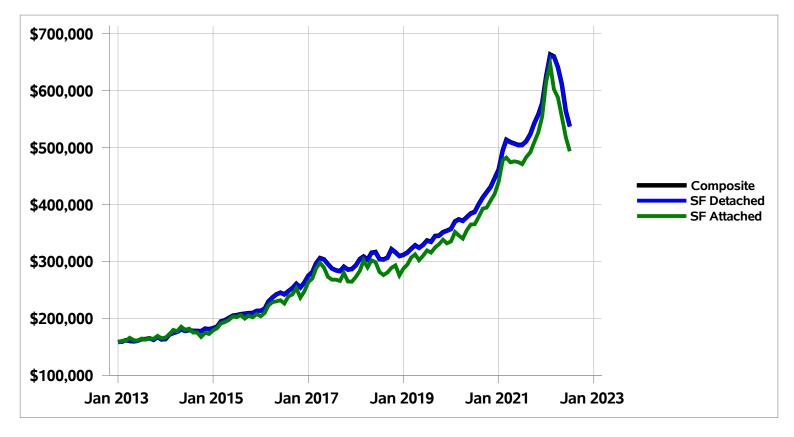
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





| MLS <sup>®</sup> Home Price Index Benchmark Price |           |                       |                 |                 |                  |             |             |  |  |  |
|---|-----------|-----------------------|-----------------|-----------------|------------------|-------------|-------------|--|--|--|
|   |           | percentage change vs. |                 |                 |                  |             |             |  |  |  |
| Benchmark<br>Type:                                | July 2022 | 1 month ago           | 3 months<br>ago | 6 months<br>ago | 12 months<br>ago | 3 years ago | 5 years ago |  |  |  |
| Composite   | \$537,500 | -4.7                  | -16.1           | -14.1           | 6.5              | 59.5        | 86.8        |  |  |  |
| SF Detached                                       | \$536,600 | -4.7                  | -16.2           | -13.9           | 6.5              | 59.6        | 86.8        |  |  |  |
| SF Attached                                       | \$493,500 | -4.7                  | -16.1           | -19.9           | 4.8              | 54.5        | 84.0        |  |  |  |



## MLS<sup>®</sup> HPI Benchmark Price





# Composite 🏦 🏦 🖡

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 51 to 99                    |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Siding                      |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 1                           |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1057                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 6                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |

## Single Family Detached 🏦

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 51 to 99                    |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Siding                      |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 1                           |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1057                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Lot Size   | 3150                        |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 6                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |





## Single Family Attached 🎁

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 51 to 99                    |
| Attached<br>Specification                          | Semi Detached               |
| Basement Finish                                    | Unfinished                  |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry & Siding            |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 1                           |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1062                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Lot Size   | 3770                        |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 5                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |



### **HAMILTON EAST (24)** MLS® Residential Market Activity



|  |             | Compared to <sup>°</sup> |           |           |           |           |           |
|--|-------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Actual                                   | July 2022   | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                           | 14          | -17.6                    | -6.7      | -30.0     | -22.2     | -17.6     | 55.6      |
| Dollar Volume                            | \$9,955,000 | -4.7                     | 23.4      | 12.2      | 49.3      | 115.2     | 388.7     |
| New Listings                             | 28          | 33.3                     | 133.3     | 0.0       | -24.3     | 27.3      | 33.3      |
| Active Listings                          | 32          | 190.9                    | 433.3     | 23.1      | -8.6      | 52.4      | 6.7       |
| Sales to New Listings Ratio <sup>1</sup> | 50.0        | 81.0                     | 125.0     | 71.4      | 48.6      | 77.3      | 42.9      |
| Months of Inventory <sup>2</sup>         | 2.3         | 0.6                      | 0.4       | 1.3       | 1.9       | 1.2       | 3.3       |
| Average Price                            | \$711,071   | 15.7                     | 32.2      | 60.3      | 92.0      | 161.3     | 214.2     |
| Median Price                             | \$675,000   | 3.8                      | 19.5      | 57.0      | 82.4      | 129.6     | 188.5     |
| Sale to List Price Ratio <sup>3</sup>    | 99.0        | 105.8                    | 104.4     | 100.1     | 100.5     | 101.0     | 98.0      |
| Median Days on Market                    | 13.0        | 10.0                     | 11.0      | 17.5      | 12.0      | 12.0      | 28.0      |
| Average Days on Market                   | 22.4        | 16.5                     | 11.9      | 16.6      | 14.2      | 20.4      | 41.1      |

|  |              | Compared to <sup>°</sup> |           |           |           |           |           |
|--|--------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Year-to-date                           | July 2022    | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                         | 113          | -16.3                    | 24.2      | -4.2      | -6.6      | -0.9      | 4.6       |
| Dollar Volume                          | \$86,608,519 | 1.5                      | 95.7      | 70.6      | 83.3      | 178.0     | 264.1     |
| New Listings                           | 189          | 10.5                     | 80.0      | 20.4      | 10.5      | 38.0      | 41.0      |
| Active Listings <sup>⁴</sup>           | 18           | 72.6                     | 82.6      | -7.4      | 22.3      | 11.5      | -31.9     |
| Sales to New Listings Ratio $^{\circ}$ | 59.8         | 78.9                     | 86.7      | 75.2      | 70.8      | 83.2      | 80.6      |
| Months of Inventory <sup>6</sup>       | 1.1          | 0.5                      | 0.8       | 1.2       | 0.9       | 1.0       | 1.7       |
| Average Price                          | \$766,447    | 21.3                     | 57.6      | 78.2      | 96.3      | 180.4     | 248.0     |
| Median Price                           | \$750,000    | 15.8                     | 56.3      | 72.3      | 92.3      | 172.7     | 238.2     |
| Sale to List Price Ratio <sup>7</sup>  | 112.5        | 112.0                    | 103.0     | 100.4     | 109.3     | 99.7      | 97.9      |
| Median Days on Market                  | 8.0          | 7.0                      | 10.0      | 13.0      | 8.0       | 12.5      | 25.5      |
| Average Days on Market                 | 12.5         | 10.9                     | 14.6      | 20.5      | 14.3      | 21.6      | 38.7      |

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

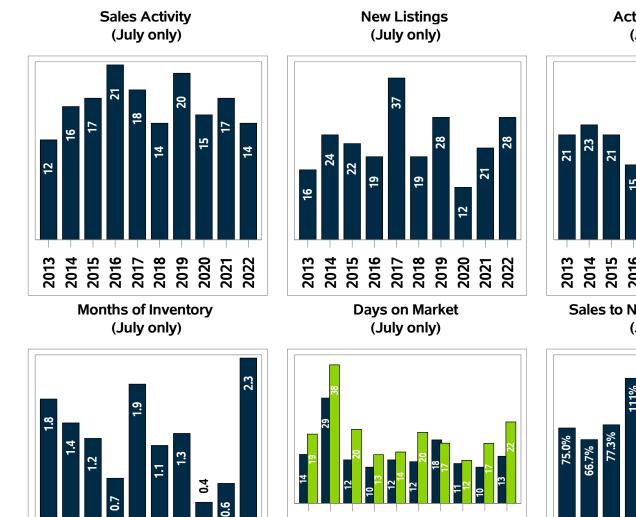
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

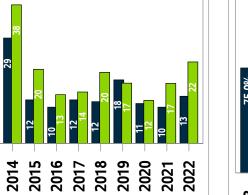


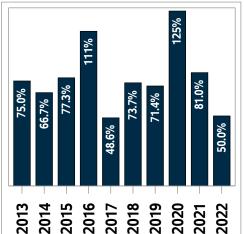
### **HAMILTON EAST (24) MLS® Residential Market Activity**





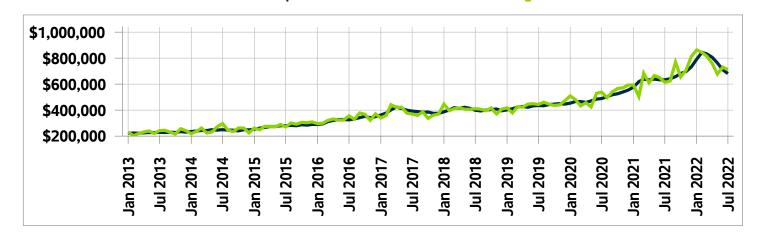
2013



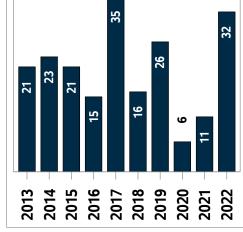


MLS® HPI Composite Benchmark Price and Average Price

Median Days on Market Average Days on Market



**Active Listings** (July only)



Sales to New Listings Ratio (July only)

2014 2015 2016 2016 2017 2018

2013

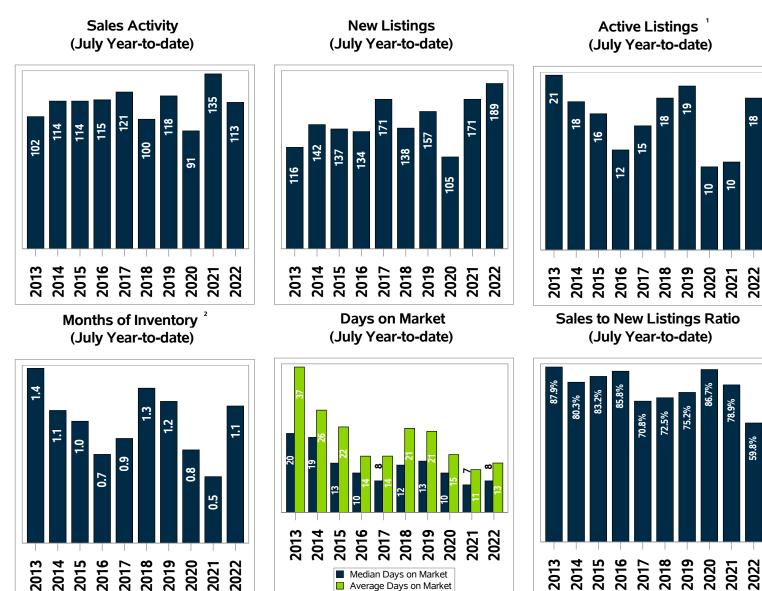
2019 2020

2021 2022



### **HAMILTON EAST (24) MLS® Residential Market Activity**





<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

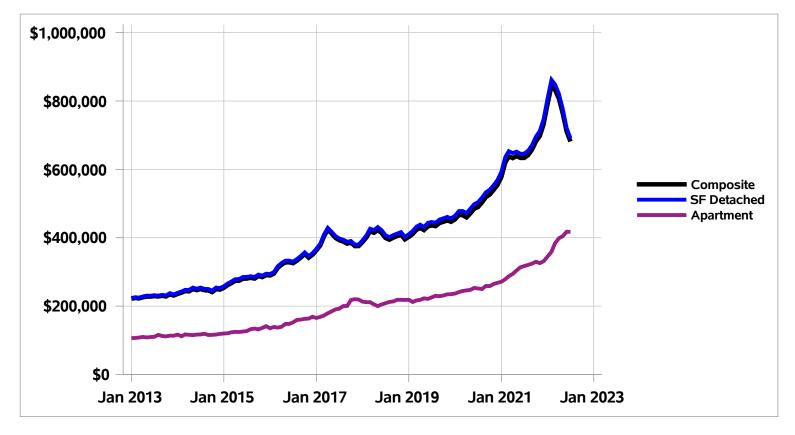
Average Days on Market

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





| MLS <sup>®</sup> Home Price Index Benchmark Price |           |                       |                 |                 |                  |             |             |  |  |
|---|-----------|-----------------------|-----------------|-----------------|------------------|-------------|-------------|--|--|
|   |           | percentage change vs. |                 |                 |                  |             |             |  |  |
| Benchmark<br>Type:                                | July 2022 | 1 month ago           | 3 months<br>ago | 6 months<br>ago | 12 months<br>ago | 3 years ago | 5 years ago |  |  |
| Composite   | \$681,500 | -4.1                  | -15.5           | -13.8           | 7.6              | 56.3        | 73.6        |  |  |
| SF Detached                                       | \$691,100 | -4.1                  | -15.8           | -14.4           | 7.0              | 54.9        | 73.7        |  |  |
| Apartment   | \$417,200 | -0.1                  | 4.7             | 21.0            | 31.5             | 84.9        | 116.7       |  |  |



MLS<sup>®</sup> HPI Benchmark Price





# Composite 🏤 🏦 🖡

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 51 to 99                    |
| <b>Basement Finish</b>                             | Totally finished            |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry & Siding            |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 2                           |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1190                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 7                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |

## Single Family Detached 🏦

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 51 to 99                    |
| <b>Basement Finish</b>                             | Totally finished            |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry & Siding            |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 2                           |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1212                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Lot Size   | 4120                        |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 7                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |





## Apartment

| Features   | Value                   |
|--|-------------------------|
| Above Ground<br>Bedrooms                           | 1                       |
| Age Category                                       | 31 to 50                |
| Attached<br>Specification                          | Row                     |
| <b>Basement Finish</b>                             | Unfinished              |
| Bedrooms   | 1                       |
| Below Ground<br>Bedrooms                           | 0                       |
| Exterior Walls                                     | Masonry                 |
| Freshwater Supply                                  | Municipal<br>waterworks |
| Full Bathrooms                                     | 1                       |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 687                     |
| Half Bathrooms                                     | 0                       |
| Heating Fuel                                       | Natural Gas             |
| Number of<br>Fireplaces                            | 0                       |
| Total Number Of<br>Rooms                           | 3                       |
| Wastewater<br>Disposal                             | Municipal sewers        |



### HAMILTON EAST (27) MLS® Residential Market Activity



|  |             | Compared to <sup>°</sup> |           |           |           |           |           |
|--|-------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Actual                                   | July 2022   | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                           | 5           | -50.0                    | -50.0     | -16.7     | -37.5     | -58.3     | -37.5     |
| Dollar Volume                            | \$2,892,700 | -54.7                    | -49.7     | -4.0      | -10.9     | -13.5     | 64.4      |
| New Listings                             | 11          | 37.5                     | -31.3     | -21.4     | -21.4     | 0.0       | -42.1     |
| Active Listings                          | 22          | 340.0                    | 100.0     | 69.2      | 22.2      | 57.1      | -42.1     |
| Sales to New Listings Ratio <sup>1</sup> | 45.5        | 125.0                    | 62.5      | 42.9      | 57.1      | 109.1     | 42.1      |
| Months of Inventory <sup>2</sup>         | 4.4         | 0.5                      | 1.1       | 2.2       | 2.3       | 1.2       | 4.8       |
| Average Price                            | \$578,540   | -9.5                     | 0.7       | 15.2      | 42.6      | 107.6     | 163.0     |
| Median Price                             | \$543,700   | -21.2                    | -10.1     | 8.7       | 31.0      | 66.5      | 124.2     |
| Sale to List Price Ratio <sup>3</sup>    | 99.7        | 105.0                    | 101.9     | 97.9      | 98.2      | 98.2      | 96.1      |
| Median Days on Market                    | 21.0        | 14.5                     | 11.5      | 21.0      | 28.5      | 22.5      | 28.0      |
| Average Days on Market                   | 23.8        | 17.5                     | 15.3      | 27.7      | 24.9      | 28.2      | 34.0      |

|  |              | Compared to <sup>°</sup> |           |           |           |           |           |
|--|--------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Year-to-date                           | July 2022    | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                         | 64           | -16.9                    | 113.3     | 28.0      | 6.7       | -14.7     | 8.5       |
| Dollar Volume                          | \$48,264,320 | -0.1                     | 198.2     | 122.3     | 98.1      | 150.5     | 284.2     |
| New Listings                           | 126          | 38.5                     | 129.1     | 70.3      | 46.5      | 38.5      | 27.3      |
| Active Listings <sup>⁴</sup>           | 13           | 118.6                    | 91.8      | 23.7      | 17.5      | -5.1      | -53.2     |
| Sales to New Listings Ratio $^{\circ}$ | 50.8         | 84.6                     | 54.5      | 67.6      | 69.8      | 82.4      | 59.6      |
| Months of Inventory <sup>6</sup>       | 1.5          | 0.6                      | 1.6       | 1.5       | 1.3       | 1.3       | 3.4       |
| Average Price                          | \$754,130    | 20.1                     | 39.8      | 73.6      | 85.7      | 193.5     | 254.2     |
| Median Price                           | \$720,500    | 11.7                     | 29.2      | 52.6      | 71.5      | 194.4     | 220.2     |
| Sale to List Price Ratio <sup>7</sup>  | 116.0        | 110.1                    | 101.0     | 98.7      | 104.2     | 97.5      | 96.5      |
| Median Days on Market                  | 9.0          | 9.0                      | 12.5      | 19.0      | 14.0      | 24.0      | 38.0      |
| Average Days on Market                 | 12.8         | 11.5                     | 21.8      | 30.3      | 18.9      | 27.6      | 50.4      |

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

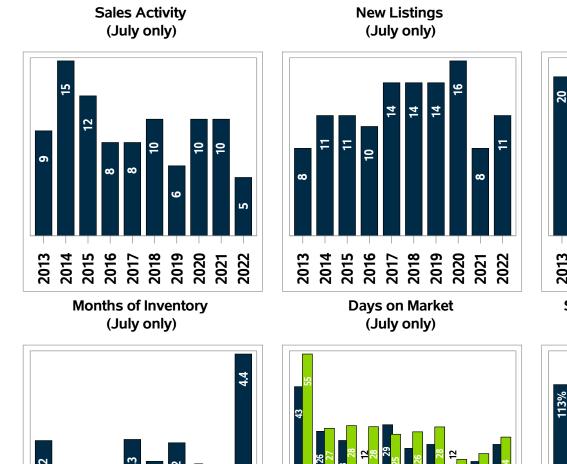
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

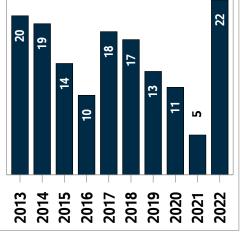


### HAMILTON EAST (27) MLS® Residential Market Activity

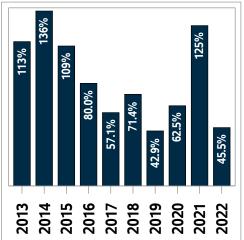


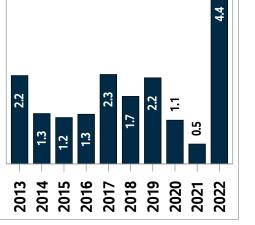


Active Listings (July only)



Sales to New Listings Ratio (July only)





Median Days on Market Average Days on Market

2019

2020

2021 2022

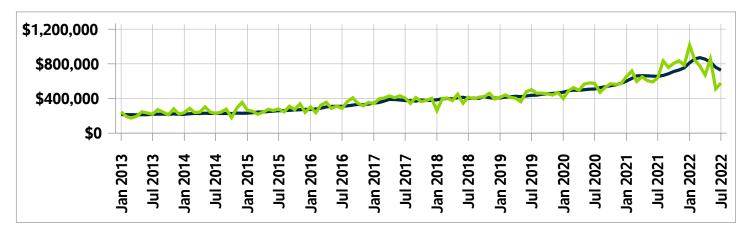
2018

MLS® HPI Composite Benchmark Price and Average Price

2016 2017

2014 2015

2013





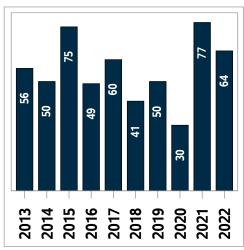
#### HAMILTON EAST (27) MLS® Residential Market Activity

**New Listings** 

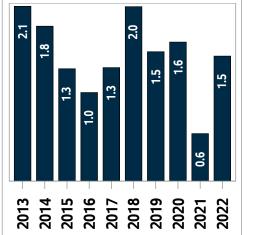
(July Year-to-date)

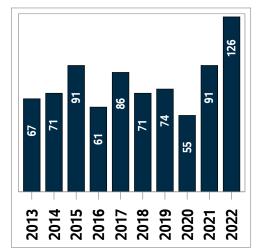


## Sales Activity (July Year-to-date)



Months of Inventory<sup>2</sup> (July Year-to-date)

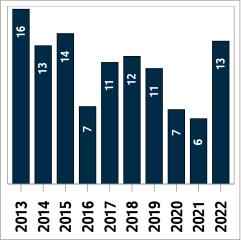




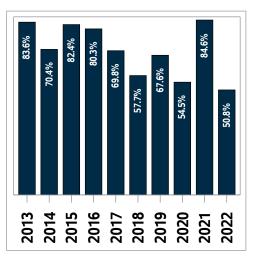
Days on Market (July Year-to-date)



Active Listings <sup>1</sup> (July Year-to-date)



Sales to New Listings Ratio (July Year-to-date)



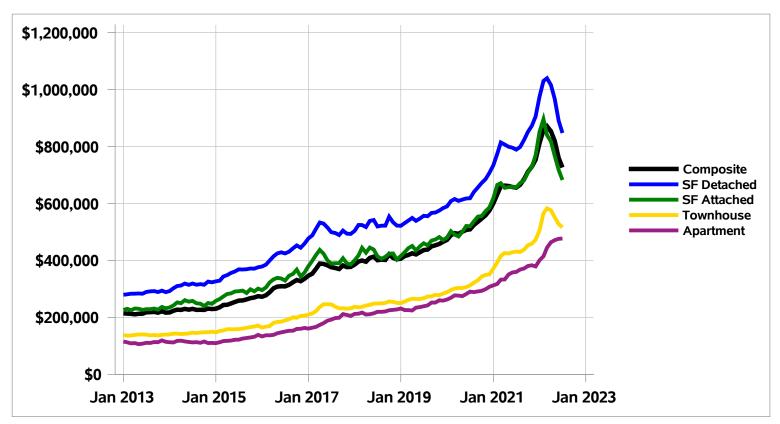
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





| MLS <sup>®</sup> Home Price Index Benchmark Price |           |             |                       |                 |                  |             |             |  |  |  |
|---|-----------|-------------|-----------------------|-----------------|------------------|-------------|-------------|--|--|--|
|   |           |             | percentage change vs. |                 |                  |             |             |  |  |  |
| Benchmark<br>Type:                                | July 2022 | 1 month ago | 3 months<br>ago       | 6 months<br>ago | 12 months<br>ago | 3 years ago | 5 years ago |  |  |  |
| Composite   | \$726,500 | -4.4        | -14.9                 | -10.5           | 10.8             | 66.3        | 93.1        |  |  |  |
| SF Detached                                       | \$847,700 | -4.8        | -16.6                 | -13.1           | 7.4              | 52.2        | 69.8        |  |  |  |
| SF Attached                                       | \$682,700 | -4.9        | -16.5                 | -19.9           | 4.0              | 48.3        | 75.4        |  |  |  |
| Townhouse   | \$516,600 | -2.1        | -10.4                 | 2.2             | 19.7             | 92.9        | 110.0       |  |  |  |
| Apartment   | \$477,200 | 0.2         | 2.8                   | 19.0            | 32.6             | 99.3        | 147.8       |  |  |  |



MLS<sup>®</sup> HPI Benchmark Price





# Composite 🏤 🏦 🖡

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 31 to 50                    |
| <b>Basement Finish</b>                             | Totally finished            |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry                     |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 2                           |
| Garage Description                                 | Attached, Single<br>width   |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1259                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 7                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |

## Single Family Detached 🏾 🏦

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 31 to 50                    |
| <b>Basement Finish</b>                             | Totally finished            |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry                     |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 2                           |
| Garage Description                                 | Attached, Single<br>width   |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1366                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Lot Size   | 5000                        |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 8                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |



# HAMILTON EAST (27) MLS® HPI Benchmark Descriptions



## Single Family Attached

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 31 to 50                    |
| Attached<br>Specification                          | Semi Detached               |
| <b>Basement Finish</b>                             | Totally finished            |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry & Siding            |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 2                           |
| Garage Description                                 | Attached, Single<br>width   |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1282                        |
| Half Bathrooms                                     | 1                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Lot Size   | 3540                        |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 8                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |



| ouse |  |
|------|--|
|      |  |

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 31 to 50                    |
| Attached<br>Specification                          | Row                         |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry & Siding            |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 1                           |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1154                        |
| Half Bathrooms                                     | 1                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 7                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |





## Apartment

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 2                           |
| Age Category                                       | 31 to 50                    |
| Attached<br>Specification                          | Row                         |
| <b>Basement Finish</b>                             | Unfinished                  |
| Bedrooms   | 2                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry                     |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 1                           |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1014                        |
| Half Bathrooms                                     | 0                           |
| Heating Fuel                                       | Electricity, Natural<br>Gas |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 5                           |
| Wastewater<br>Disposal                             | Municipal sewers            |



### **HAMILTON EAST (28)** MLS® Residential Market Activity



|  |             | Compared to <sup>°</sup> |           |           |           |           |           |
|--|-------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Actual                                   | July 2022   | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                           | 10          | -60.0                    | -71.4     | -63.0     | -41.2     | -56.5     | -61.5     |
| Dollar Volume                            | \$7,610,000 | -50.1                    | -59.6     | -28.4     | 29.1      | 41.6      | 62.5      |
| New Listings                             | 38          | 72.7                     | -2.6      | 11.8      | 26.7      | 11.8      | 11.8      |
| Active Listings                          | 55          | 175.0                    | 129.2     | 27.9      | 1.9       | 77.4      | 3.8       |
| Sales to New Listings Ratio <sup>1</sup> | 26.3        | 113.6                    | 89.7      | 79.4      | 56.7      | 67.6      | 76.5      |
| Months of Inventory <sup>2</sup>         | 5.5         | 0.8                      | 0.7       | 1.6       | 3.2       | 1.3       | 2.0       |
| Average Price                            | \$761,000   | 24.8                     | 41.3      | 93.4      | 119.4     | 225.7     | 322.6     |
| Median Price                             | \$750,000   | 36.4                     | 27.1      | 70.5      | 123.9     | 206.1     | 343.8     |
| Sale to List Price Ratio <sup>3</sup>    | 99.9        | 101.8                    | 101.8     | 101.0     | 100.4     | 99.1      | 97.2      |
| Median Days on Market                    | 22.0        | 17.0                     | 14.0      | 19.0      | 18.0      | 15.0      | 28.0      |
| Average Days on Market                   | 27.0        | 21.3                     | 18.7      | 26.7      | 21.4      | 27.2      | 33.2      |

|  |               | Compared to ° |           |           |           |           |           |
|--|---------------|---------------|-----------|-----------|-----------|-----------|-----------|
| Year-to-date                           | July 2022     | July 2021     | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                         | 174           | -16.3         | 10.8      | -9.4      | -13.0     | 16.8      | 11.5      |
| Dollar Volume                          | \$140,963,399 | 5.3           | 76.9      | 79.7      | 86.1      | 313.4     | 328.3     |
| New Listings                           | 337           | 22.1          | 79.3      | 30.6      | 24.8      | 78.3      | 67.7      |
| Active Listings <sup>⁴</sup>           | 36            | 60.3          | 60.3      | -20.4     | 13.6      | 11.1      | -25.4     |
| Sales to New Listings Ratio $^{\circ}$ | 51.6          | 75.4          | 83.5      | 74.4      | 74.1      | 78.8      | 77.6      |
| Months of Inventory <sup>6</sup>       | 1.4           | 0.8           | 1.0       | 1.6       | 1.1       | 1.5       | 2.1       |
| Average Price                          | \$810,134     | 25.9          | 59.6      | 98.3      | 114.0     | 254.0     | 284.0     |
| Median Price                           | \$775,050     | 19.2          | 61.5      | 92.3      | 115.1     | 283.7     | 298.5     |
| Sale to List Price Ratio <sup>7</sup>  | 115.4         | 109.5         | 100.8     | 99.7      | 105.8     | 98.6      | 97.1      |
| Median Days on Market                  | 8.0           | 9.0           | 14.0      | 19.0      | 11.0      | 20.0      | 28.0      |
| Average Days on Market                 | 12.0          | 14.3          | 21.3      | 29.6      | 19.1      | 33.5      | 40.5      |

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

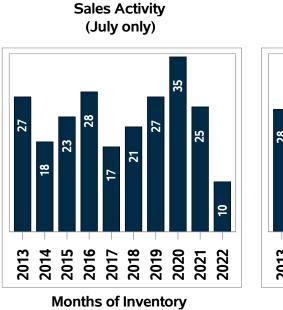


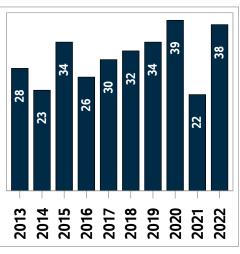
### HAMILTON EAST (28) MLS® Residential Market Activity

**New Listings** 

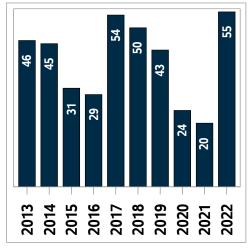
(July only)







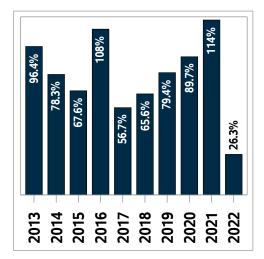
Days on Market (July only)

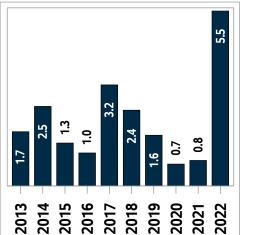


**Active Listings** 

(July only)

Sales to New Listings Ratio (July only)

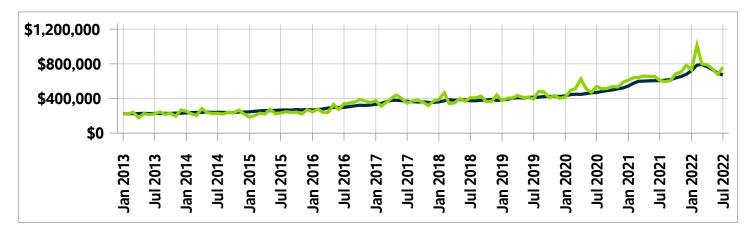




(July only)



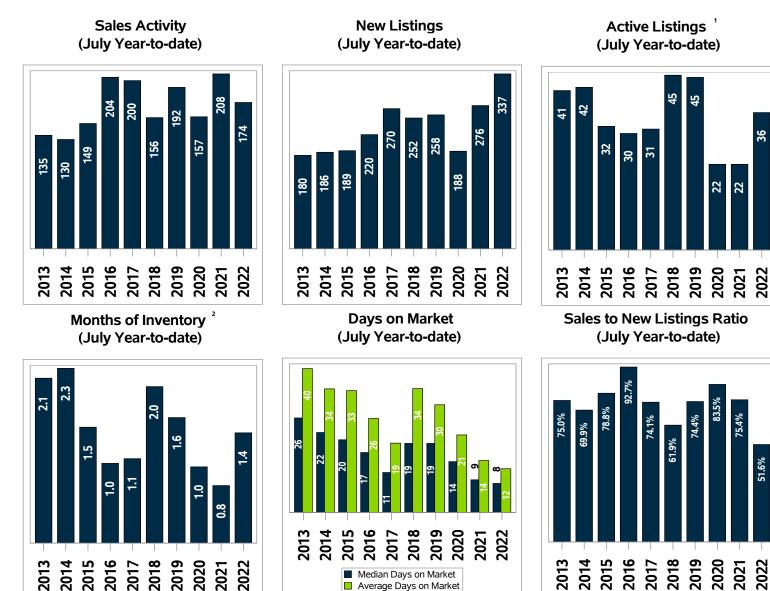
MLS® HPI Composite Benchmark Price and Average Price





### HAMILTON EAST (28) MLS® Residential Market Activity





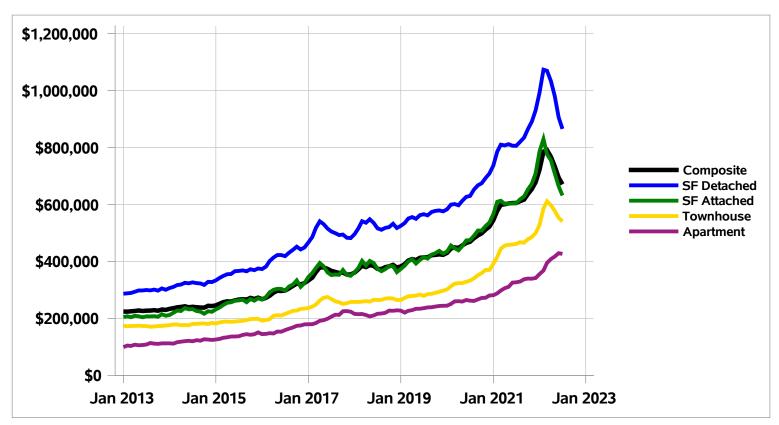
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





|                    | MLS <sup>®</sup> Home Price Index Benchmark Price |             |                       |                 |                  |             |             |  |
|--------------------|---|-------------|-----------------------|-----------------|------------------|-------------|-------------|--|
|                    |   |             | percentage change vs. |                 |                  |             |             |  |
| Benchmark<br>Type: | July 2022   | 1 month ago | 3 months<br>ago       | 6 months<br>ago | 12 months<br>ago | 3 years ago | 5 years ago |  |
| Composite          | \$670,800   | -3.4        | -12.6                 | -7.1            | 10.8             | 61.8        | 82.6        |  |
| SF Detached        | \$865,500   | -4.5        | -16.2                 | -12.8           | 7.4              | 52.9        | 71.2        |  |
| SF Attached        | \$631,800   | -4.9        | -16.4                 | -19.7           | 4.5              | 52.0        | 79.3        |  |
| Townhouse          | \$541,000   | -2.2        | -9.5                  | 2.3             | 17.1             | 93.6        | 101.6       |  |
| Apartment          | \$426,800   | -0.6        | 4.5                   | 20.0            | 30.5             | 80.7        | 106.9       |  |



MLS<sup>®</sup> HPI Benchmark Price





# Composite 🏤 🏦 🖡

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 31 to 50                  |
| Attached<br>Specification                          | Row                       |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry                   |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 1                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1229                      |
| Half Bathrooms                                     | 0                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 7                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |

## Single Family Detached 🏦

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 31 to 50                    |
| <b>Basement Finish</b>                             | Totally finished            |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry                     |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 2                           |
| Garage Description                                 | Attached, Single<br>width   |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1403                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Lot Size   | 5276                        |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 8                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |



### HAMILTON EAST (28) MLS® HPI Benchmark Descriptions



## Single Family Attached

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 31 to 50                  |
| Attached<br>Specification                          | Semi Detached             |
| <b>Basement Finish</b>                             | Totally finished          |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 1                         |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1285                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Lot Size   | 3501                      |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 7                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |



| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 31 to 50                  |
| Attached<br>Specification                          | Row                       |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry                   |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 1                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1107                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 6                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |





## Apartment

| Features   | Value                       |  |  |
|--|-----------------------------|--|--|
| Above Ground<br>Bedrooms                           | 2                           |  |  |
| Age Category                                       | 31 to 50                    |  |  |
| Attached<br>Specification                          | Row                         |  |  |
| <b>Basement Finish</b>                             | Unfinished                  |  |  |
| Bedrooms   | 2                           |  |  |
| Below Ground<br>Bedrooms                           | 0                           |  |  |
| Exterior Walls                                     | Masonry                     |  |  |
| Freshwater Supply                                  | Municipal<br>waterworks     |  |  |
| Full Bathrooms                                     | 1                           |  |  |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1018                        |  |  |
| Half Bathrooms                                     | 0                           |  |  |
| Heating  | Baseboards                  |  |  |
| Heating Fuel                                       | Electricity, Natural<br>Gas |  |  |
| Number of<br>Fireplaces                            | 0                           |  |  |
| Total Number Of<br>Rooms                           | 5                           |  |  |
| Wastewater<br>Disposal                             | Municipal sewers            |  |  |



#### **HAMILTON MOUNTAIN (15)** MLS® Residential Market Activity



|  |              | Compared to <sup>°</sup> |           |           |           |           |           |
|--|--------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Actual                                   | July 2022    | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                           | 13           | -43.5                    | -59.4     | -51.9     | -13.3     | -55.2     | -51.9     |
| Dollar Volume                            | \$10,474,200 | -40.6                    | -45.8     | -34.5     | 25.9      | -9.8      | 39.6      |
| New Listings                             | 24           | -11.1                    | -46.7     | -22.6     | -25.0     | -22.6     | -4.0      |
| Active Listings                          | 33           | 106.3                    | 13.8      | -10.8     | -42.1     | 6.5       | 6.5       |
| Sales to New Listings Ratio <sup>1</sup> | 54.2         | 85.2                     | 71.1      | 87.1      | 46.9      | 93.5      | 108.0     |
| Months of Inventory <sup>2</sup>         | 2.5          | 0.7                      | 0.9       | 1.4       | 3.8       | 1.1       | 1.1       |
| Average Price                            | \$805,708    | 5.0                      | 33.4      | 36.1      | 45.2      | 101.1     | 190.0     |
| Median Price                             | \$729,900    | -2.7                     | 25.8      | 33.9      | 49.0      | 87.2      | 176.5     |
| Sale to List Price Ratio <sup>3</sup>    | 96.6         | 107.3                    | 102.6     | 98.7      | 96.9      | 98.8      | 98.5      |
| Median Days on Market                    | 18.0         | 8.0                      | 10.0      | 15.0      | 23.0      | 19.0      | 20.0      |
| Average Days on Market                   | 28.4         | 12.9                     | 15.3      | 24.4      | 26.9      | 26.6      | 25.9      |

|  |               | Compared to <sup>°</sup> |           |           |           |           |           |
|--|---------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Year-to-date                           | July 2022     | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                         | 143           | -18.3                    | 10.0      | 6.7       | -7.7      | -18.3     | -2.1      |
| Dollar Volume                          | \$136,258,332 | 1.8                      | 74.4      | 83.7      | 61.9      | 109.5     | 205.3     |
| New Listings                           | 236           | 3.5                      | 31.8      | 16.8      | -6.0      | 11.3      | 29.0      |
| Active Listings <sup>⁴</sup>           | 23            | 37.4                     | -4.8      | -41.0     | -28.2     | -21.8     | -29.8     |
| Sales to New Listings Ratio $^{\circ}$ | 60.6          | 76.8                     | 72.6      | 66.3      | 61.8      | 82.5      | 79.8      |
| Months of Inventory <sup>6</sup>       | 1.1           | 0.7                      | 1.3       | 2.0       | 1.4       | 1.2       | 1.5       |
| Average Price                          | \$952,855     | 24.6                     | 58.5      | 72.1      | 75.4      | 156.4     | 211.7     |
| Median Price                           | \$920,000     | 23.8                     | 58.3      | 77.6      | 80.4      | 165.5     | 236.4     |
| Sale to List Price Ratio <sup>7</sup>  | 114.1         | 111.6                    | 101.7     | 98.9      | 107.8     | 99.8      | 97.9      |
| Median Days on Market                  | 9.0           | 7.0                      | 10.0      | 15.0      | 9.0       | 14.0      | 20.0      |
| Average Days on Market                 | 13.2          | 10.6                     | 20.4      | 28.7      | 14.9      | 25.5      | 31.1      |

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

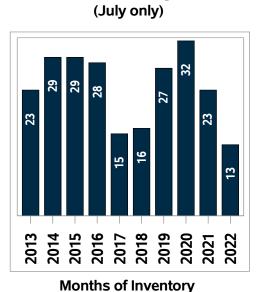
<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

#### HAMILTON MOUNTAIN (15) MLS® Residential Market Activity





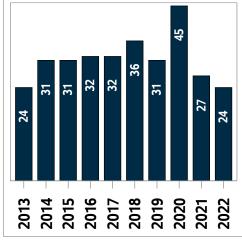
(July only)

3.8

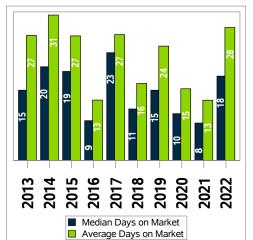
**Sales Activity** 

CREA

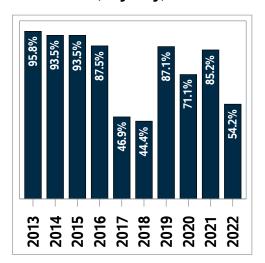
THE CANADIAN REAL

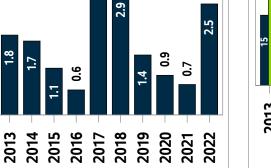


Days on Market (July only)

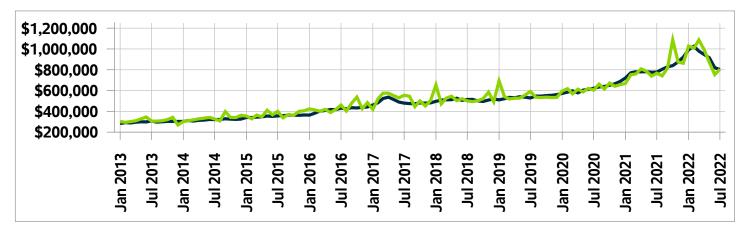


2013 - 5013 - 5013 - 5013 - 5013 - 5013 - 5015 - 5015 - 5016 - 50





MLS® HPI Composite Benchmark Price and Average Price



New Listings (July only)

Active Listings (July only)

2

4

47

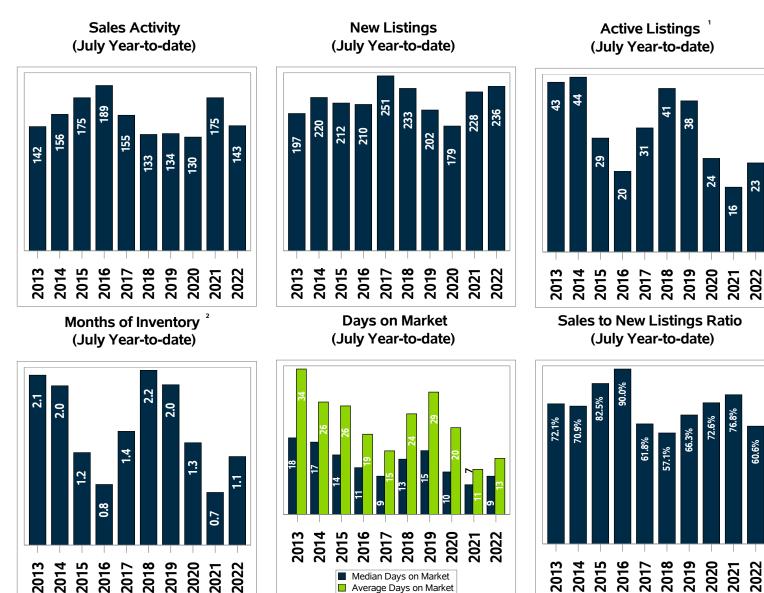


#### **HAMILTON MOUNTAIN (15) MLS® Residential Market Activity**



2022

60.6%



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

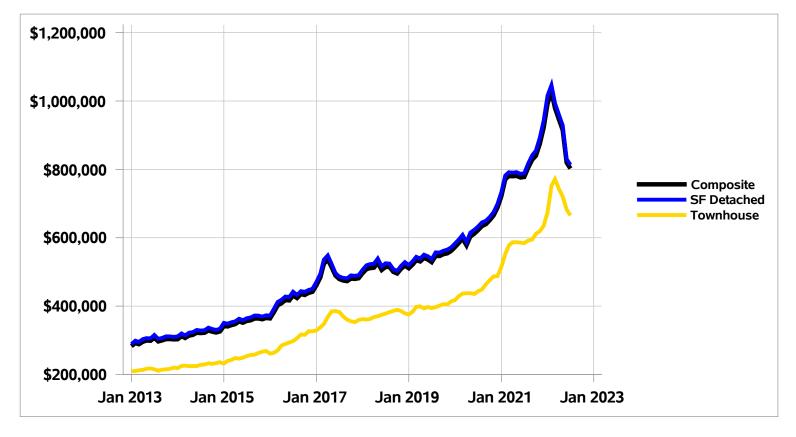
Average Days on Market

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





| MLS <sup>®</sup> Home Price Index Benchmark Price |           |                       |                 |                 |                  |             |             |
|---|-----------|-----------------------|-----------------|-----------------|------------------|-------------|-------------|
|   |           | percentage change vs. |                 |                 |                  |             |             |
| Benchmark<br>Type:                                | July 2022 | 1 month ago           | 3 months<br>ago | 6 months<br>ago | 12 months<br>ago | 3 years ago | 5 years ago |
| Composite   | \$802,300 | -2.1                  | -15.2           | -19.2           | 3.1              | 51.8        | 67.4        |
| SF Detached                                       | \$813,100 | -2.0                  | -15.3           | -19.9           | 3.1              | 51.4        | 67.2        |
| Townhouse   | \$665,200 | -2.5                  | -10.4           | -1.3            | 13.8             | 68.7        | 73.8        |



MLS<sup>®</sup> HPI Benchmark Price



### HAMILTON MOUNTAIN (15) MLS® HPI Benchmark Descriptions



# Composite 🏤 🏦 🖡

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 51 to 99                    |
| <b>Basement Finish</b>                             | Totally finished            |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry & Siding            |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 2                           |
| Garage Description                                 | Attached, Single<br>width   |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1269                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 8                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |

### Single Family Detached 🏾 🏦

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 51 to 99                    |
| <b>Basement Finish</b>                             | Totally finished            |
| Bedrooms   | 4                           |
| Below Ground<br>Bedrooms                           | 1                           |
| Exterior Walls                                     | Masonry & Siding            |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 2                           |
| Garage Description                                 | Attached, Single<br>width   |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1262                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Lot Size   | 5500                        |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 8                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |





### Townhouse 🗰

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 31 to 50                  |
| Attached<br>Specification                          | Row                       |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1283                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 7                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |



#### **HAMILTON MOUNTAIN (16)** MLS® Residential Market Activity



|  |              | Compared to <sup>°</sup> |           |           |           |           |           |
|--|--------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Actual                                   | July 2022    | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                           | 25           | -35.9                    | -46.8     | -43.2     | -49.0     | -43.2     | -16.7     |
| Dollar Volume                            | \$19,687,750 | -36.3                    | -32.7     | -16.6     | -18.7     | 24.3      | 148.2     |
| New Listings                             | 51           | 6.3                      | -12.1     | -17.7     | -16.4     | 10.9      | 2.0       |
| Active Listings                          | 71           | 255.0                    | 69.0      | -11.3     | 6.0       | 69.0      | -18.4     |
| Sales to New Listings Ratio <sup>1</sup> | 49.0         | 81.3                     | 81.0      | 71.0      | 80.3      | 95.7      | 60.0      |
| Months of Inventory <sup>2</sup>         | 2.8          | 0.5                      | 0.9       | 1.8       | 1.4       | 1.0       | 2.9       |
| Average Price                            | \$787,510    | -0.6                     | 26.5      | 46.7      | 59.3      | 118.8     | 197.9     |
| Median Price                             | \$755,000    | -6.8                     | 30.4      | 39.9      | 61.3      | 116.3     | 195.5     |
| Sale to List Price Ratio <sup>3</sup>    | 98.0         | 109.8                    | 102.3     | 99.3      | 98.7      | 98.5      | 98.0      |
| Median Days on Market                    | 18.0         | 7.0                      | 10.0      | 30.0      | 17.0      | 16.5      | 21.0      |
| Average Days on Market                   | 20.2         | 10.1                     | 17.0      | 30.6      | 25.3      | 24.4      | 38.9      |

|  |               | Compared to <sup>*</sup> |           |           |           |           |           |
|--|---------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Year-to-date                           | July 2022     | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                         | 259           | -24.9                    | 3.6       | -13.7     | -20.3     | -16.5     | 6.1       |
| Dollar Volume                          | \$230,293,727 | -13.5                    | 55.3      | 48.9      | 40.2      | 110.3     | 242.6     |
| New Listings                           | 460           | 9.3                      | 48.9      | 4.5       | 0.2       | 29.9      | 42.4      |
| Active Listings <sup>⁴</sup>           | 44            | 105.3                    | 12.4      | -42.5     | -2.2      | -12.7     | -47.6     |
| Sales to New Listings Ratio $^{\circ}$ | 56.3          | 81.9                     | 80.9      | 68.2      | 70.8      | 87.6      | 75.5      |
| Months of Inventory 6                  | 1.2           | 0.4                      | 1.1       | 1.8       | 1.0       | 1.1       | 2.4       |
| Average Price                          | \$889,165     | 15.2                     | 49.9      | 72.5      | 75.9      | 151.7     | 222.8     |
| Median Price                           | \$850,000     | 11.8                     | 46.7      | 65.4      | 76.7      | 146.4     | 226.6     |
| Sale to List Price Ratio <sup>7</sup>  | 112.0         | 110.8                    | 100.8     | 99.3      | 105.1     | 99.7      | 98.0      |
| Median Days on Market                  | 7.0           | 7.0                      | 12.0      | 15.0      | 9.0       | 15.5      | 30.0      |
| Average Days on Market                 | 10.1          | 12.8                     | 20.3      | 28.5      | 14.6      | 26.8      | 49.3      |

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

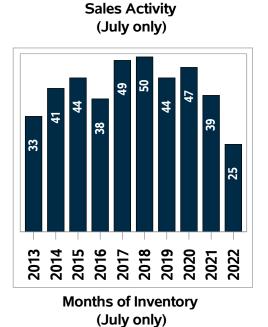
#### HAMILTON MOUNTAIN (16) MLS® Residential Market Activity

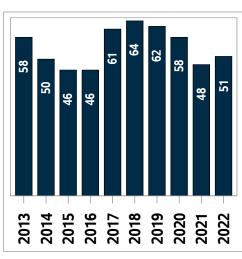
**New Listings** 

(July only)

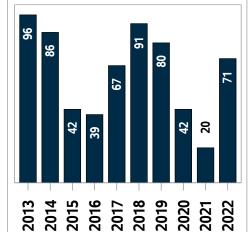








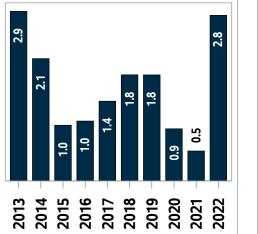
Days on Market (July only)

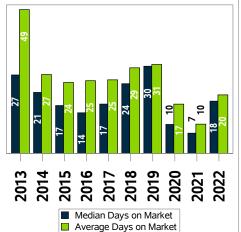


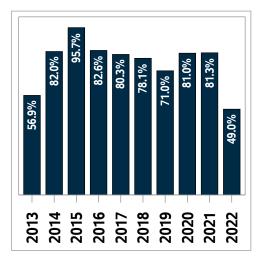
**Active Listings** 

(July only)

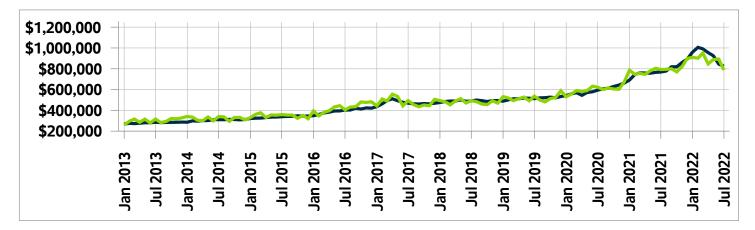
Sales to New Listings Ratio (July only)







MLS® HPI Composite Benchmark Price and Average Price

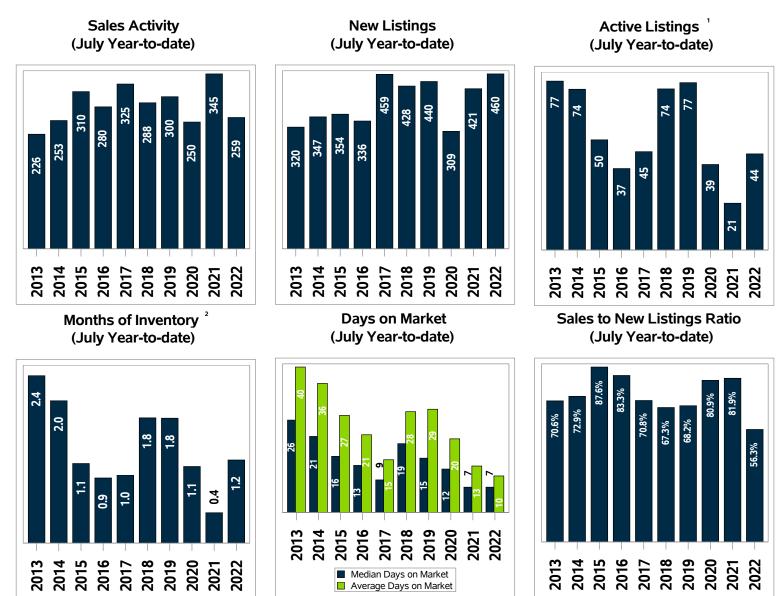




### HAMILTON MOUNTAIN (16)

**MLS® Residential Market Activity** 





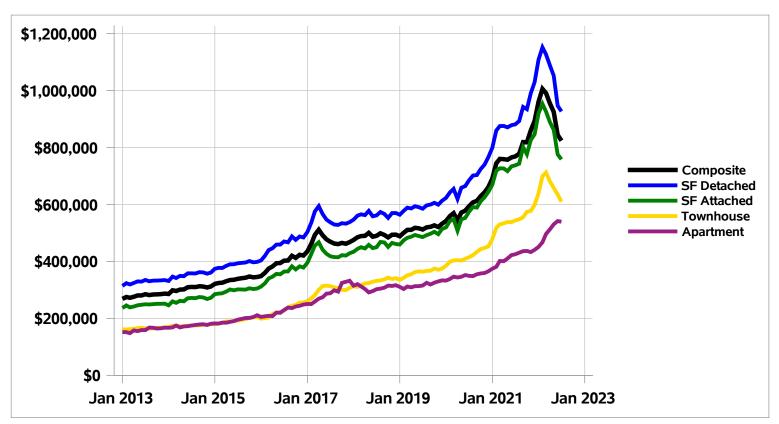
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





| MLS <sup>®</sup> Home Price Index Benchmark Price |           |             |                       |                 |                  |             |             |
|---|-----------|-------------|-----------------------|-----------------|------------------|-------------|-------------|
|   |           |             | percentage change vs. |                 |                  |             |             |
| Benchmark<br>Type:                                | July 2022 | 1 month ago | 3 months<br>ago       | 6 months<br>ago | 12 months<br>ago | 3 years ago | 5 years ago |
| Composite   | \$824,100 | -2.4        | -13.7                 | -14.2           | 7.2              | 60.8        | 75.5        |
| SF Detached                                       | \$926,900 | -2.1        | -14.8                 | -16.4           | 5.2              | 58.3        | 72.4        |
| SF Attached                                       | \$758,600 | -2.3        | -14.7                 | -17.6           | 2.8              | 56.1        | 81.4        |
| Townhouse   | \$610,000 | -3.9        | -10.4                 | -4.7            | 12.1             | 67.6        | 94.7        |
| Apartment   | \$539,600 | -0.4        | 5.2                   | 19.6            | 26.8             | 70.9        | 87.0        |



### MLS<sup>®</sup> HPI Benchmark Price





# Composite 🏫 🏦 📕

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 31 to 50                  |
| <b>Basement Finish</b>                             | Totally finished          |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1337                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 8                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |

#### Single Family Detached ר ר א מיש א מי מיש א מיש מיש א מיש מיש א מיש מיש מיש מיש מיש מיש מיש א מיש א מיש א מיש

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 31 to 50                  |
| <b>Basement Finish</b>                             | Totally finished          |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1572                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Lot Size   | 4796                      |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 8                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |



#### HAMILTON MOUNTAIN (16) MLS® HPI Benchmark Descriptions



## Single Family Attached

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 31 to 50                  |
| Attached<br>Specification                          | Semi Detached             |
| <b>Basement Finish</b>                             | Totally finished          |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1243                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Lot Size   | 3180                      |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 7                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |



| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 31 to 50                  |
| Attached<br>Specification                          | Row                       |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 1                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1182                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 7                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |





# Apartment

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 2                         |
| Age Category                                       | 0 to 5                    |
| Attached<br>Specification                          | Row                       |
| <b>Basement Finish</b>                             | Unfinished                |
| Bedrooms   | 2                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry                   |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 1                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1062                      |
| Half Bathrooms                                     | 0                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 4                         |
| Type Of Covered<br>Parking                         | Underground               |
| Type Of Foundation                                 | Poured concrete           |
| Wastewater<br>Disposal                             | Municipal sewers          |



#### **HAMILTON MOUNTAIN (17)** MLS® Residential Market Activity



|  |              | Compared to ° |           |           |           |           |           |
|--|--------------|---------------|-----------|-----------|-----------|-----------|-----------|
| Actual                                   | July 2022    | July 2021     | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                           | 25           | -50.0         | -62.1     | -44.4     | -39.0     | -45.7     | -37.5     |
| Dollar Volume                            | \$16,619,500 | -48.8         | -51.5     | -15.6     | 5.6       | 29.5      | 90.9      |
| New Listings                             | 48           | -9.4          | -21.3     | -11.1     | -17.2     | -17.2     | 6.7       |
| Active Listings                          | 57           | 90.0          | 83.9      | 26.7      | 1.8       | 5.6       | -26.0     |
| Sales to New Listings Ratio <sup>1</sup> | 52.1         | 94.3          | 108.2     | 83.3      | 70.7      | 79.3      | 88.9      |
| Months of Inventory <sup>2</sup>         | 2.3          | 0.6           | 0.5       | 1.0       | 1.4       | 1.2       | 1.9       |
| Average Price                            | \$664,780    | 2.4           | 28.1      | 51.9      | 73.1      | 138.2     | 205.5     |
| Median Price                             | \$650,000    | 1.6           | 24.2      | 49.4      | 72.9      | 128.1     | 200.6     |
| Sale to List Price Ratio <sup>3</sup>    | 99.3         | 105.7         | 103.9     | 100.3     | 100.3     | 100.2     | 97.5      |
| Median Days on Market                    | 13.0         | 8.0           | 8.5       | 15.0      | 15.0      | 17.0      | 23.5      |
| Average Days on Market                   | 14.8         | 14.4          | 18.2      | 22.2      | 18.5      | 26.5      | 41.7      |

|  |               | Compared to <sup>°</sup> |           |           |           |           |           |
|--|---------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Year-to-date                           | July 2022     | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                         | 233           | -35.8                    | -18.0     | -15.3     | -30.4     | -24.1     | -24.4     |
| Dollar Volume                          | \$181,098,381 | -23.9                    | 29.7      | 52.7      | 37.6      | 114.7     | 170.1     |
| New Listings                           | 410           | -9.7                     | 23.5      | 14.5      | -5.1      | 8.5       | 3.3       |
| Active Listings <sup>⁴</sup>           | 36            | 20.6                     | 0.4       | -20.8     | 0.4       | -29.6     | -53.0     |
| Sales to New Listings Ratio $^{\circ}$ | 56.8          | 80.0                     | 85.5      | 76.8      | 77.5      | 81.2      | 77.6      |
| Months of Inventory <sup>6</sup>       | 1.1           | 0.6                      | 0.9       | 1.2       | 0.7       | 1.2       | 1.7       |
| Average Price                          | \$777,246     | 18.5                     | 58.0      | 80.2      | 97.8      | 183.0     | 257.1     |
| Median Price                           | \$775,000     | 17.4                     | 56.6      | 80.2      | 98.7      | 181.8     | 249.9     |
| Sale to List Price Ratio <sup>7</sup>  | 115.5         | 112.0                    | 102.4     | 100.4     | 107.1     | 100.4     | 97.6      |
| Median Days on Market                  | 7.0           | 7.0                      | 10.0      | 14.0      | 9.0       | 13.0      | 17.5      |
| Average Days on Market                 | 11.3          | 10.2                     | 18.4      | 25.9      | 13.1      | 23.1      | 33.7      |

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

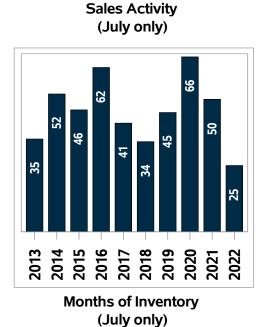
<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

#### HAMILTON MOUNTAIN (17) MLS® Residential Market Activity

**New Listings** 

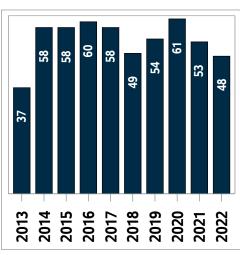
(July only)





CREA

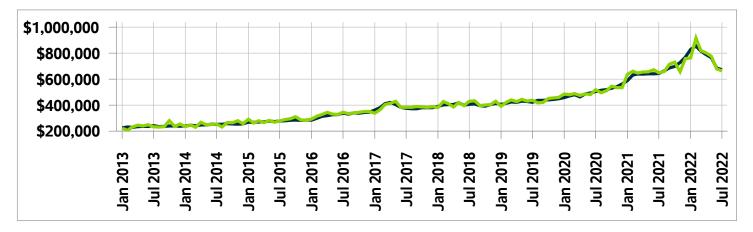
THE CANADIAN REAL



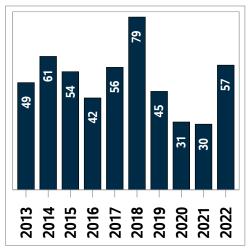
Days on Market (July only)



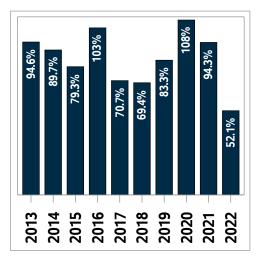




Active Listings (July only)



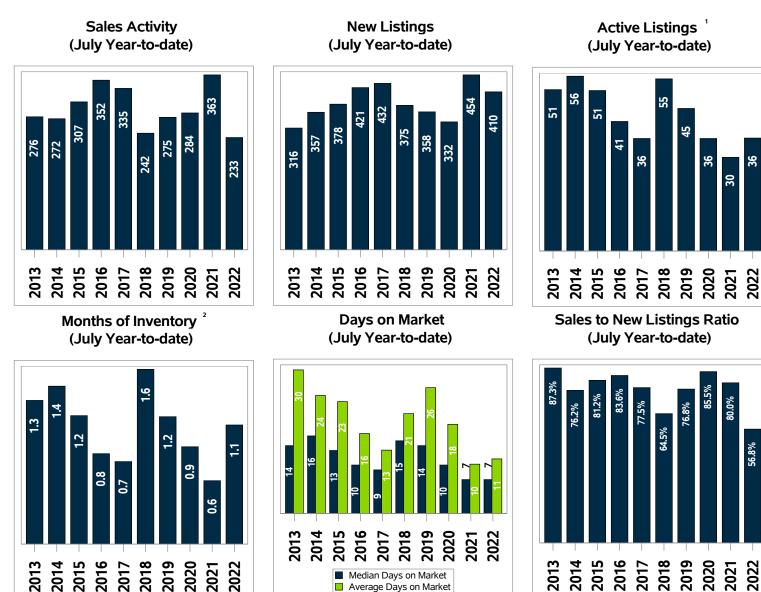
Sales to New Listings Ratio (July only)





#### **HAMILTON MOUNTAIN (17) MLS® Residential Market Activity**





<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

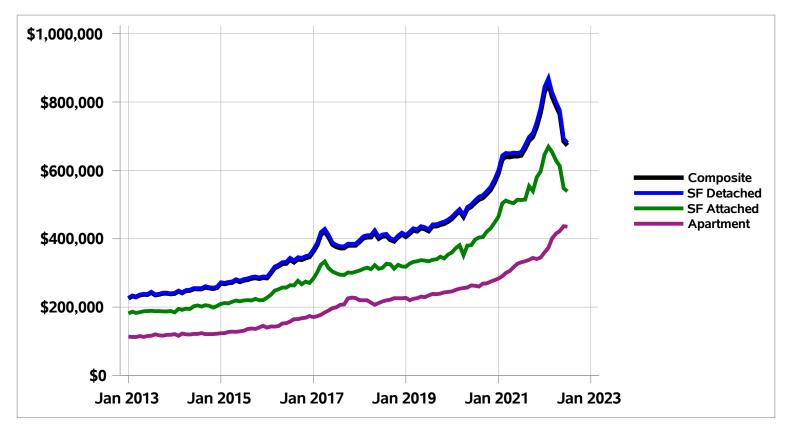
Average Days on Market

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





| MLS <sup>®</sup> Home Price Index Benchmark Price |           |             |                       |                 |                  |             |             |
|---|-----------|-------------|-----------------------|-----------------|------------------|-------------|-------------|
|   |           |             | percentage change vs. |                 |                  |             |             |
| Benchmark<br>Type:                                | July 2022 | 1 month ago | 3 months<br>ago       | 6 months<br>ago | 12 months<br>ago | 3 years ago | 5 years ago |
| Composite   | \$673,000 | -1.7        | -14.6                 | -18.8           | 4.6              | 59.4        | 78.9        |
| SF Detached                                       | \$680,700 | -1.8        | -15.0                 | -19.4           | 4.2              | 59.3        | 78.2        |
| SF Attached                                       | \$538,900 | -1.6        | -14.4                 | -16.6           | 5.0              | 61.4        | 80.4        |
| Apartment   | \$435,200 | -0.3        | 4.9                   | 20.9            | 31.4             | 85.8        | 118.4       |



### MLS<sup>®</sup> HPI Benchmark Price



### HAMILTON MOUNTAIN (17) MLS® HPI Benchmark Descriptions



# Composite 🏫 🏦 🖡

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 51 to 99                    |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry & Siding            |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 2                           |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1119                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 7                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |

### Single Family Detached 🏦

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 51 to 99                    |
| <b>Basement Finish</b>                             | Totally finished            |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry & Siding            |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 2                           |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1129                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Lot Size   | 4301                        |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 7                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |



### HAMILTON MOUNTAIN (17) MLS® HPI Benchmark Descriptions



## Single Family Attached

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 51 to 99                  |
| Attached<br>Specification                          | Semi Detached             |
| <b>Basement Finish</b>                             | Unfinished                |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 1                         |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1043                      |
| Half Bathrooms                                     | 0                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Lot Size   | 3179                      |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 6                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |

## Apartment

| Features   | Value                   |
|--|-------------------------|
| Above Ground<br>Bedrooms                           | 2                       |
| Age Category                                       | 51 to 99                |
| Attached<br>Specification                          | Row                     |
| <b>Basement Finish</b>                             | Unfinished              |
| Bedrooms   | 2                       |
| Below Ground<br>Bedrooms                           | 0                       |
| Exterior Walls                                     | Masonry                 |
| Freshwater Supply                                  | Municipal<br>waterworks |
| Full Bathrooms                                     | 1                       |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 861                     |
| Half Bathrooms                                     | 0                       |
| Heating Fuel                                       | Natural Gas             |
| Number of<br>Fireplaces                            | 0                       |
| Total Number Of<br>Rooms                           | 4                       |
| Wastewater<br>Disposal                             | Municipal sewers        |



#### **HAMILTON MOUNTAIN (18)** MLS® Residential Market Activity



|  |              | Compared to <sup>°</sup> |           |           |           |           |           |
|--|--------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Actual                                   | July 2022    | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                           | 21           | -30.0                    | -65.0     | -51.2     | -38.2     | -62.5     | -40.0     |
| Dollar Volume                            | \$18,420,399 | -28.6                    | -51.6     | -21.3     | 12.8      | -7.6      | 79.5      |
| New Listings                             | 58           | 56.8                     | -22.7     | 9.4       | -21.6     | 28.9      | 20.8      |
| Active Listings                          | 60           | 233.3                    | 50.0      | -16.7     | -33.3     | -11.8     | -36.8     |
| Sales to New Listings Ratio <sup>1</sup> | 36.2         | 81.1                     | 80.0      | 81.1      | 45.9      | 124.4     | 72.9      |
| Months of Inventory <sup>2</sup>         | 2.9          | 0.6                      | 0.7       | 1.7       | 2.6       | 1.2       | 2.7       |
| Average Price                            | \$877,162    | 2.0                      | 38.2      | 61.2      | 82.7      | 146.5     | 199.2     |
| Median Price                             | \$795,000    | -5.1                     | 32.5      | 51.4      | 78.7      | 135.2     | 179.4     |
| Sale to List Price Ratio <sup>3</sup>    | 101.3        | 108.1                    | 102.7     | 98.7      | 99.8      | 98.2      | 97.8      |
| Median Days on Market                    | 15.0         | 7.0                      | 8.0       | 20.0      | 13.0      | 24.0      | 25.0      |
| Average Days on Market                   | 21.6         | 10.6                     | 14.2      | 31.7      | 19.1      | 35.9      | 34.9      |

|  |               | Compared to <sup>°</sup> |           |           |           |           |           |
|--|---------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Year-to-date                           | July 2022     | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                         | 223           | -29.0                    | -0.4      | -14.6     | -22.6     | -34.0     | -14.2     |
| Dollar Volume                          | \$217,800,642 | -11.4                    | 58.7      | 54.3      | 45.7      | 74.4      | 180.4     |
| New Listings                           | 408           | 6.5                      | 45.7      | 6.0       | -7.3      | -3.3      | 14.6      |
| Active Listings <sup>⁴</sup>           | 34            | 73.9                     | 4.8       | -49.8     | -28.8     | -53.6     | -64.2     |
| Sales to New Listings Ratio $^{\circ}$ | 54.7          | 82.0                     | 80.0      | 67.8      | 65.5      | 80.1      | 73.0      |
| Months of Inventory <sup>6</sup>       | 1.1           | 0.4                      | 1.0       | 1.8       | 1.2       | 1.5       | 2.6       |
| Average Price                          | \$976,684     | 24.8                     | 59.4      | 80.6      | 88.2      | 164.3     | 227.0     |
| Median Price                           | \$925,000     | 21.4                     | 54.4      | 77.9      | 86.7      | 153.4     | 213.6     |
| Sale to List Price Ratio <sup>7</sup>  | 114.2         | 111.4                    | 100.5     | 98.9      | 105.9     | 99.2      | 98.2      |
| Median Days on Market                  | 7.0           | 7.0                      | 12.0      | 18.0      | 10.0      | 16.0      | 26.5      |
| Average Days on Market                 | 10.2          | 9.5                      | 21.2      | 29.7      | 16.3      | 27.3      | 43.9      |

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



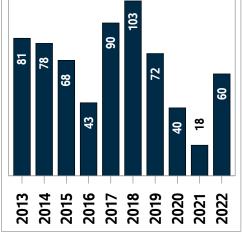
#### **HAMILTON MOUNTAIN (18) MLS® Residential Market Activity**



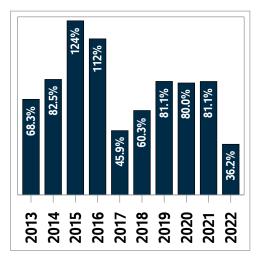


0.6

**Active Listings** (July only)



Sales to New Listings Ratio (July only)



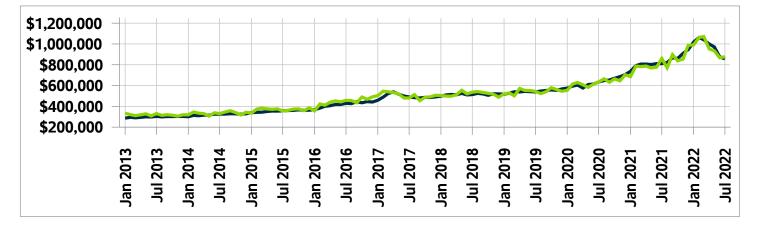
#### Source: Canadian MLS® Systems, CREA

2015 2016 2016 2017 2018

MLS® HPI Composite Benchmark Price and Average Price

Median Days on Market Average Days on Market

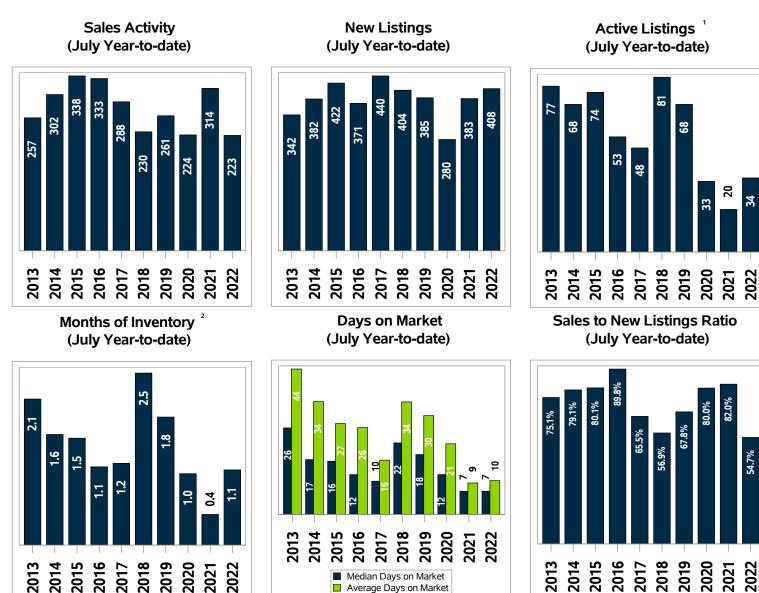
2022





#### HAMILTON MOUNTAIN (18) MLS® Residential Market Activity





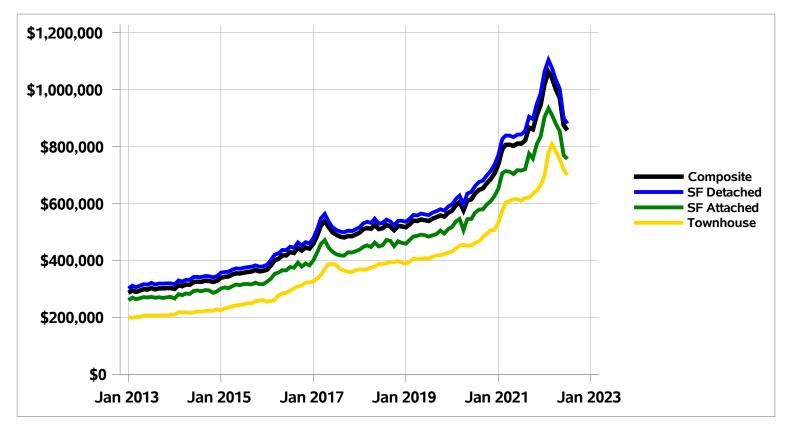
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





| MLS <sup>®</sup> Home Price Index Benchmark Price |           |             |                       |                 |                  |             |             |
|---|-----------|-------------|-----------------------|-----------------|------------------|-------------|-------------|
|   |           |             | percentage change vs. |                 |                  |             |             |
| Benchmark<br>Type:                                | July 2022 | 1 month ago | 3 months<br>ago       | 6 months<br>ago | 12 months<br>ago | 3 years ago | 5 years ago |
| Composite   | \$857,200 | -2.1        | -14.3                 | -15.8           | 5.8              | 59.1        | 74.9        |
| SF Detached                                       | \$880,700 | -2.1        | -14.8                 | -17.2           | 4.5              | 57.4        | 73.6        |
| SF Attached                                       | \$756,500 | -1.7        | -13.9                 | -16.2           | 5.7              | 56.3        | 79.4        |
| Townhouse   | \$700,700 | -2.5        | -10.6                 | 0.4             | 14.9             | 72.4        | 82.5        |



MLS<sup>®</sup> HPI Benchmark Price





# Composite 🏤 🏦 🖡

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 16 to 30                  |
| <b>Basement Finish</b>                             | Totally finished          |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1425                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 8                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |

### 

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 31 to 50                  |
| <b>Basement Finish</b>                             | Totally finished          |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1599                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Lot Size   | 4568                      |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 8                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |



#### HAMILTON MOUNTAIN (18) MLS® HPI Benchmark Descriptions



## Single Family Attached

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 6 to 15                   |
| Attached<br>Specification                          | Row                       |
| <b>Basement Finish</b>                             | Totally finished          |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1323                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Lot Size   | 2213                      |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 7                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |



| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 16 to 30                  |
| Attached<br>Specification                          | Row                       |
| Basement Finish                                    | Totally finished          |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1252                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 7                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |



#### **HAMILTON MOUNTAIN (25)** MLS® Residential Market Activity



|  |             | Compared to <sup>°</sup> |           |           |           |           |           |
|--|-------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Actual                                   | July 2022   | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                           | 8           | -38.5                    | -60.0     | -50.0     | -61.9     | -42.9     | -27.3     |
| Dollar Volume                            | \$5,168,000 | -47.3                    | -58.8     | -27.7     | -41.2     | 18.5      | 72.1      |
| New Listings                             | 19          | 11.8                     | -20.8     | -9.5      | -17.4     | 5.6       | 5.6       |
| Active Listings                          | 18          | 63.6                     | 100.0     | -14.3     | 28.6      | 38.5      | -45.5     |
| Sales to New Listings Ratio <sup>1</sup> | 42.1        | 76.5                     | 83.3      | 76.2      | 91.3      | 77.8      | 61.1      |
| Months of Inventory <sup>2</sup>         | 2.3         | 0.8                      | 0.5       | 1.3       | 0.7       | 0.9       | 3.0       |
| Average Price                            | \$646,000   | -14.3                    | 2.9       | 44.5      | 54.3      | 107.3     | 136.7     |
| Median Price                             | \$617,500   | -11.8                    | 8.8       | 33.5      | 48.8      | 99.5      | 127.0     |
| Sale to List Price Ratio <sup>3</sup>    | 96.9        | 111.1                    | 105.5     | 99.4      | 99.4      | 102.1     | 98.3      |
| Median Days on Market                    | 27.0        | 8.0                      | 8.0       | 15.5      | 17.0      | 10.5      | 30.0      |
| Average Days on Market                   | 25.3        | 9.0                      | 9.3       | 17.9      | 18.2      | 21.3      | 35.6      |

|  |              | Compared to <sup>°</sup> |           |           |           |           |           |
|--|--------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Year-to-date                           | July 2022    | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                         | 103          | 0.0                      | -1.0      | -14.9     | -27.0     | -1.9      | -2.8      |
| Dollar Volume                          | \$89,556,589 | 18.7                     | 57.8      | 52.2      | 37.2      | 171.6     | 232.0     |
| New Listings                           | 161          | 22.9                     | 35.3      | 3.2       | -10.6     | 21.1      | 13.4      |
| Active Listings <sup>⁴</sup>           | 14           | 55.6                     | 50.8      | -41.0     | 6.5       | -4.9      | -49.7     |
| Sales to New Listings Ratio $^{\circ}$ | 64.0         | 78.6                     | 87.4      | 77.6      | 78.3      | 78.9      | 74.6      |
| Months of Inventory <sup>6</sup>       | 1.0          | 0.6                      | 0.6       | 1.4       | 0.7       | 1.0       | 1.8       |
| Average Price                          | \$869,481    | 18.7                     | 59.4      | 78.8      | 87.8      | 176.9     | 241.7     |
| Median Price                           | \$847,000    | 19.3                     | 61.3      | 76.1      | 88.3      | 177.7     | 253.1     |
| Sale to List Price Ratio <sup>7</sup>  | 115.2        | 112.6                    | 102.6     | 99.8      | 106.7     | 101.5     | 97.5      |
| Median Days on Market                  | 9.0          | 7.0                      | 10.5      | 16.0      | 8.0       | 11.0      | 20.0      |
| Average Days on Market                 | 12.6         | 10.2                     | 16.6      | 25.6      | 14.0      | 18.1      | 35.1      |

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

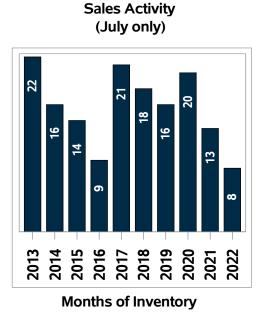
#### HAMILTON MOUNTAIN (25) MLS® Residential Market Activity

**New Listings** 

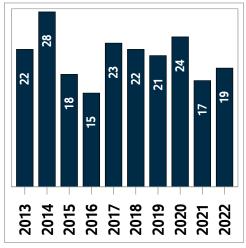
(July only)



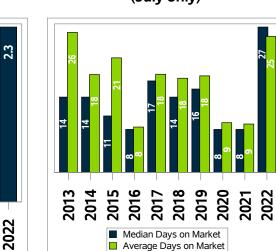




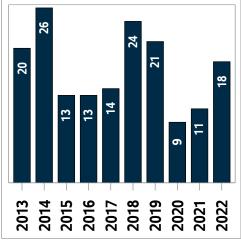
(July only)



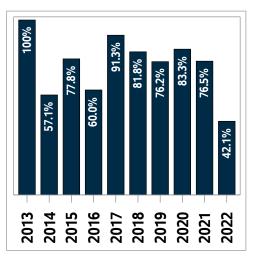
Days on Market (July only)

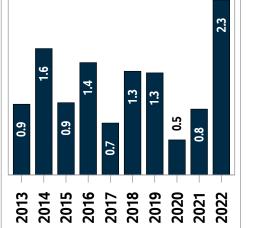


Active Listings (July only)

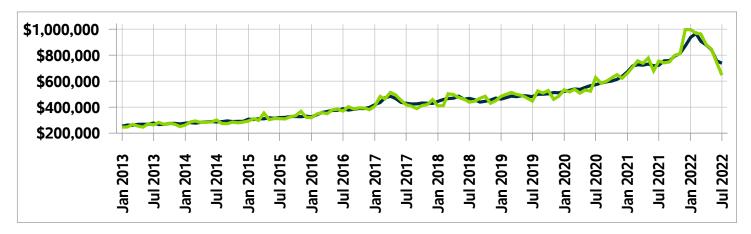


Sales to New Listings Ratio (July only)





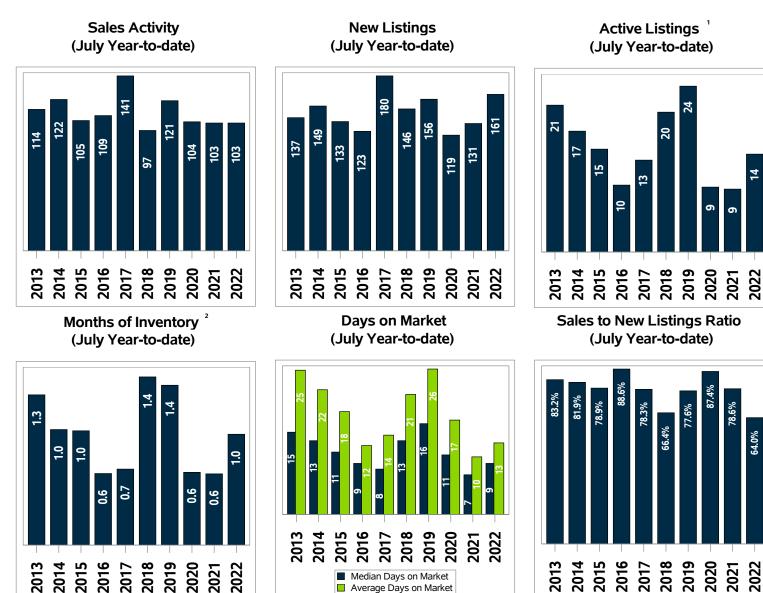
MLS® HPI Composite Benchmark Price and Average Price





#### **HAMILTON MOUNTAIN (25) MLS® Residential Market Activity**





<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

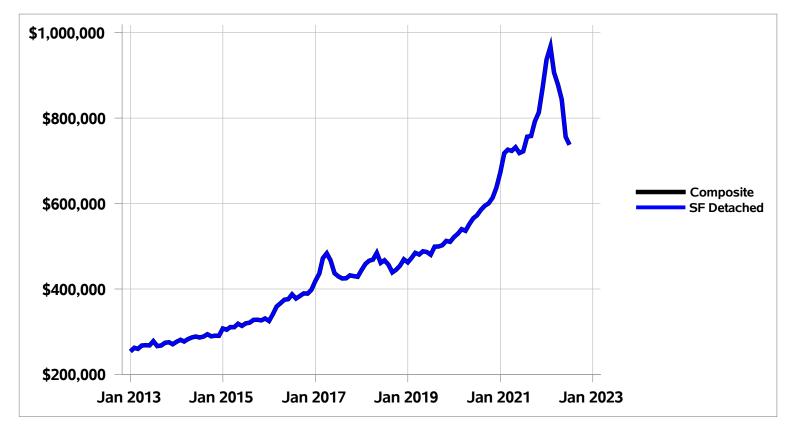
Average Days on Market

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





| MLS <sup>®</sup> Home Price Index Benchmark Price |           |                       |                 |                 |                  |             |             |
|---|-----------|-----------------------|-----------------|-----------------|------------------|-------------|-------------|
|   |           | percentage change vs. |                 |                 |                  |             |             |
| Benchmark<br>Type:                                | July 2022 | 1 month ago           | 3 months<br>ago | 6 months<br>ago | 12 months<br>ago | 3 years ago | 5 years ago |
| Composite   | \$737,600 | -2.5                  | -16.0           | -21.3           | 2.1              | 53.6        | 71.7        |
| SF Detached                                       | \$737,400 | -2.5                  | -16.0           | -21.3           | 2.1              | 53.5        | 71.6        |



MLS<sup>®</sup> HPI Benchmark Price



### HAMILTON MOUNTAIN (25) MLS® HPI Benchmark Descriptions



# Composite 🏤 🏦 🖡

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 51 to 99                    |
| <b>Basement Finish</b>                             | Totally finished            |
| Bedrooms   | 4                           |
| Below Ground<br>Bedrooms                           | 1                           |
| Exterior Walls                                     | Masonry                     |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 2                           |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1119                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 7                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |

### Single Family Detached 🏦

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 51 to 99                    |
| <b>Basement Finish</b>                             | Totally finished            |
| Bedrooms   | 4                           |
| Below Ground<br>Bedrooms                           | 1                           |
| Exterior Walls                                     | Masonry                     |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 2                           |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1119                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Lot Size   | 5000                        |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 7                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |



#### **HAMILTON MOUNTAIN (26)** MLS® Residential Market Activity



|  |             | Compared to <sup>°</sup> |           |           |           |           |           |
|--|-------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Actual                                   | July 2022   | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                           | 12          | -61.3                    | -63.6     | -50.0     | -29.4     | -66.7     | -25.0     |
| Dollar Volume                            | \$8,044,075 | -63.3                    | -58.5     | -30.7     | 11.7      | -34.2     | 74.0      |
| New Listings                             | 22          | -33.3                    | -46.3     | 15.8      | -24.1     | -38.9     | -15.4     |
| Active Listings                          | 21          | 75.0                     | 5.0       | -16.0     | -34.4     | -30.0     | -58.0     |
| Sales to New Listings Ratio <sup>1</sup> | 54.5        | 93.9                     | 80.5      | 126.3     | 58.6      | 100.0     | 61.5      |
| Months of Inventory <sup>2</sup>         | 1.8         | 0.4                      | 0.6       | 1.0       | 1.9       | 0.8       | 3.1       |
| Average Price                            | \$670,340   | -5.1                     | 14.2      | 38.5      | 58.2      | 97.4      | 132.0     |
| Median Price                             | \$675,000   | -4.3                     | 12.3      | 42.1      | 53.4      | 104.9     | 149.5     |
| Sale to List Price Ratio <sup>3</sup>    | 99.3        | 105.8                    | 104.1     | 99.2      | 98.8      | 99.8      | 97.7      |
| Median Days on Market                    | 12.0        | 6.0                      | 10.0      | 20.0      | 20.0      | 19.0      | 38.0      |
| Average Days on Market                   | 14.8        | 15.5                     | 16.2      | 26.0      | 21.1      | 25.5      | 52.0      |

|  |               | Compared to <sup>®</sup> |           |           |           |           |           |
|--|---------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Year-to-date                           | July 2022     | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                         | 119           | -31.2                    | 7.2       | -4.0      | -18.5     | -23.2     | -7.8      |
| Dollar Volume                          | \$104,041,109 | -14.6                    | 72.9      | 75.5      | 59.6      | 116.3     | 209.8     |
| New Listings                           | 193           | -6.8                     | 40.9      | 15.6      | -5.9      | 0.0       | 7.2       |
| Active Listings <sup>⁴</sup>           | 14            | 7.8                      | 7.8       | -50.5     | -28.7     | -45.5     | -66.7     |
| Sales to New Listings Ratio $^{\circ}$ | 61.7          | 83.6                     | 81.0      | 74.3      | 71.2      | 80.3      | 71.7      |
| Months of Inventory 6                  | 0.8           | 0.5                      | 0.8       | 1.6       | 0.9       | 1.1       | 2.3       |
| Average Price                          | \$874,295     | 24.1                     | 61.3      | 82.9      | 95.8      | 181.7     | 235.8     |
| Median Price                           | \$840,000     | 20.0                     | 52.7      | 75.5      | 90.9      | 166.7     | 226.8     |
| Sale to List Price Ratio <sup>7</sup>  | 114.9         | 111.8                    | 102.8     | 99.7      | 105.7     | 99.9      | 98.4      |
| Median Days on Market                  | 8.0           | 7.0                      | 9.0       | 17.0      | 10.0      | 15.0      | 28.0      |
| Average Days on Market                 | 10.6          | 10.3                     | 15.7      | 29.7      | 17.0      | 24.2      | 40.4      |

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

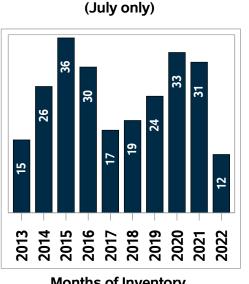
<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

#### HAMILTON MOUNTAIN (26) MLS® Residential Market Activity

**New Listings** 

(July only)

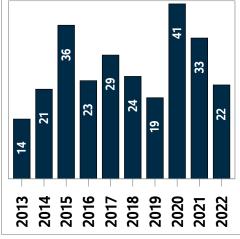




**Sales Activity** 

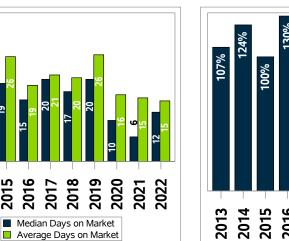
CREA

THE CANADIAN REAL



Days on Market (July only)



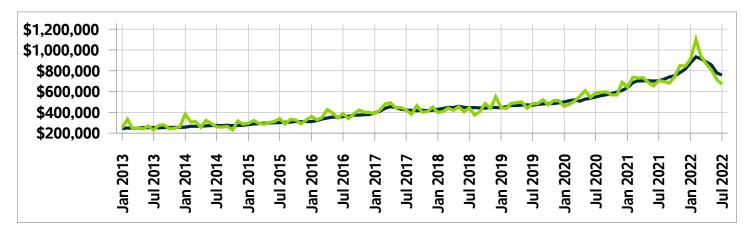


2013 - 1.8 2014 - 1.0 2015 - 0.8 2016 - 0.5 2017 - 1.9 2019 - 1.0 2019 - 1.0 2019 - 1.0 2019 - 1.0 2021 - 0.4 2021 - 0.4 2021 - 0.4 2022 - 0.6

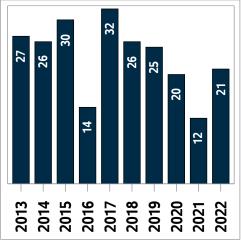
MLS® HPI Composite Benchmark Price and Average Price

2014 2015

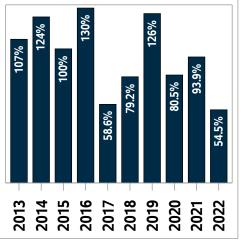
2013



Active Listings (July only)



Sales to New Listings Ratio (July only)



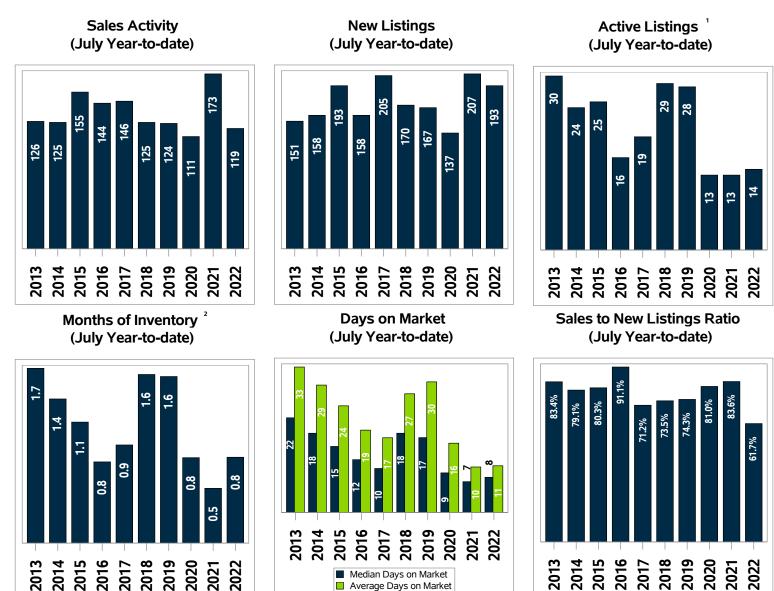




### **HAMILTON MOUNTAIN (26)**

**MLS® Residential Market Activity** 





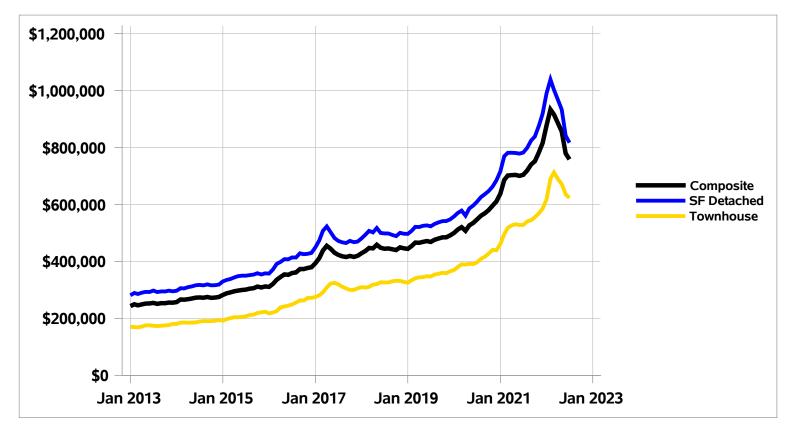
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





| MLS <sup>®</sup> Home Price Index Benchmark Price |           |                       |                 |                 |                  |             |             |
|---|-----------|-----------------------|-----------------|-----------------|------------------|-------------|-------------|
|   |           | percentage change vs. |                 |                 |                  |             |             |
| Benchmark<br>Type:                                | July 2022 | 1 month ago           | 3 months<br>ago | 6 months<br>ago | 12 months<br>ago | 3 years ago | 5 years ago |
| Composite   | \$758,600 | -2.7                  | -14.4           | -13.5           | 7.7              | 61.8        | 79.2        |
| SF Detached                                       | \$817,000 | -3.0                  | -15.6           | -17.5           | 4.4              | 56.1        | 72.9        |
| Townhouse   | \$623,300 | -2.0                  | -9.5            | 0.9             | 18.0             | 79.5        | 94.7        |



MLS<sup>®</sup> HPI Benchmark Price





# Composite 🏫 🏦 📕

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 31 to 50                  |
| <b>Basement Finish</b>                             | Totally finished          |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1263                      |
| Half Bathrooms                                     | 0                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 8                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |

### Single Family Detached 🏾 🏦

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 31 to 50                  |
| <b>Basement Finish</b>                             | Totally finished          |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1333                      |
| Half Bathrooms                                     | 0                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Lot Size   | 4591                      |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 8                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |





### Townhouse 🗰

| Features   | Value                     |  |  |  |
|--|---------------------------|--|--|--|
| Above Ground<br>Bedrooms                           | 3                         |  |  |  |
| Age Category                                       | 31 to 50                  |  |  |  |
| Attached<br>Specification                          | Row                       |  |  |  |
| <b>Basement Finish</b>                             | Totally finished          |  |  |  |
| Bedrooms   | 3                         |  |  |  |
| Below Ground<br>Bedrooms                           | 0                         |  |  |  |
| Exterior Walls                                     | Masonry & Siding          |  |  |  |
| Freshwater Supply                                  | Municipal<br>waterworks   |  |  |  |
| Full Bathrooms                                     | 1                         |  |  |  |
| Garage Description                                 | Attached, Single<br>width |  |  |  |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1184                      |  |  |  |
| Half Bathrooms                                     | 1                         |  |  |  |
| Heating  | Forced air                |  |  |  |
| Heating Fuel                                       | Natural Gas               |  |  |  |
| Number of<br>Fireplaces                            | 0                         |  |  |  |
| Total Number Of<br>Rooms                           | 7                         |  |  |  |
| Type Of Foundation                                 | Basement, Poured concrete |  |  |  |
| Wastewater<br>Disposal                             | Municipal sewers          |  |  |  |



#### **HAMILTON WEST (10)** MLS® Residential Market Activity



|  |             | Compared to <sup>°</sup> |           |           |           |           |           |  |
|--|-------------|--------------------------|-----------|-----------|-----------|-----------|-----------|--|
| Actual                                   | July 2022   | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |  |
| Sales Activity                           | 7           | -66.7                    | -68.2     | -50.0     | -30.0     | -50.0     | -66.7     |  |
| Dollar Volume                            | \$4,147,000 | -64.8                    | -59.6     | -20.2     | 21.6      | -3.2      | -25.3     |  |
| New Listings                             | 15          | -46.4                    | -44.4     | -42.3     | -40.0     | -40.0     | -34.8     |  |
| Active Listings                          | 32          | 10.3                     | -40.7     | -41.8     | -3.0      | -17.9     | -28.9     |  |
| Sales to New Listings Ratio <sup>1</sup> | 46.7        | 75.0                     | 81.5      | 53.8      | 40.0      | 56.0      | 91.3      |  |
| Months of Inventory <sup>2</sup>         | 4.6         | 1.4                      | 2.5       | 3.9       | 3.3       | 2.8       | 2.1       |  |
| Average Price                            | \$592,429   | 5.5                      | 26.8      | 59.5      | 73.7      | 93.5      | 124.0     |  |
| Median Price                             | \$579,000   | 13.5                     | 26.6      | 46.3      | 65.0      | 96.3      | 146.4     |  |
| Sale to List Price Ratio <sup>3</sup>    | 97.9        | 104.5                    | 99.2      | 98.3      | 99.2      | 99.7      | 95.6      |  |
| Median Days on Market                    | 22.0        | 13.0                     | 17.0      | 32.0      | 32.5      | 18.5      | 28.0      |  |
| Average Days on Market                   | 18.1        | 20.6                     | 24.8      | 47.2      | 40.0      | 17.8      | 37.4      |  |

|  |              | Compared to <sup>°</sup> |           |           |           |           |           |  |
|--|--------------|--------------------------|-----------|-----------|-----------|-----------|-----------|--|
| Year-to-date                           | July 2022    | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |  |
| Sales Activity                         | 103          | -34.0                    | 10.8      | -8.8      | -5.5      | -19.5     | -24.8     |  |
| Dollar Volume                          | \$69,936,170 | -21.5                    | 53.1      | 38.3      | 63.3      | 68.6      | 121.8     |  |
| New Listings                           | 194          | -17.4                    | -1.0      | -2.0      | 22.0      | 6.6       | 1.0       |  |
| Active Listings <sup>⁴</sup>           | 24           | -34.0                    | -44.3     | -50.5     | 23.1      | -33.7     | -53.4     |  |
| Sales to New Listings Ratio $^{\circ}$ | 53.1         | 66.4                     | 47.4      | 57.1      | 68.6      | 70.3      | 71.4      |  |
| Months of Inventory <sup>6</sup>       | 1.6          | 1.6                      | 3.2       | 2.9       | 1.2       | 1.9       | 2.6       |  |
| Average Price                          | \$678,992    | 18.9                     | 38.2      | 51.7      | 72.8      | 109.5     | 195.1     |  |
| Median Price                           | \$680,000    | 22.5                     | 44.2      | 54.9      | 78.9      | 126.7     | 223.8     |  |
| Sale to List Price Ratio <sup>7</sup>  | 110.2        | 104.6                    | 100.9     | 99.5      | 104.7     | 101.4     | 97.1      |  |
| Median Days on Market                  | 10.0         | 13.0                     | 15.0      | 18.0      | 13.0      | 14.5      | 24.0      |  |
| Average Days on Market                 | 17.0         | 26.5                     | 28.7      | 33.8      | 19.4      | 22.2      | 41.5      |  |

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

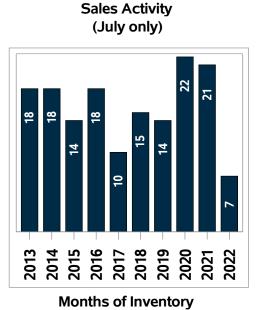
<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

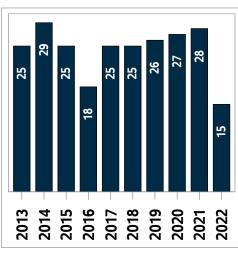
<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

### HAMILTON WEST (10) MLS® Residential Market Activity

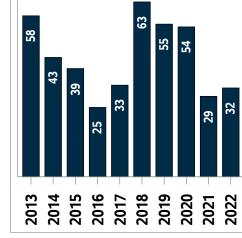




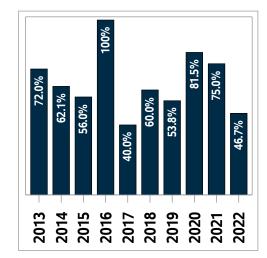
(July only)

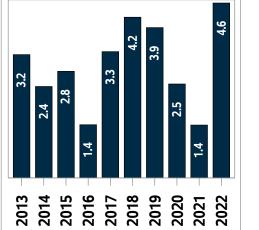


Days on Market (July only)

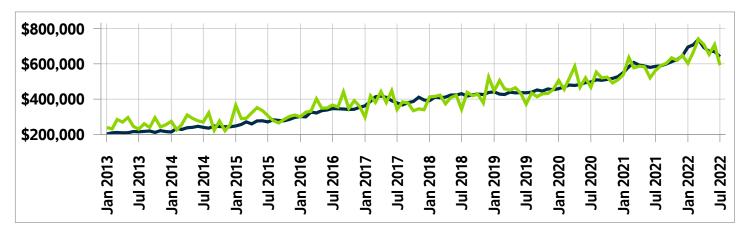


Sales to New Listings Ratio (July only)





MLS® HPI Composite Benchmark Price and Average Price





New Listings (July only)

Active Listings (July only)



#### **HAMILTON WEST (10) MLS® Residential Market Activity**



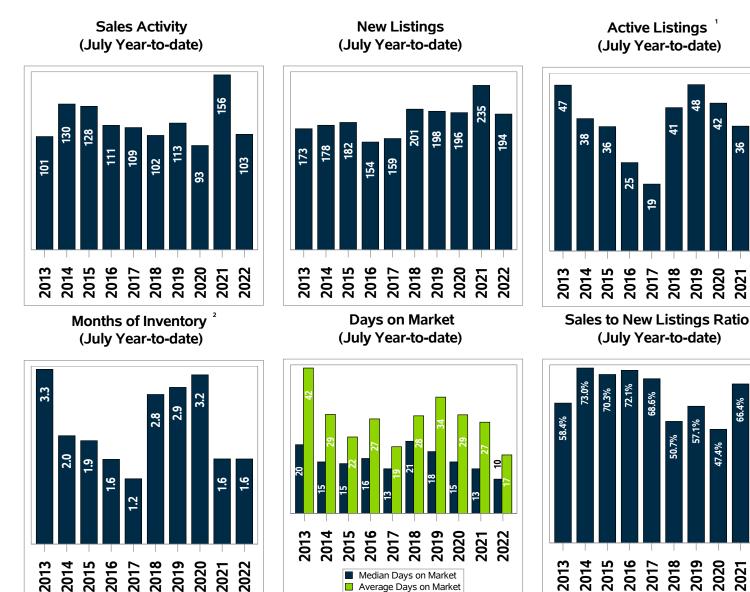
24

2022

53.1%

2021 2022

2021



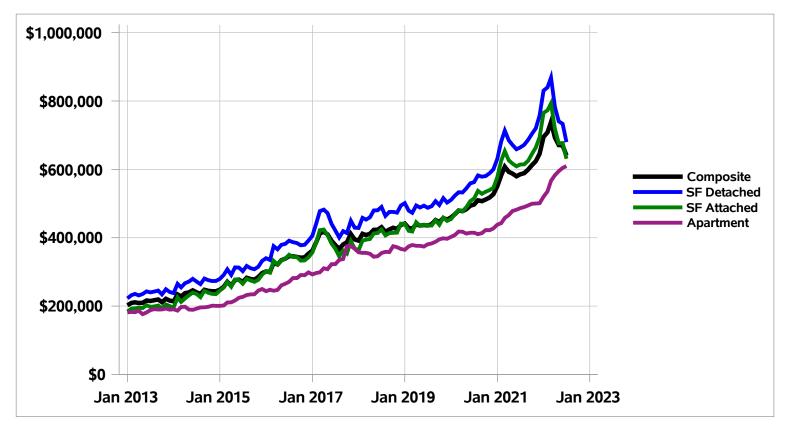
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





| MLS <sup>®</sup> Home Price Index Benchmark Price |           |             |   |       |      |      |      |  |  |  |
|---|-----------|-------------|---|-------|------|------|------|--|--|--|
|   |           |             | percentage change vs.                                 |       |      |      |      |  |  |  |
| Benchmark<br>Type:                                | July 2022 | 1 month ago | 3 months6 months12 months1 month agoagoago3 years ago |       |      |      |      |  |  |  |
| Composite   | \$640,400 | -4.4        | -7.6  | -7.8  | 9.4  | 46.9 | 69.2 |  |  |  |
| SF Detached                                       | \$679,700 | -7.3        | -13.1   | -18.1 | 2.3  | 39.4 | 61.3 |  |  |  |
| SF Attached                                       | \$631,000 | -6.8        | -12.2   | -17.6 | 2.7  | 44.6 | 71.5 |  |  |  |
| Apartment   | \$609,600 | 0.9         | 4.6   | 17.2  | 25.3 | 60.1 | 88.9 |  |  |  |



MLS<sup>®</sup> HPI Benchmark Price





# Composite 🏫 🏦 🖡

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 100+                        |
| <b>Basement Finish</b>                             | Unfinished                  |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry                     |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 1                           |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1191                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 6                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |

## 

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 100+                        |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry & Siding            |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 2                           |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1390                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Lot Size   | 2610                        |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 7                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |



### HAMILTON WEST (10) MLS® HPI Benchmark Descriptions



## Single Family Attached

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 100+                        |
| Attached<br>Specification                          | Semi Detached               |
| Basement Finish                                    | Unfinished                  |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry                     |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 1                           |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1248                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Lot Size   | 1940                        |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 6                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |

## Apartment

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 2                         |
| Age Category                                       | 0 to 5                    |
| Attached<br>Specification                          | Row                       |
| <b>Basement Finish</b>                             | Unfinished                |
| Bedrooms   | 2                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry                   |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 1                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 936                       |
| Half Bathrooms                                     | 0                         |
| Heating Fuel                                       | Natural Gas               |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 4                         |
| Type Of Covered<br>Parking                         | Underground               |
| Wastewater<br>Disposal                             | Municipal sewers          |



### **HAMILTON WEST (11)** MLS® Residential Market Activity



|  |             | Compared to <sup>®</sup> |           |           |           |           |           |  |
|--|-------------|--------------------------|-----------|-----------|-----------|-----------|-----------|--|
| Actual                                   | July 2022   | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |  |
| Sales Activity                           | 13          | -45.8                    | -31.6     | -23.5     | 8.3       | -53.6     | -38.1     |  |
| Dollar Volume                            | \$8,914,000 | -47.2                    | -18.0     | -2.3      | 70.1      | -12.8     | 31.9      |  |
| New Listings                             | 17          | -39.3                    | -54.1     | -43.3     | -45.2     | 0.0       | -45.2     |  |
| Active Listings                          | 42          | 40.0                     | -2.3      | -20.8     | -26.3     | 61.5      | -35.4     |  |
| Sales to New Listings Ratio <sup>1</sup> | 76.5        | 85.7                     | 51.4      | 56.7      | 38.7      | 164.7     | 67.7      |  |
| Months of Inventory <sup>2</sup>         | 3.2         | 1.3                      | 2.3       | 3.1       | 4.8       | 0.9       | 3.1       |  |
| Average Price                            | \$685,692   | -2.6                     | 19.9      | 27.8      | 57.1      | 87.9      | 113.1     |  |
| Median Price                             | \$735,500   | 0.2                      | 26.8      | 29.0      | 61.1      | 95.1      | 138.0     |  |
| Sale to List Price Ratio <sup>3</sup>    | 96.6        | 103.9                    | 100.4     | 97.6      | 98.1      | 97.8      | 97.8      |  |
| Median Days on Market                    | 17.0        | 12.0                     | 18.0      | 27.0      | 16.5      | 40.0      | 28.0      |  |
| Average Days on Market                   | 27.5        | 44.8                     | 21.4      | 37.0      | 21.1      | 41.2      | 34.4      |  |

|  |               | Compared to <sup>°</sup> |           |           |           |           |           |
|--|---------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Year-to-date                           | July 2022     | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                         | 126           | -40.3                    | 23.5      | 5.9       | -14.9     | -23.6     | -31.1     |
| Dollar Volume                          | \$105,777,643 | -26.4                    | 82.8      | 77.0      | 43.5      | 64.2      | 82.5      |
| New Listings                           | 236           | -14.2                    | 24.9      | 14.0      | 3.5       | 18.6      | -4.1      |
| Active Listings <sup>⁴</sup>           | 33            | 9.3                      | -8.2      | -29.1     | 6.8       | -11.0     | -36.9     |
| Sales to New Listings Ratio $^{\circ}$ | 53.4          | 76.7                     | 54.0      | 57.5      | 64.9      | 82.9      | 74.4      |
| Months of Inventory 6                  | 1.9           | 1.0                      | 2.5       | 2.8       | 1.5       | 1.6       | 2.0       |
| Average Price                          | \$839,505     | 23.2                     | 48.0      | 67.2      | 68.5      | 115.0     | 165.1     |
| Median Price                           | \$854,444     | 23.8                     | 47.4      | 69.2      | 64.6      | 121.4     | 170.9     |
| Sale to List Price Ratio <sup>7</sup>  | 110.3         | 104.5                    | 100.4     | 98.0      | 103.0     | 98.7      | 97.3      |
| Median Days on Market                  | 8.0           | 10.0                     | 17.5      | 22.0      | 11.0      | 22.0      | 22.0      |
| Average Days on Market                 | 16.1          | 21.8                     | 31.7      | 33.6      | 17.7      | 33.3      | 38.5      |

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

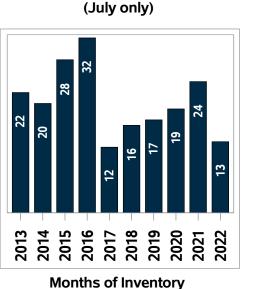
<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

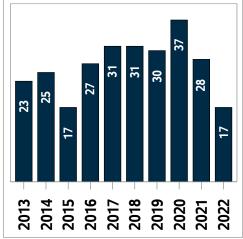


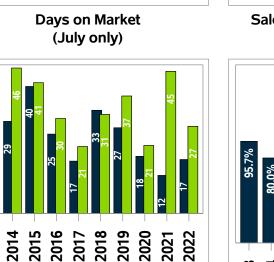
### HAMILTON WEST (11) MLS® Residential Market Activity

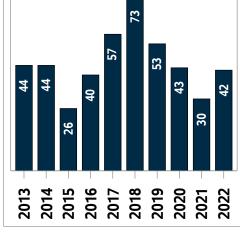




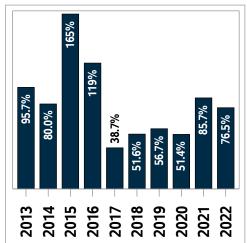
**Sales Activity** 

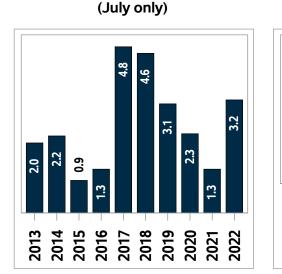






Sales to New Listings Ratio (July only)

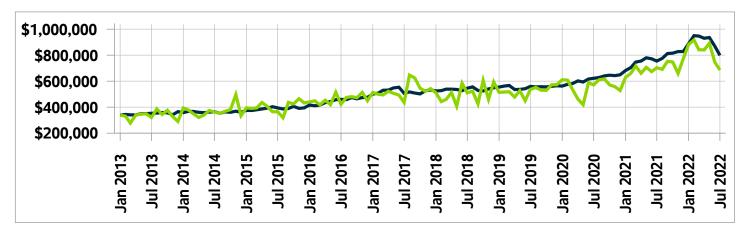




MLS® HPI Composite Benchmark Price and Average Price

Median Days on Market
Average Days on Market

2013



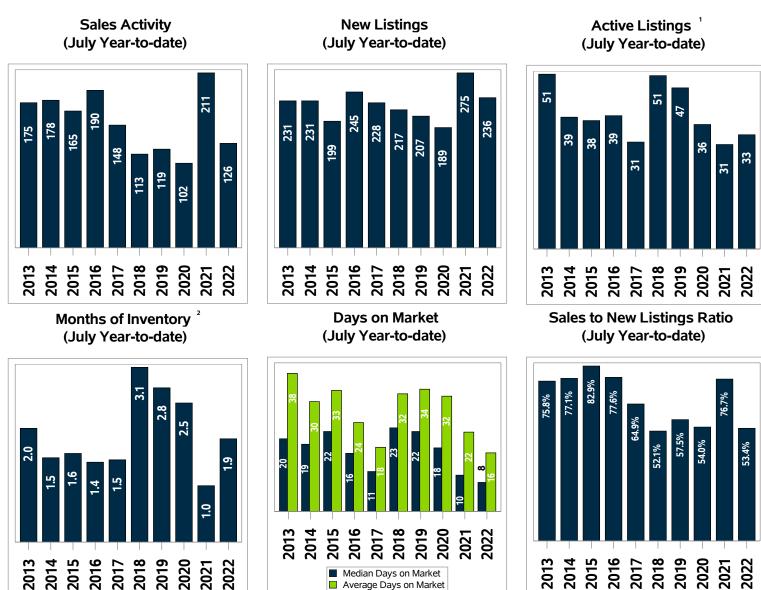
New Listings (July only)

Active Listings (July only)



#### HAMILTON WEST (11) MLS® Residential Market Activity





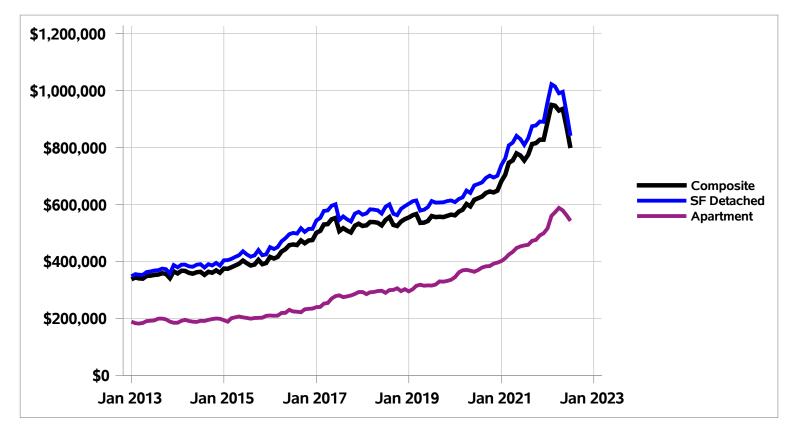
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





| MLS <sup>®</sup> Home Price Index Benchmark Price |           |                       |   |       |      |      |      |  |  |  |
|---|-----------|-----------------------|---|-------|------|------|------|--|--|--|
|   |           | percentage change vs. |   |       |      |      |      |  |  |  |
| Benchmark<br>Type:                                | July 2022 | 1 month ago           | 3 months6 months12 months1 month agoagoago3 years ago |       |      |      |      |  |  |  |
| Composite   | \$798,300 | -8.3                  | -14.2   | -10.2 | 5.8  | 42.6 | 57.6 |  |  |  |
| SF Detached                                       | \$841,400 | -8.6                  | -15.1   | -12.3 | 4.0  | 37.4 | 54.3 |  |  |  |
| Apartment   | \$542,700 | -3.5                  | -7.7  | 5.1   | 18.9 | 72.0 | 92.9 |  |  |  |



MLS<sup>®</sup> HPI Benchmark Price





# Composite 🏫 🏦 🖡

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 51 to 99                    |
| <b>Basement Finish</b>                             | Totally finished            |
| Bedrooms   | 4                           |
| Below Ground<br>Bedrooms                           | 1                           |
| Exterior Walls                                     | Masonry & Siding            |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 2                           |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1254                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 8                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |

### Single Family Detached 🏦

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 51 to 99                    |
| <b>Basement Finish</b>                             | Totally finished            |
| Bedrooms   | 4                           |
| Below Ground<br>Bedrooms                           | 1                           |
| Exterior Walls                                     | Masonry & Siding            |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 2                           |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1335                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Lot Size   | 4000                        |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 9                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |





# Apartment

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 2                         |
| Age Category                                       | 31 to 50                  |
| Attached<br>Specification                          | Row                       |
| <b>Basement Finish</b>                             | Unfinished                |
| Bedrooms   | 2                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry                   |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 1                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1018                      |
| Half Bathrooms                                     | 0                         |
| Heating  | Radiating                 |
| Heating Fuel                                       | Natural Gas               |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 5                         |
| Type Of Covered<br>Parking                         | Underground               |
| Wastewater<br>Disposal                             | Municipal sewers          |



### **HAMILTON WEST (12)** MLS® Residential Market Activity



|  |              | Compared to <sup>°</sup> |           |           |           |           |           |  |
|--|--------------|--------------------------|-----------|-----------|-----------|-----------|-----------|--|
| Actual                                   | July 2022    | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |  |
| Sales Activity                           | 17           | -45.2                    | -48.5     | -41.4     | -29.2     | -54.1     | -32.0     |  |
| Dollar Volume                            | \$13,720,500 | -30.3                    | -22.2     | -14.7     | 28.6      | -2.8      | 47.3      |  |
| New Listings                             | 32           | -13.5                    | -27.3     | -13.5     | 6.7       | 3.2       | -8.6      |  |
| Active Listings                          | 51           | 54.5                     | -3.8      | 6.3       | 30.8      | 27.5      | -20.3     |  |
| Sales to New Listings Ratio <sup>1</sup> | 53.1         | 83.8                     | 75.0      | 78.4      | 80.0      | 119.4     | 71.4      |  |
| Months of Inventory <sup>2</sup>         | 3.0          | 1.1                      | 1.6       | 1.7       | 1.6       | 1.1       | 2.6       |  |
| Average Price                            | \$807,088    | 27.1                     | 50.9      | 45.5      | 81.5      | 111.5     | 116.7     |  |
| Median Price                             | \$765,000    | 57.7                     | 53.0      | 54.9      | 108.2     | 132.5     | 120.5     |  |
| Sale to List Price Ratio <sup>3</sup>    | 96.3         | 103.9                    | 99.2      | 98.9      | 99.9      | 98.7      | 97.6      |  |
| Median Days on Market                    | 22.0         | 15.0                     | 20.0      | 17.0      | 28.5      | 20.0      | 27.0      |  |
| Average Days on Market                   | 21.9         | 24.1                     | 24.6      | 23.1      | 37.0      | 31.5      | 46.5      |  |

|  |               | Compared to <sup>°</sup> |           |           |           |           |           |
|--|---------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Year-to-date                           | July 2022     | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                         | 154           | -34.2                    | -1.9      | -11.5     | -21.4     | -23.8     | -9.4      |
| Dollar Volume                          | \$128,672,293 | -20.6                    | 45.1      | 44.2      | 34.3      | 69.4      | 132.9     |
| New Listings                           | 268           | -12.1                    | 9.4       | 2.3       | 3.5       | -0.7      | 10.3      |
| Active Listings <sup>⁴</sup>           | 32            | -5.5                     | -25.4     | -33.2     | -6.7      | -39.7     | -49.9     |
| Sales to New Listings Ratio $^{\circ}$ | 57.5          | 76.7                     | 64.1      | 66.4      | 75.7      | 74.8      | 70.0      |
| Months of Inventory <sup>6</sup>       | 1.4           | 1.0                      | 1.9       | 1.9       | 1.2       | 1.8       | 2.6       |
| Average Price                          | \$835,534     | 20.7                     | 48.0      | 62.9      | 70.9      | 122.1     | 157.1     |
| Median Price                           | \$717,500     | 20.0                     | 28.8      | 50.3      | 59.4      | 105.0     | 129.6     |
| Sale to List Price Ratio <sup>7</sup>  | 107.4         | 104.9                    | 99.6      | 98.3      | 105.0     | 100.1     | 98.3      |
| Median Days on Market                  | 8.5           | 12.0                     | 18.0      | 18.0      | 13.0      | 17.0      | 23.5      |
| Average Days on Market                 | 14.8          | 22.6                     | 28.1      | 32.7      | 23.2      | 31.0      | 49.8      |

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

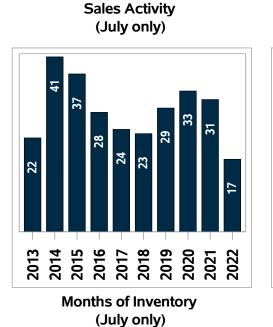
<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

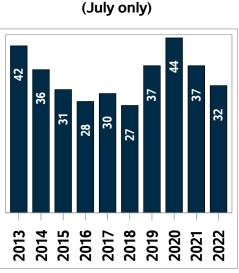


### HAMILTON WEST (12) MLS® Residential Market Activity

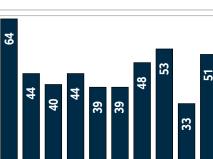
**New Listings** 







Days on Market (July only)



2017 2018 2019

2020

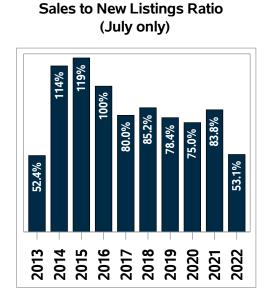
2021 2022

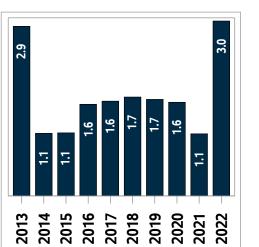
2014 2015 2016

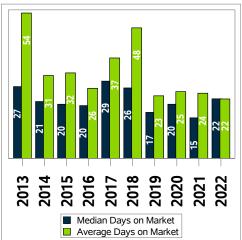
2013

**Active Listings** 

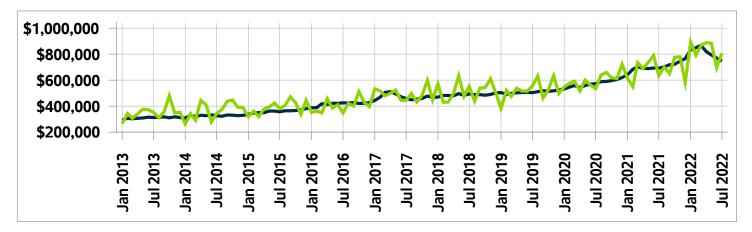
(July only)







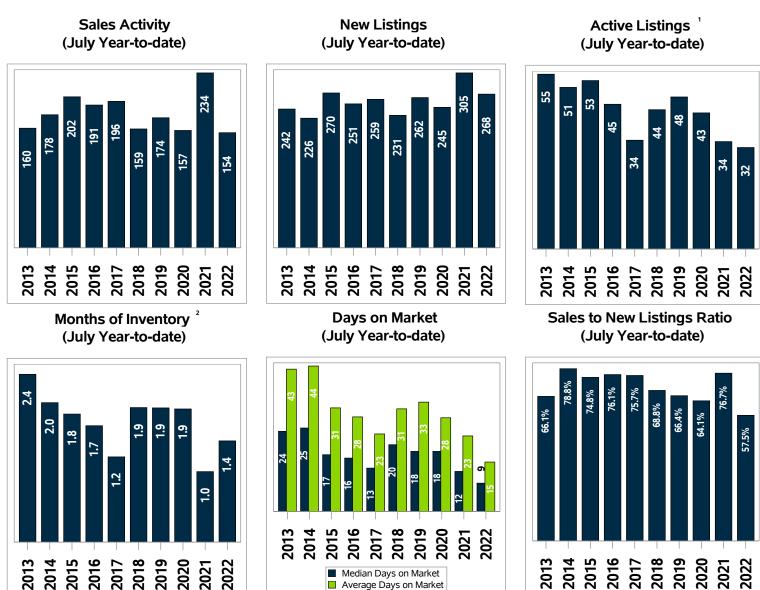
MLS® HPI Composite Benchmark Price and Average Price





#### HAMILTON WEST (12) **MLS®** Residential Market Activity





<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

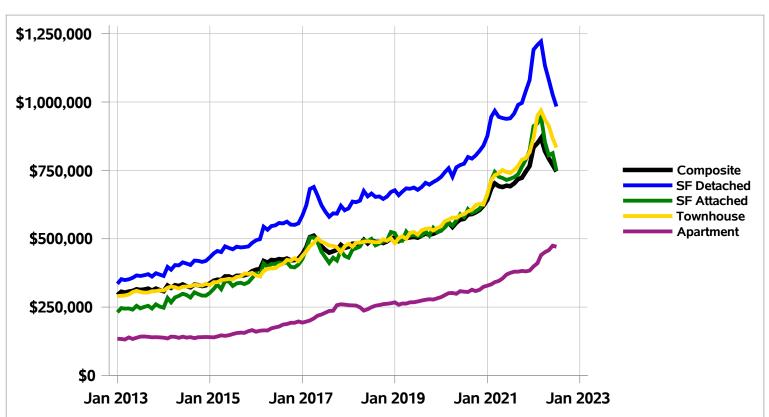
Average Days on Market

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





| MLS <sup>®</sup> Home Price Index Benchmark Price |           |             |  |       |      |      |       |  |  |
|---|-----------|-------------|--|-------|------|------|-------|--|--|
|   |           |             | percentage change vs.1 month ago3 months<br>ago6 months<br>ago12 months<br>ago3 years ago5 years ago |       |      |      |       |  |  |
| Benchmark<br>Type:                                | July 2022 | 1 month ago |  |       |      |      |       |  |  |
| Composite   | \$745,900 | -3.1        | -9.1   | -10.6 | 7.8  | 48.1 | 62.4  |  |  |
| SF Detached                                       | \$983,500 | -4.2        | -13.2  | -17.5 | 4.6  | 44.9 | 64.1  |  |  |
| SF Attached                                       | \$748,800 | -7.9        | -12.3  | -17.9 | 4.1  | 47.2 | 73.2  |  |  |
| Townhouse   | \$833,400 | -3.9        | -10.9  | -4.0  | 12.6 | 61.8 | 72.4  |  |  |
| Apartment   | \$470,600 | -0.8        | 4.4  | 18.1  | 25.5 | 74.0 | 105.2 |  |  |



MLS<sup>®</sup> HPI Benchmark Price





# Composite 🏫 🏦 🖡

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 2                           |
| Age Category                                       | 51 to 99                    |
| <b>Basement Finish</b>                             | Unfinished                  |
| Bedrooms   | 2                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry                     |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 1                           |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1313                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 6                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |

### Single Family Detached 🏦

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 51 to 99                    |
| <b>Basement Finish</b>                             | Unfinished                  |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry & Siding            |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 2                           |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1690                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Lot Size   | 3255                        |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 7                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |



# HAMILTON WEST (12) MLS® HPI Benchmark Descriptions



# Single Family Attached 🎁

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 100+                        |
| Attached<br>Specification                          | Semi Detached               |
| <b>Basement Finish</b>                             | Unfinished                  |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry                     |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 1                           |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1393                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Lot Size   | 2128                        |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 6                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Municipal sewers            |



| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 16 to 30                  |
| Attached<br>Specification                          | Row                       |
| <b>Basement Finish</b>                             | Totally finished          |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1427                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 6                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |





# Apartment

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 2                         |
| Age Category                                       | 0 to 5                    |
| Attached<br>Specification                          | Row                       |
| <b>Basement Finish</b>                             | Unfinished                |
| Bedrooms   | 2                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry                   |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 1                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 933                       |
| Half Bathrooms                                     | 0                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 4                         |
| Type Of Covered<br>Parking                         | Underground               |
| Wastewater<br>Disposal                             | Municipal sewers          |



### **STONEY CREEK (50)** MLS® Residential Market Activity



|  |              | Compared to ° |           |           |           |           |           |
|--|--------------|---------------|-----------|-----------|-----------|-----------|-----------|
| Actual                                   | July 2022    | July 2021     | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                           | 29           | -45.3         | -64.2     | -32.6     | 7.4       | -12.1     | 3.6       |
| Dollar Volume                            | \$25,373,500 | -45.7         | -53.3     | 6.6       | 58.4      | 86.8      | 189.0     |
| New Listings                             | 48           | -20.0         | -43.5     | -33.3     | -14.3     | 37.1      | 100.0     |
| Active Listings                          | 75           | 150.0         | 59.6      | -25.7     | -20.2     | 59.6      | 47.1      |
| Sales to New Listings Ratio <sup>1</sup> | 60.4         | 88.3          | 95.3      | 59.7      | 48.2      | 94.3      | 116.7     |
| Months of Inventory <sup>2</sup>         | 2.6          | 0.6           | 0.6       | 2.3       | 3.5       | 1.4       | 1.8       |
| Average Price                            | \$874,948    | -0.7          | 30.5      | 58.1      | 47.5      | 112.5     | 179.0     |
| Median Price                             | \$810,000    | -1.2          | 29.6      | 51.4      | 50.0      | 115.4     | 170.0     |
| Sale to List Price Ratio <sup>3</sup>    | 98.7         | 105.1         | 100.7     | 98.6      | 98.4      | 99.1      | 98.8      |
| Median Days on Market                    | 31.0         | 9.0           | 11.0      | 26.0      | 26.0      | 23.0      | 33.0      |
| Average Days on Market                   | 34.0         | 16.8          | 18.0      | 30.4      | 28.1      | 34.9      | 38.8      |

|  |               | Compared to <sup>°</sup> |           |           |           |           |           |
|--|---------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Year-to-date                           | July 2022     | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                         | 284           | -30.6                    | -18.9     | -7.5      | 18.3      | 27.9      | 47.2      |
| Dollar Volume                          | \$292,202,055 | -15.4                    | 33.3      | 71.3      | 114.9     | 235.9     | 391.8     |
| New Listings                           | 583           | 9.4                      | 36.2      | 14.8      | 46.5      | 103.1     | 139.9     |
| Active Listings <sup>⁴</sup>           | 59            | 68.7                     | 9.0       | -39.9     | 23.9      | 25.8      | 5.9       |
| Sales to New Listings Ratio $^{\circ}$ | 48.7          | 76.7                     | 81.8      | 60.4      | 60.3      | 77.4      | 79.4      |
| Months of Inventory <sup>6</sup>       | 1.4           | 0.6                      | 1.1       | 2.2       | 1.4       | 1.5       | 2.0       |
| Average Price                          | \$1,028,880   | 21.8                     | 64.3      | 85.1      | 81.6      | 162.6     | 234.2     |
| Median Price                           | \$960,000     | 20.0                     | 60.0      | 79.4      | 82.9      | 161.6     | 225.4     |
| Sale to List Price Ratio <sup>7</sup>  | 110.8         | 108.5                    | 100.1     | 98.4      | 104.0     | 99.3      | 98.1      |
| Median Days on Market                  | 9.0           | 8.0                      | 13.0      | 20.0      | 9.0       | 17.0      | 28.0      |
| Average Days on Market                 | 14.2          | 11.8                     | 21.9      | 31.8      | 14.4      | 30.0      | 42.3      |

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

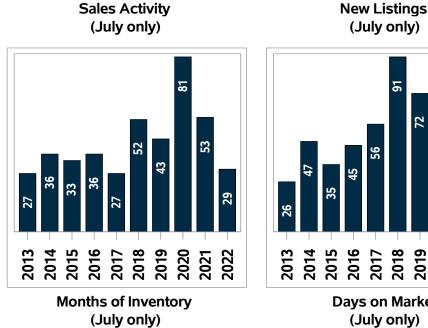
<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### **STONEY CREEK (50) MLS® Residential Market Activity**

(July only)





2.6

0.6 0.0

> 2021 2022

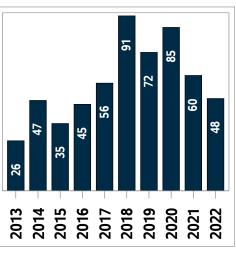
3.5

2014 2015 2016 2016 2017 2018

2013

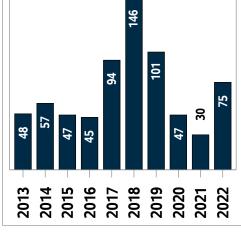
2.3

2019 2020



**Days on Market** (July only)

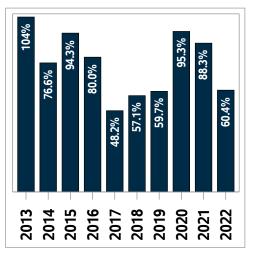




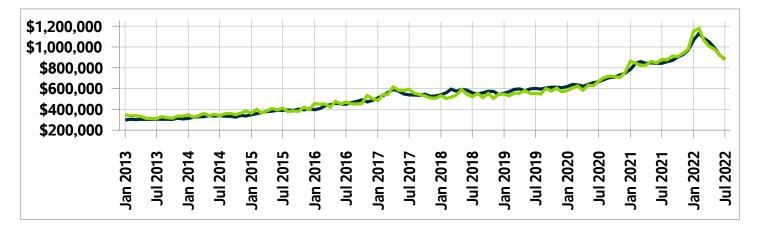
**Active Listings** 

(July only)

Sales to New Listings Ratio (July only)



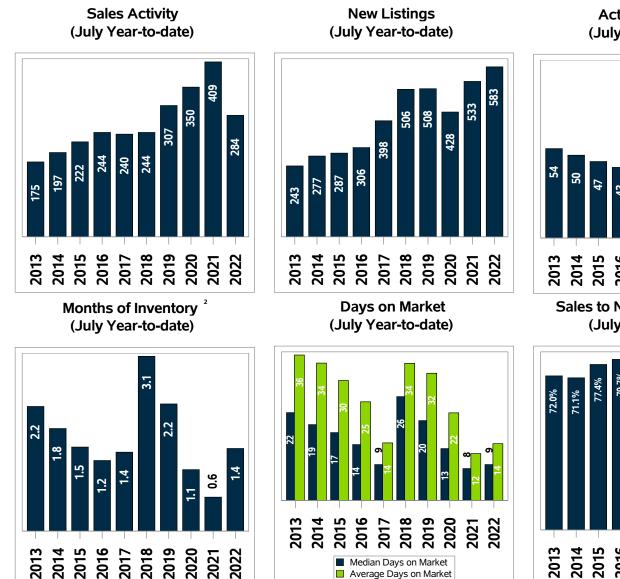
#### MLS® HPI Composite Benchmark Price and Average Price



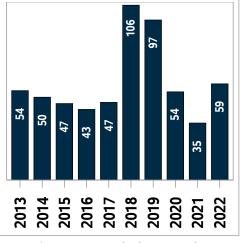


### **STONEY CREEK (50) MLS® Residential Market Activity**

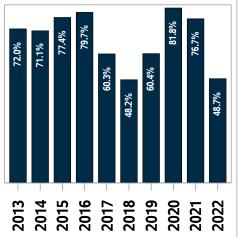




Active Listings <sup>1</sup> (July Year-to-date)



Sales to New Listings Ratio (July Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

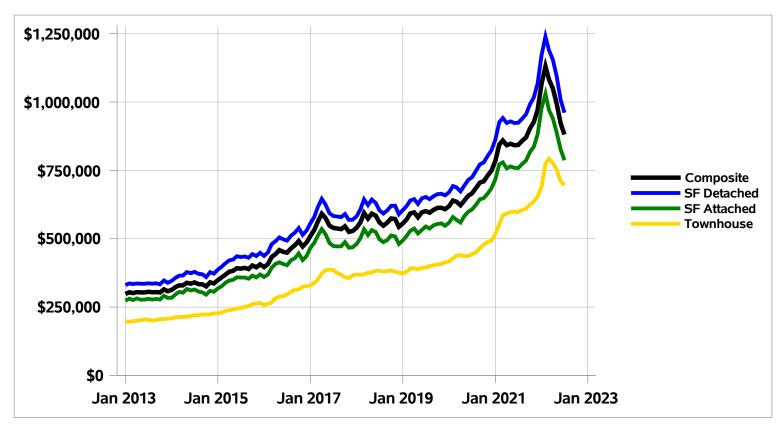
Median Days on Market Average Days on Market

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





| MLS <sup>®</sup> Home Price Index Benchmark Price |           |             |                       |                 |                  |             |             |  |
|---|-----------|-------------|-----------------------|-----------------|------------------|-------------|-------------|--|
|   |           |             | percentage change vs. |                 |                  |             |             |  |
| Benchmark<br>Type:                                | July 2022 | 1 month ago | 3 months<br>ago       | 6 months<br>ago | 12 months<br>ago | 3 years ago | 5 years ago |  |
| Composite   | \$881,100 | -4.4        | -16.0                 | -17.4           | 4.5              | 46.6        | 63.3        |  |
| SF Detached                                       | \$960,700 | -4.7        | -16.8                 | -18.0           | 4.0              | 47.2        | 64.7        |  |
| SF Attached                                       | \$787,000 | -4.8        | -16.2                 | -19.5           | 3.7              | 44.5        | 66.3        |  |
| Townhouse   | \$696,200 | -2.0        | -10.3                 | 0.9             | 16.5             | 76.7        | 80.6        |  |



MLS<sup>®</sup> HPI Benchmark Price





## Composite 🏤 🏦 🖡

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 31 to 50                  |
| <b>Basement Finish</b>                             | Totally finished          |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1484                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 7                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |

## Single Family Detached 🏾 🏦

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 31 to 50                  |
| <b>Basement Finish</b>                             | Totally finished          |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1826                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Lot Size   | 5005                      |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 8                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |



### STONEY CREEK (50) MLS® HPI Benchmark Descriptions



## Single Family Attached

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 0 to 5                    |
| Attached<br>Specification                          | Row                       |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1384                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Lot Size   | 2200                      |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 7                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |



| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 16 to 30                  |
| Attached<br>Specification                          | Row                       |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 1                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1301                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 7                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |



### **STONEY CREEK (51)** MLS® Residential Market Activity



|  |              | Compared to <sup>°</sup> |           |           |           |           |           |
|--|--------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Actual                                   | July 2022    | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                           | 38           | -45.7                    | -63.8     | -49.3     | -25.5     | -41.5     | -39.7     |
| Dollar Volume                            | \$32,530,570 | -40.9                    | -48.6     | -24.6     | 27.3      | 35.5      | 68.8      |
| New Listings                             | 108          | 30.1                     | -16.3     | 6.9       | -1.8      | 31.7      | 21.3      |
| Active Listings                          | 153          | 142.9                    | 29.7      | -5.6      | -13.1     | -6.1      | -23.9     |
| Sales to New Listings Ratio <sup>1</sup> | 35.2         | 84.3                     | 81.4      | 74.3      | 46.4      | 79.3      | 70.8      |
| Months of Inventory <sup>2</sup>         | 4.0          | 0.9                      | 1.1       | 2.2       | 3.5       | 2.5       | 3.2       |
| Average Price                            | \$856,068    | 9.0                      | 41.9      | 48.7      | 70.8      | 131.7     | 179.9     |
| Median Price                             | \$757,500    | -2.7                     | 28.2      | 40.3      | 53.8      | 125.4     | 180.6     |
| Sale to List Price Ratio <sup>3</sup>    | 99.7         | 104.1                    | 99.4      | 98.4      | 98.0      | 97.7      | 97.4      |
| Median Days on Market                    | 25.0         | 9.0                      | 14.0      | 27.0      | 24.0      | 21.0      | 31.0      |
| Average Days on Market                   | 26.8         | 16.6                     | 26.2      | 36.4      | 26.0      | 39.7      | 41.2      |

|  |               | Compared to ° |           |           |           |           |           |
|--|---------------|---------------|-----------|-----------|-----------|-----------|-----------|
| Year-to-date                           | July 2022     | July 2021     | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                         | 438           | -31.2         | -8.8      | -1.4      | -6.8      | -5.4      | 1.2       |
| Dollar Volume                          | \$422,874,654 | -17.5         | 44.2      | 73.0      | 61.0      | 141.9     | 210.3     |
| New Listings                           | 876           | 8.8           | 34.6      | 19.3      | 19.5      | 32.5      | 37.5      |
| Active Listings <sup>⁴</sup>           | 103           | 57.9          | -10.4     | -34.8     | 2.7       | -27.6     | -43.5     |
| Sales to New Listings Ratio $^{\circ}$ | 50.0          | 79.1          | 73.7      | 60.5      | 64.1      | 70.0      | 68.0      |
| Months of Inventory 6                  | 1.6           | 0.7           | 1.7       | 2.5       | 1.5       | 2.1       | 2.9       |
| Average Price                          | \$965,467     | 20.0          | 58.0      | 75.4      | 72.8      | 155.7     | 206.8     |
| Median Price                           | \$875,000     | 15.1          | 50.1      | 68.3      | 69.9      | 153.6     | 201.7     |
| Sale to List Price Ratio <sup>7</sup>  | 109.4         | 106.3         | 99.2      | 98.4      | 104.3     | 98.2      | 97.8      |
| Median Days on Market                  | 8.0           | 8.0           | 17.0      | 20.5      | 10.0      | 21.0      | 31.0      |
| Average Days on Market                 | 12.7          | 13.8          | 30.4      | 32.1      | 19.2      | 35.9      | 48.6      |

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



### **STONEY CREEK (51) MLS® Residential Market Activity**

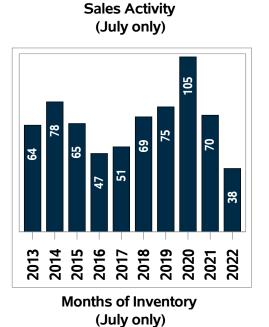
**New Listings** 

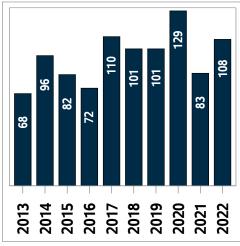
(July only)



153

2022





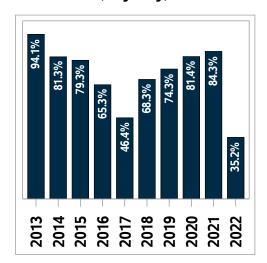
**Days on Market** (July only)

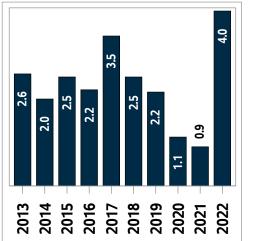


**Active Listings** 

(July only)

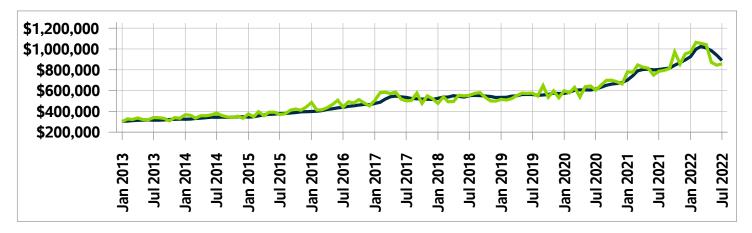
173







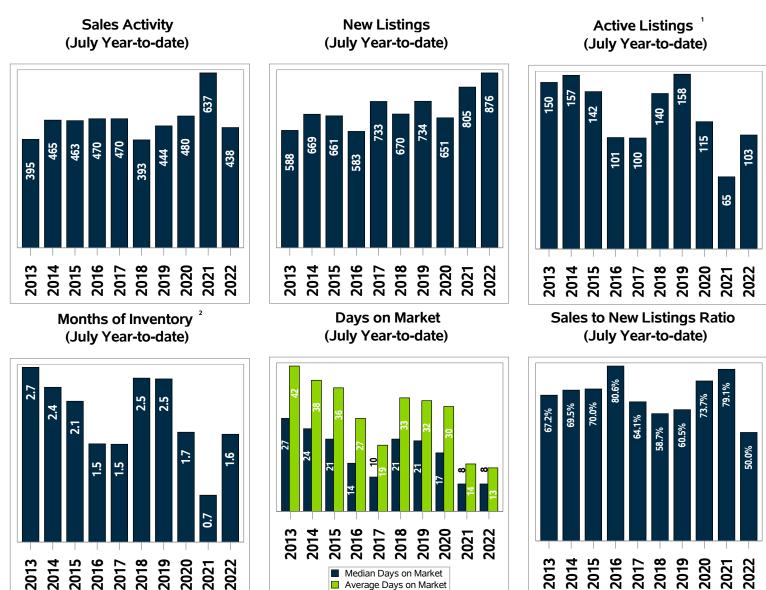






### STONEY CREEK (51) MLS® Residential Market Activity





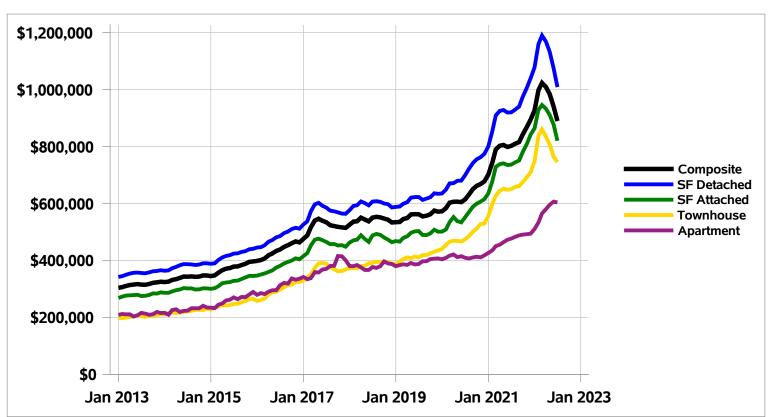
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





|                    | MLS <sup>®</sup> Home Price Index Benchmark Price |             |                       |                 |                  |             |             |
|--------------------|---|-------------|-----------------------|-----------------|------------------|-------------|-------------|
|                    |   |             | percentage change vs. |                 |                  |             |             |
| Benchmark<br>Type: | July 2022   | 1 month ago | 3 months<br>ago       | 6 months<br>ago | 12 months<br>ago | 3 years ago | 5 years ago |
| Composite          | \$889,500   | -5.4        | -11.9                 | -4.0            | 10.9             | 58.2        | 66.4        |
| SF Detached        | \$1,008,800                                       | -6.1        | -13.7                 | -6.4            | 9.6              | 61.9        | 72.2        |
| SF Attached        | \$820,300   | -6.4        | -12.1                 | -5.0            | 11.4             | 63.0        | 76.3        |
| Townhouse          | \$745,500   | -2.4        | -10.7                 | -0.4            | 14.5             | 81.3        | 91.6        |
| Apartment          | \$603,900   | -0.4        | 4.0                   | 18.3            | 26.6             | 55.7        | 63.0        |



### MLS<sup>®</sup> HPI Benchmark Price





## Composite 🏤 🏦 🖡

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 31 to 50                  |
| <b>Basement Finish</b>                             | Totally finished          |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry                   |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1417                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 7                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |

## Single Family Detached 🏾 🏦

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 51 to 99                  |
| <b>Basement Finish</b>                             | Totally finished          |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry                   |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1682                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Lot Size   | 5903                      |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 8                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |



# STONEY CREEK (51) MLS® HPI Benchmark Descriptions



# Single Family Attached

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 6 to 15                   |
| Attached<br>Specification                          | Row                       |
| <b>Basement Finish</b>                             | Totally finished          |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1374                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Lot Size   | 2412                      |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 7                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |



| ouse |  |
|------|--|
|      |  |

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 16 to 30                  |
| Attached<br>Specification                          | Row                       |
| <b>Basement Finish</b>                             | Totally finished          |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1296                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 7                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |





# Apartment

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 1                         |
| Age Category                                       | 0 to 5                    |
| Attached<br>Specification                          | Row                       |
| <b>Basement Finish</b>                             | Unfinished                |
| Bedrooms   | 1                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry                   |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 1                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 888                       |
| Half Bathrooms                                     | 0                         |
| Heating  | Forced air                |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 5                         |
| Type Of Covered<br>Parking                         | Underground               |
| Wastewater<br>Disposal                             | Municipal sewers          |



### **STONEY CREEK (52)** MLS® Residential Market Activity



|  |             | Compared to <sup>°</sup> |           |           |           |           |           |
|--|-------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Actual                                   | July 2022   | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                           | 2           |                          | -60.0     | -33.3     | 100.0     | -50.0     | -33.3     |
| Dollar Volume                            | \$1,820,000 |                          | -56.6     | 11.5      | 203.3     | -3.7      | -11.7     |
| New Listings                             | 10          | 233.3                    | 150.0     | 66.7      | 66.7      | 100.0     | 400.0     |
| Active Listings                          | 18          | 100.0                    | 100.0     | 28.6      | 50.0      | 63.6      | 100.0     |
| Sales to New Listings Ratio <sup>1</sup> | 20.0        | —                        | 125.0     | 50.0      | 16.7      | 80.0      | 150.0     |
| Months of Inventory <sup>2</sup>         | 9.0         | _                        | 1.8       | 4.7       | 12.0      | 2.8       | 3.0       |
| Average Price                            | \$910,000   | —                        | 8.6       | 67.3      | 51.7      | 92.6      | 32.4      |
| Median Price                             | \$910,000   |                          | 4.6       | 80.2      | 51.7      | 96.3      | 34.8      |
| Sale to List Price Ratio <sup>3</sup>    | 95.8        | —                        | 99.9      | 96.6      | 107.2     | 97.3      | 94.9      |
| Median Days on Market                    | 3.0         |                          | 19.0      | 39.0      | 5.0       | 45.0      | 95.0      |
| Average Days on Market                   | 3.0         |                          | 18.6      | 54.7      | 5.0       | 39.3      | 81.0      |

|  |              | Compared to <sup>®</sup> |           |           |           |           |           |
|--|--------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Year-to-date                           | July 2022    | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                         | 27           | 3.8                      | 35.0      | 68.8      | 28.6      | 58.8      | 80.0      |
| Dollar Volume                          | \$31,936,285 | 9.9                      | 98.1      | 248.3     | 138.4     | 288.6     | 431.8     |
| New Listings                           | 59           | 31.1                     | 78.8      | 73.5      | 63.9      | 90.3      | 168.2     |
| Active Listings <sup>⁴</sup>           | 11           | 37.0                     | 7.2       | 13.8      | 21.3      | 42.3      | 21.3      |
| Sales to New Listings Ratio $^{\circ}$ | 45.8         | 57.8                     | 60.6      | 47.1      | 58.3      | 54.8      | 68.2      |
| Months of Inventory $^{\circ}$         | 2.7          | 2.1                      | 3.5       | 4.1       | 2.9       | 3.1       | 4.1       |
| Average Price                          | \$1,182,825  | 5.8                      | 46.7      | 106.4     | 85.4      | 144.7     | 195.4     |
| Median Price                           | \$1,000,000  | 5.4                      | 33.8      | 98.0      | 66.7      | 112.8     | 196.3     |
| Sale to List Price Ratio <sup>7</sup>  | 105.2        | 110.7                    | 97.6      | 96.7      | 98.5      | 96.7      | 95.7      |
| Median Days on Market                  | 9.0          | 7.0                      | 21.0      | 36.5      | 27.0      | 39.0      | 45.0      |
| Average Days on Market                 | 12.7         | 8.7                      | 39.5      | 45.9      | 58.6      | 45.3      | 79.9      |

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

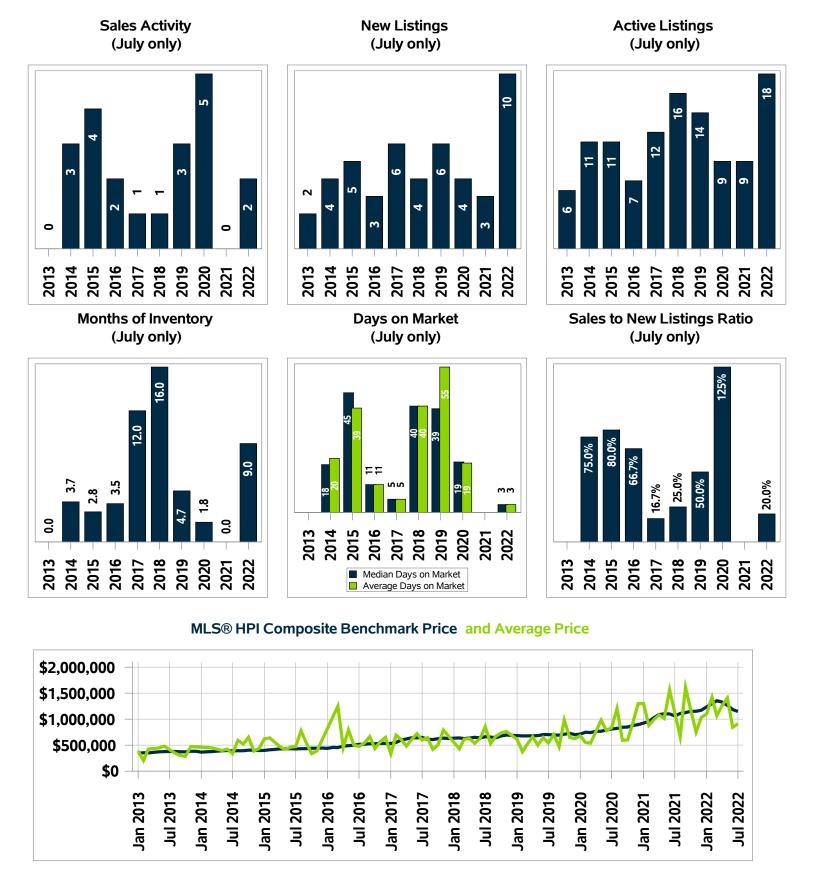
<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

#### STONEY CREEK (52) MLS® Residential Market Activity



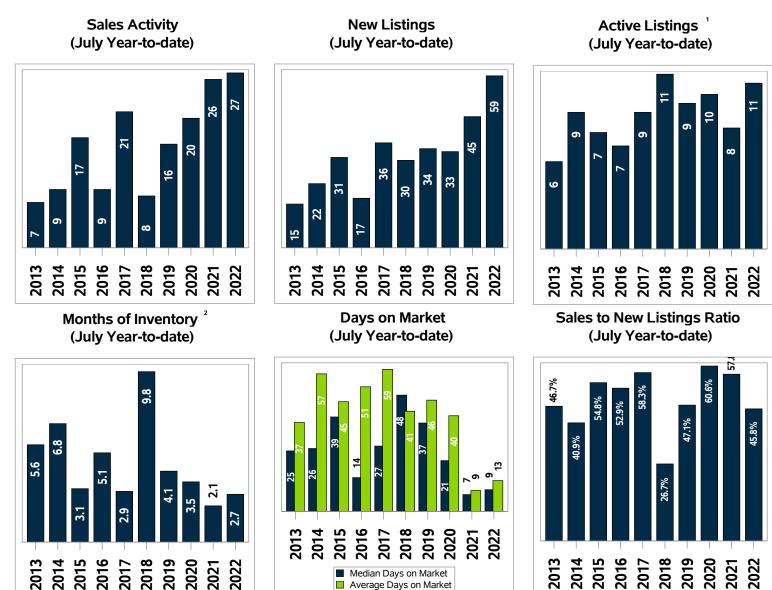


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#### STONEY CREEK (52) MLS® Residential Market Activity





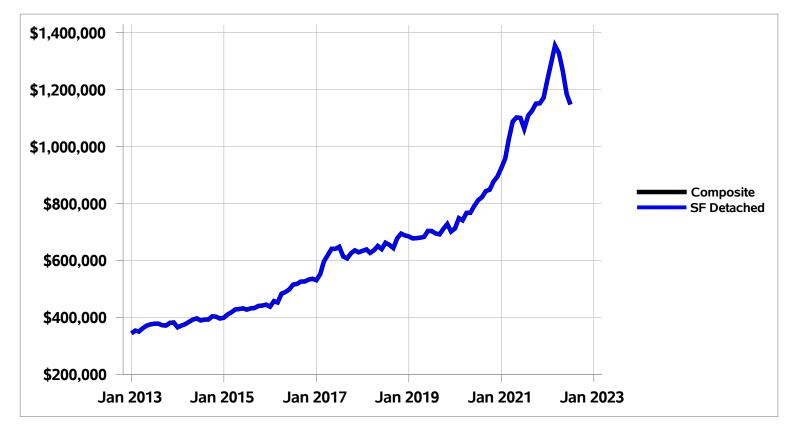
<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





| MLS <sup>®</sup> Home Price Index Benchmark Price |             |                       |                 |                 |                  |             |             |
|---|-------------|-----------------------|-----------------|-----------------|------------------|-------------|-------------|
|   |             | percentage change vs. |                 |                 |                  |             |             |
| Benchmark<br>Type:                                | July 2022   | 1 month ago           | 3 months<br>ago | 6 months<br>ago | 12 months<br>ago | 3 years ago | 5 years ago |
| Composite   | \$1,147,700 | -3.1                  | -13.6           | -7.2            | 8.1              | 63.1        | 77.1        |
| SF Detached                                       | \$1,147,700 | -3.1                  | -13.6           | -7.2            | 8.1              | 63.1        | 77.1        |



MLS<sup>®</sup> HPI Benchmark Price





# Composite 🏤 🏦 🖡

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 51 to 99                    |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry & Siding            |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 2                           |
| Garage Description                                 | Attached, Single<br>width   |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1723                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 8                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Private                     |

### Single Family Detached 🏦

| Features   | Value                       |
|--|-----------------------------|
| Above Ground<br>Bedrooms                           | 3                           |
| Age Category                                       | 51 to 99                    |
| Bedrooms   | 3                           |
| Below Ground<br>Bedrooms                           | 0                           |
| Exterior Walls                                     | Masonry & Siding            |
| Freshwater Supply                                  | Municipal<br>waterworks     |
| Full Bathrooms                                     | 2                           |
| Garage Description                                 | Attached, Single<br>width   |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1723                        |
| Half Bathrooms                                     | 0                           |
| Heating  | Forced air                  |
| Heating Fuel                                       | Natural Gas                 |
| Lot Size   | 30025                       |
| Number of<br>Fireplaces                            | 0                           |
| Total Number Of<br>Rooms                           | 8                           |
| Type Of Foundation                                 | Basement,<br>Concrete blocs |
| Wastewater<br>Disposal                             | Private                     |



### WATERDOWN (46) MLS® Residential Market Activity



|  |              | Compared to ° |           |           |           |           |           |
|--|--------------|---------------|-----------|-----------|-----------|-----------|-----------|
| Actual                                   | July 2022    | July 2021     | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                           | 25           | -13.8         | -62.7     | -35.9     | -7.4      | -47.9     | -7.4      |
| Dollar Volume                            | \$26,050,000 | -14.2         | -48.0     | -6.7      | 47.5      | 5.1       | 136.1     |
| New Listings                             | 70           | 52.2          | -9.1      | 11.1      | 29.6      | 42.9      | 84.2      |
| Active Listings                          | 80           | 116.2         | 35.6      | -12.1     | 1.3       | 63.3      | 42.9      |
| Sales to New Listings Ratio <sup>1</sup> | 35.7         | 63.0          | 87.0      | 61.9      | 50.0      | 98.0      | 71.1      |
| Months of Inventory <sup>2</sup>         | 3.2          | 1.3           | 0.9       | 2.3       | 2.9       | 1.0       | 2.1       |
| Average Price                            | \$1,042,000  | -0.5          | 39.5      | 45.6      | 59.3      | 101.7     | 155.0     |
| Median Price                             | \$1,020,000  | 5.2           | 42.3      | 45.7      | 76.8      | 100.7     | 162.2     |
| Sale to List Price Ratio <sup>3</sup>    | 99.4         | 103.7         | 99.8      | 98.4      | 96.9      | 99.7      | 98.4      |
| Median Days on Market                    | 13.0         | 8.0           | 12.0      | 26.0      | 25.0      | 14.5      | 14.0      |
| Average Days on Market                   | 22.3         | 13.1          | 21.8      | 33.2      | 29.0      | 27.6      | 25.4      |

|  |               | Compared to <sup>°</sup> |           |           |           |           |           |
|--|---------------|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Year-to-date                           | July 2022     | July 2021                | July 2020 | July 2019 | July 2017 | July 2015 | July 2012 |
| Sales Activity                         | 248           | -33.5                    | -5.7      | -3.9      | -9.5      | -14.8     | 13.2      |
| Dollar Volume                          | \$286,011,078 | -21.1                    | 48.4      | 57.7      | 50.6      | 96.5      | 234.3     |
| New Listings                           | 464           | -0.4                     | 23.1      | 3.3       | 15.7      | 28.2      | 65.1      |
| Active Listings <sup>⁴</sup>           | 47            | 50.0                     | -19.3     | -37.7     | 11.2      | -4.4      | -7.4      |
| Sales to New Listings Ratio $^{\circ}$ | 53.4          | 80.0                     | 69.8      | 57.5      | 68.3      | 80.4      | 77.9      |
| Months of Inventory 6                  | 1.3           | 0.6                      | 1.5       | 2.0       | 1.1       | 1.2       | 1.6       |
| Average Price                          | \$1,153,270   | 18.7                     | 57.4      | 64.0      | 66.4      | 130.6     | 195.2     |
| Median Price                           | \$1,066,250   | 15.9                     | 49.1      | 64.3      | 64.0      | 121.0     | 183.7     |
| Sale to List Price Ratio <sup>7</sup>  | 108.3         | 106.6                    | 100.0     | 98.6      | 103.0     | 99.4      | 98.6      |
| Median Days on Market                  | 7.0           | 6.0                      | 12.0      | 19.0      | 8.0       | 14.0      | 15.0      |
| Average Days on Market                 | 12.0          | 9.6                      | 22.0      | 28.2      | 13.9      | 21.8      | 26.2      |

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> Sale price / list price \* 100; average for all homes sold in the current month.
<sup>4</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>5</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>6</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>7</sup> Sale price / list price \* 100; average for all homes sold so far this year.

<sup>8</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

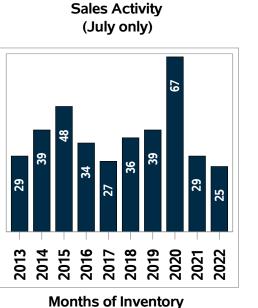


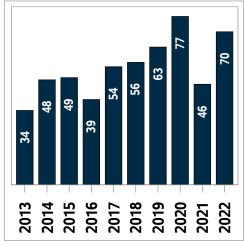
### WATERDOWN (46) **MLS® Residential Market Activity**

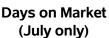
**New Listings** 

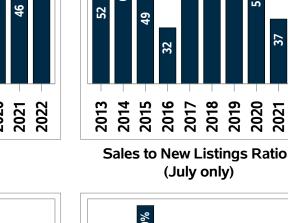
(July only)

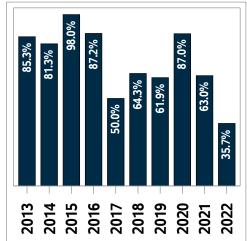






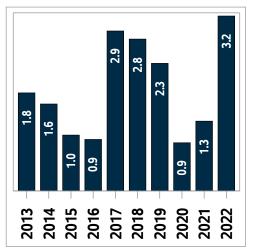






**Active Listings** 

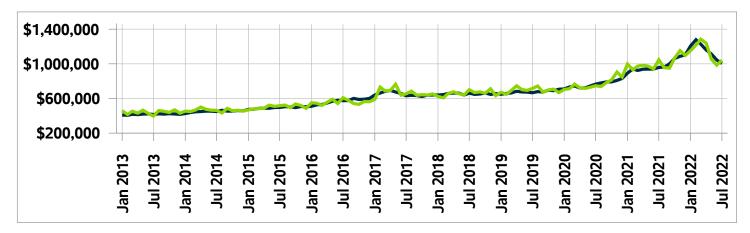
(July only)



(July only)

Median Days on Market Average Days on Market

MLS® HPI Composite Benchmark Price and Average Price





### WATERDOWN (46) **MLS® Residential Market Activity**



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2020

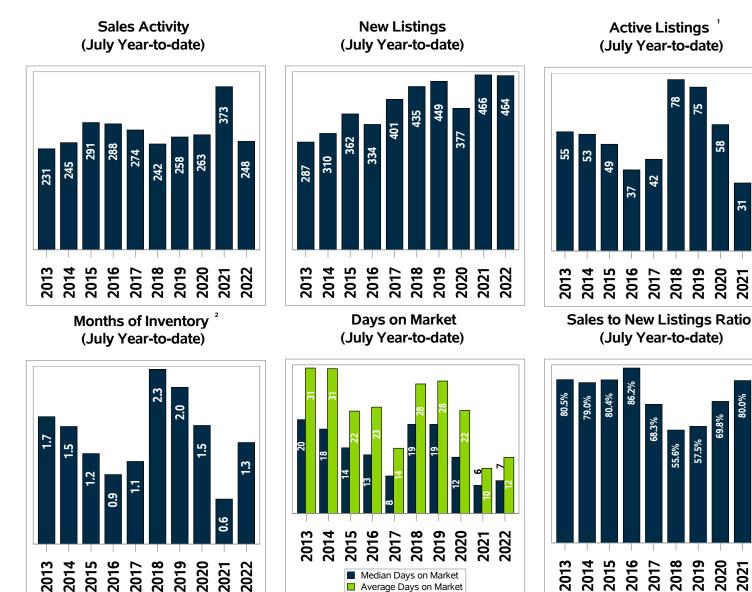
57.5%

47

2022 2021

53.4%

2021 2022



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

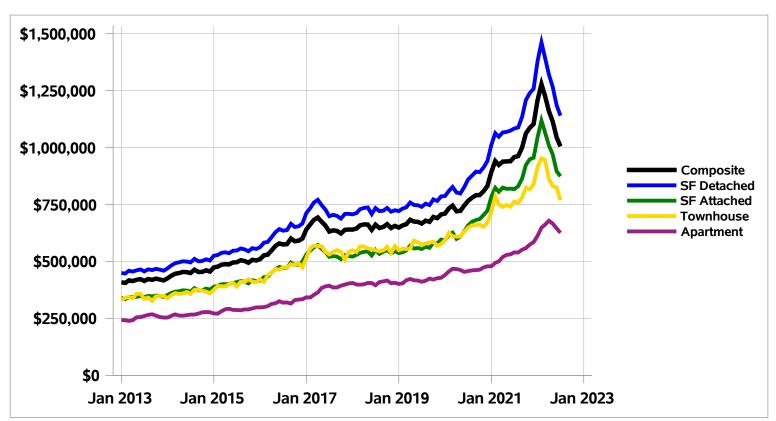
Average Days on Market

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.





| MLS <sup>®</sup> Home Price Index Benchmark Price |             |             |                       |                 |                  |             |             |  |
|---|-------------|-------------|-----------------------|-----------------|------------------|-------------|-------------|--|
|   |             |             | percentage change vs. |                 |                  |             |             |  |
| Benchmark<br>Type:                                | July 2022   | 1 month ago | 3 months<br>ago       | 6 months<br>ago | 12 months<br>ago | 3 years ago | 5 years ago |  |
| Composite   | \$1,005,000 | -3.8        | -13.3                 | -16.7           | 4.9              | 50.7        | 59.1        |  |
| SF Detached                                       | \$1,140,000 | -3.8        | -13.6                 | -17.3           | 5.2              | 54.1        | 63.1        |  |
| SF Attached                                       | \$874,100   | -2.4        | -13.4                 | -16.3           | 6.9              | 57.6        | 67.9        |  |
| Townhouse   | \$769,200   | -6.8        | -10.8                 | -15.9           | 0.8              | 34.5        | 44.9        |  |
| Apartment   | \$626,000   | -3.0        | -7.8                  | 2.2             | 15.9             | 52.2        | 59.0        |  |



### MLS<sup>®</sup> HPI Benchmark Price





## Composite 🏫 🏦 🖡

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 16 to 30                  |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry                   |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1544                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 8                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |

### Single Family Detached ר ר ר ר בי א כו ב

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 16 to 30                  |
| <b>Basement Finish</b>                             | Totally finished          |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry                   |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1839                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Lot Size   | 4978                      |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 8                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |



### WATERDOWN (46) MLS® HPI Benchmark Descriptions



## Single Family Attached

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 6 to 15                   |
| Attached<br>Specification                          | Row                       |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry & Siding          |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1374                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Lot Size   | 2295                      |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 7                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |



| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 3                         |
| Age Category                                       | 0 to 5                    |
| Attached<br>Specification                          | Row                       |
| <b>Basement Finish</b>                             | Unfinished                |
| Bedrooms   | 3                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry                   |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 2                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 1314                      |
| Half Bathrooms                                     | 1                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 6                         |
| Type Of Foundation                                 | Basement, Poured concrete |
| Wastewater<br>Disposal                             | Municipal sewers          |





# Apartment

| Features   | Value                     |
|--|---------------------------|
| Above Ground<br>Bedrooms                           | 1                         |
| Age Category                                       | 0 to 5                    |
| Attached<br>Specification                          | Row                       |
| <b>Basement Finish</b>                             | Unfinished                |
| Bedrooms   | 1                         |
| Below Ground<br>Bedrooms                           | 0                         |
| Exterior Walls                                     | Masonry                   |
| Freshwater Supply                                  | Municipal<br>waterworks   |
| Full Bathrooms                                     | 1                         |
| Garage Description                                 | Attached, Single<br>width |
| Gross Living Area<br>(Above Ground; in<br>sq. ft.) | 815                       |
| Half Bathrooms                                     | 0                         |
| Heating  | Forced air                |
| Heating Fuel                                       | Natural Gas               |
| Number of<br>Fireplaces                            | 0                         |
| Total Number Of<br>Rooms                           | 4                         |
| Type Of Covered<br>Parking                         | Underground               |
| Wastewater<br>Disposal                             | Municipal sewers          |